

Internal Audit

Responding to Heightened Expectations

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AGENDA

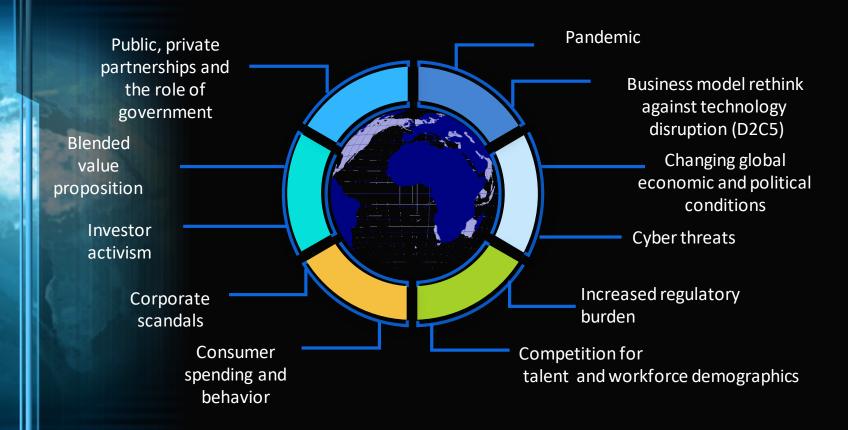
- New Realities
- Expectations of Internal Audit
- Embracing the 3 Lines Model
- ESG Landscape the role of Internal Audit



Adapting to New Realities - Change is constant...



Refocus: New Realities



Audit hotspots over time

	2015	2016	2017	2018	2019	2020	2021	2022
	Information security	Data privacy	Data privacy	Data privacy	Cybersecurity	Cybersecurity	Cyber security in new control environments	Cyber Security & Data Privacy
	Strategic change	Cybersecurity	Cybersecurity – external threats	Cloud vulnerabilities	Digitalization and technology (AI, RPA	Data protection	Information governance (data security & management)	Governance ecosystem resilience
	0	Third-party relationships	Pace of innovation	Information Security	Cloud computing	Regulatory change	Regulatory & Compliance Risk	Regulatory environment change
		Strategic change management	Sustainability	Corporate culture	Data governance	Business continuity and crisis response	Business & Operational Resilience (Crisis Response)	Embracing new realities into business models (pandemic and 4IR influence)
		Continuity and disaster recovery	Third-party relationships	Fraud	Third-party risk management	Data and new technology	Digital Transformation, new technology and Al	Innovation & Digital Disruption
	' '	Competitive environment	Political uncertainty	Geopolitical uncertainty	Fraud risk management	Third-party risk	Supply chains, outsourcing, and 'nth' party risk	Supplier and Vendor Management (including Supply chain nuances)
۱		Talent management	Budgeting and forecasting	Tech disruptions – model change	Corporate culture	Talent management	Human capital & talent disruption	Talent Management (the great resignation)
	Risk culture	•	Strategic decision- making & execution	Changing workforce demographic	Regulatory burden	Operational resilience & Sustainability	Macroeconomic and geopolitical uncertainty	Economic & Political Volatility
	Strategic workforce planning	Governance	International tax planning	Changing consumer behavior	Risk management overhaul	Pandemic – novel world	Climate change (ESG & UN SDG)	ESG Sustainability (Environment, social, governance)

Prognosticator – use foresight identify trends and bring attention to emerging challenges

Provide insight
on effectiveness
and efficiency of
key internal
controls to
management and
Board

Enabler —enable informed decision making towards organizational success & value creation

Assurance – informed and unbiased critique of governance processes, risk management and

internal control

Resources -Effective utilization of resources Use in-depth
understanding to
debate root causes,
exposure and
remediation – be
resolute with follow
ups

Expectations of Internal Audit

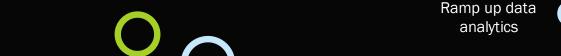
Seize the Opportunity - Auditing in Complex Times

Participate in crisis management committees

Identify new and changed risks

Eliminate duplications and bottlenecks in new processes

Be agile, including finding ways to work remotely



Provide answers as liaison to the board, audit committee

Be a humble but confident protector and nurturer

Work closely with first and second lines, as well as with external audit, by asking, "How can we help?"

Prepare to deal with pressures to "cross the lines" by assuming management responsibilities

Catalyst for 3 Lines Model

Current Demerits

- ❖Lack of effective oversight
- Unnecessary Complexity and Duplication
- ❖Organizational and Functional silos
- Disjointed strategy & disconnectedKPIs
- ❖Wasted Resources & Information
- Fragmentation
- Lack of awareness of Interdependencies
- ❖Increased costs



Refreshed Three Lines Model

The IIA's Three Lines Model

GOVERNING BODY

Accountability to stakeholders for organizational oversight

Governing body roles: integrity, leadership, and transparency



MANAGEMENT

Actions (including managing risk) to achieve organizational objectives

First line roles:

Provision of products/services to clients: managing risk

Second line roles:

Expertise, support. monitoring and challenge on risk-related matters



INTERNAL AUDIT

Independent assurance

Third line roles:

Independent and objective assurance and advice on all matters related to the achievement of objectives

EXTERNAL

ASSURANC

PROVIDE

공

Governing Body

- Integrity
- Leadership
- Oversight

Management

- Strategy
- Execution
- Risk compliance and support

Internal Audit

- Accountable to governing body
- Independent. objective

assurance Related advisory













Key Innovations – 3 Lines Model



GOVERNANCE ESSENTIALS

- Accountability
- Actions (including managing risk) to achieve goals by management
- Assurance



UNDERPINNING PRINCIPLES

Principle 1: Governance

Principle 2: Governing body roles

Principle 3: Management - 1st & 2nd line roles

Principle 4: Third line roles

Principle 5: Third line independence
Principle 6: Creating and protecting value



1ST LINE ROLES

Comprises 1st and 2nd roles – this can be configured to suit the organization/ industry's requirements, whether it is a statutory/regulatory requirement or capacity issues



SIMPLICITY

In the interest of simplicity and in the interests of familiarity - refer to the paper as "The Three Lines Model" - with an emphasis on roles rather than siloed lines

" 1st line roles," "2nd line roles," (not structural)



COLLABORATION

Importance of alignment (Collaboration, coordination across the different roles in an organization)

Articulates the key roles and relationships



second line roles

INTERNAL AUDIT

Internal audit is independent from management and from management responsibilities May give objective assurance and advice on

Types of Assurance

Internal Assurance

- Risk management
- Regulatory Compliance
- Internal Audit (independent)
- Legal, Company secretary
- Health and Safety
- Fraud Teams etc.

External Independent Assurance

- External auditor
- Sustainability, Actuarial
- Project management
- Process improvement
- External forensic fraud examiners / Auditors
- Regulatory inspectors,

Management Assurance

- Strategy, Operations
 Finance & Treasury
 IT, HR, Product
 development, Sales
- Supply chain / Distribution/Producti on
- Oversight etc.

Management
Assurance Ultimate
responsibility for
managing risks &
controls



Internal & External
Assurance Objective and
assurance provided
by Internal,
External audit and
professional
experts

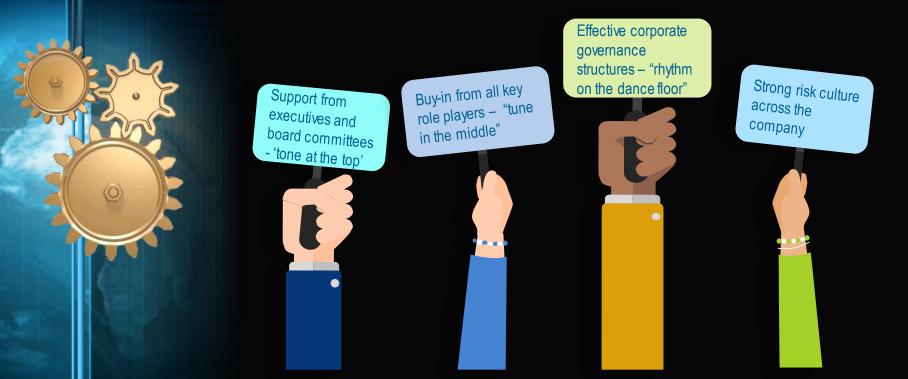


Combined Assurance - Leads to continuous improvement, operational excellence, minimises duplication of effort between assurance providers



Underpinned by a robust Risk Management Framework

Foundational aspects for effective 3LM implementation



Steps to create an Integrated Assurance Model

Allow agility and flexibility in the shaping of the 3LM

Framework	Establish a combined assurance framework				
Roles & Responsibilities	Agreement between all assurance providers on their respective roles and responsibilities				
Taxonomy	Creating common risk, control, process and root cause language				
Coverage Map	Creating a risk coverage map, linking risks to processes and controls				
Assurance Owners	Linking assurance maps to control owners – create awareness through training				
AC Reporting	Providing the audit committee with a combined assurance report				
Integrated Audit Planning	Using combined risk assessments/maps to inform the annual internal audit plan				

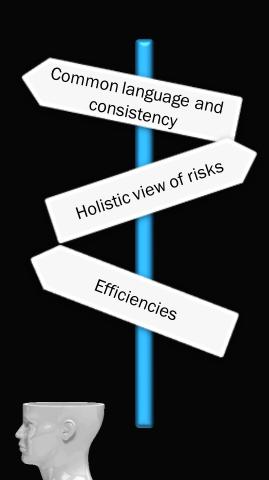
Benefits of 3LM

Collaboration

- Leverage common risk assessments
- Deliver unified, consistent message

Efficiencies

- Eradication of Assurance
 Fatigue
- Cost savings and greater coverage
- Sharing of lessons learned



Effective control environment

- Reporting is more precise and insightful
- Valuable, relevant data based on collaboration and not silos
 facilitates better decision making
- Facilitates the annual assurance statements
- Fewer surprises

Underpinned by a mature Risk Management framework and function

Roles and responsibilities - 3 Lines

- Ethical culture, and setting the "tone at the top"
- Stakeholder Engagement
- Setting strategic direction
- Delegation to governance committees and authority to 3 lines
- Setting KPI's and KRIs and monitoring performance.
- Approving governance frameworks designed by 3 lines
- Opining and challenging reports and assurance from all functions.
- Reporting decisions, actions & outcomes to stakeholders/ authorities.
- Performance evaluation

GOVERNING BODY

Leadership & Oversight

MANAGEMENT FUNCTIONS

> Strategy Execution

- Delivering outcomes aligned with stakeholders' expectations
- Assessing internal and external factors that may impact decisions and outcomes.
- Establishing systems/ procedures that deliver on performance
- Affecting remediation when decisions, actions, behaviors, and outcomes are seen to be wanting
- Own, develop, implement and monitor policies
- Delegating responsibilities ito DOA
- Setting tactics, performance and risk indicators.
- Monitoring and analyzing activity.
- Reporting performance, forecasts and outlook to the governing body.

- Providing independent assurance, opinions, insight, and advice on the adequacy and effectiveness of governance, risk management, and internal control and on the efficiency and effectiveness of operations, including the safeguarding of assets, and on the reliability and integrity of reporting processes.
- Assessing the influence of organizational culture and behaviour.
- Contributing to the adequacy and effectiveness of policies.
- Unbiased reporting to the audit committee, governing body and management.

INTERNAL AUDIT

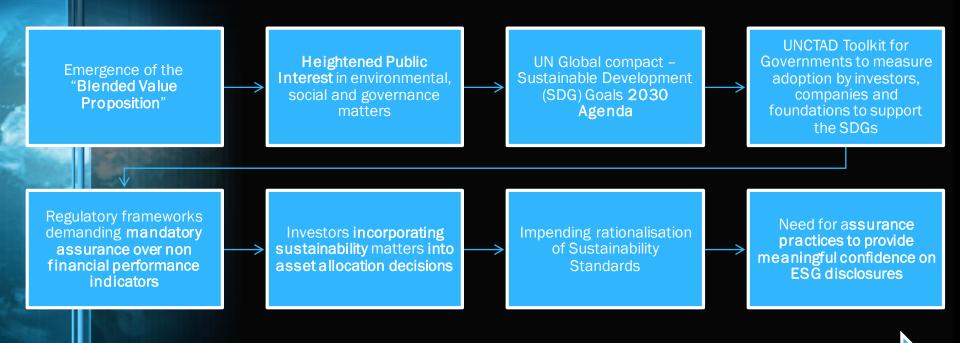
Objective assurance & related advisory

RISK, COMPLIANCE & SUPPORT

Guidance, Challenge, Support

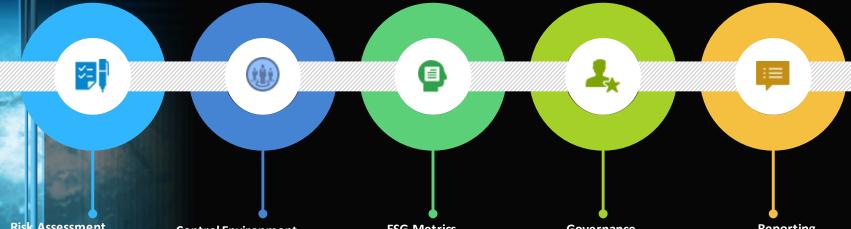
- Analyze known and identifying emerging issues that may impact decisions & outcomes.
- Identifying changes in the organization's variances and tolerances in performance.
- Assisting management in developing risk frameworks, processes, and controls to align performance with strategic goals.
- Providing guidance and training on governance, risk management, and control processes.
- Facilitating and monitoring the implementation of effective risk management practices by management.
- Monitoring the adequacy and effectiveness of internal control and timely remediation of deficiencies.

Assurance requirements over ESG reporting



Internal Audit Assurance solution

Key ESG Assurance Components



Risk Assessment

- Adequacy of materiality assessment for ESG information reported, considering intended users
- Adequacy of process, risk assessments and controls on ESG matters

Control Environment

- Tone at the top on ESG matters
- Control activities in place for developing, preparing key information for reporting
- Consistency in measuring methodology and data comparability

ESG Metrics

- Adequacy of process to select core indicators (relevancy) and data gathering & monitoring mechanisms (completeness, accuracy, reliability of data)
- Creation and adoption of common taxonomy on **ESG** indicators

Governance

- Management oversight mechanism, adequacy of role and responsibility assignment with regards • to ESG information
- Performance metrics on scorecards of accountable employees

Reporting

- Consistency in non-financial & financial data reporting (No conflicting information)
- Adherence to ESG reporting standards (GRI, SASB, TCFD, SDGs, IIRC)
- Assess integrity of source systems used to collate ESG data and data aggregation

Generic Assurance Framework Considerations

Environment

- Climate change opportunities and risk
- Green House Gas Emissions
- Environmental Policy
- Energy consumption
- Natural Capital use (Land & Water)
- Environmental Management Systems

















Social

- Financial Viability and Inclusion
- Stakeholder Engagement
- Health and Safety
- Workforce Training & Developmen
- Diversity, Equity & Inclusion
- Enterprise Development
- Supply Chain Practices
- Wealth Creation







17 PARTNERSHIPS





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- Gender Equality
- ESG Reporting Standards
- Board Level Oversight ESG
- Governance Policy
- Governance Risk Assessment



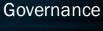












ILLUSTRATIVE EXAMPLE: ASSURANCE PROVIDERS BUILDING TO COMBINED ASSURANCE



FINANCIAL CAPITAL

- · Diversity of funds
- · Accessing and disbursing medium to long term
- · Access to funds with sovereign guarantee
- · Strong capital

- · Increasing loan volume
- Increase in funds secured · Financial sustainability
- · Increased investor interest

VALUE FOR SOCIETY · Contribution to sustainable development

- **KEY PERFORMANCE INDICATORS (2016)**
- - · 75% loan portfolio comprising of investment and APEX loans Cost to income ratio of 15%
 - · 17.6 % return on equity



THEMED LOANS IN LOAN PORTFOLIO



HUMAN CAPITAL

- · Investment in employees
- Equal opportunity · Social benefits
- · Employee clubs

- · Oualified human resource
- · Competitive strength · Employee satisfaction and loyalty
- Grand TSKB family

INTERNAL **AUDIT**

FXTFRNAI &

INTERNAL

AUDIT

· Realizing projects that create value for the society

· Reliable solution provider in the mind-sets of stakeholders

· Providing clients with structured products that meet the

· Contribution to social equality

· Strong share performance

needs

growth

subsidiaries

- · Highly competent human resource
- · Contribution to employment

- · Management: 56% female, 44% male
- · 55.9 average hours of training per employee
- 95% participation in employee satisfaction survey



55% FEMALE EMPLOYEE



- · Integration of environmental and social due diligence to lending process
- · Zero-carbon banking
- · Concentration in sustainability theme loans

· Responsible banking understanding that meets the expectations of fund providers and stakeholders

- Increased reputation among stakeholders
- Management and mitigation of environmental and social risks

FXTFRNAL **EXPERTS**

- Raising awareness in the business world
- Supporting renewable energy, energy efficiency and resource efficiency practices in Turkey

· Supplying clients with integrated solutions through

Supporting low-carbon and environment friendly economic

- · 57% of loan portfolio consists of sustainability themed-funds Contribution to the reduction of 13 million tons CO₂e emissions
- · Offsetting 15.000 tons carbon footprints of stakeholders in the past 3 years
- 100% green energy use and carbon neutral bank
- · Quoted on BIST Sustainability Index since 2015





INTELLECTUAL CAPITAL

- · 3 discipline appraisal and analysis strength (Engineering, Financial Analysis, Economic Research)
- Sectoral Expertise
- · Ability to develop themes and products based on need
- · Strength of subsidiaries with diversified expertise

INTERNAL

- · Innovative products and services · Low level of non-performing loans
- · Income differentiation

AUDIT

- · Sector studies with wide perspective

Solution oriented banking services

- · First green bond issue in Turkey and CEEMEA region
- Published 192 sectoral studies/analysis in 2016
- · First bank to integrate and model environmental and social due diligence to lending process





MANUFACTURED CAPITAL

- · Compact compound in harmony with the corporate
- · Information technology infrastructure

- INTERNAL · Improving productivity in work processes Institutionalization of knowledge
 - **AUDIT**

- · Answering client needs in a timely and speedy manner
- · Increasing customer satisfaction

among stakeholders

- · Efficiency in the processes
- · Service building integrated with the subsidiaries
- · Healthy, efficient and ergonomic working environment





- · Long lasting and effective dialogue with stakeholders
- Social Responsibility projects
- · Sharing of experience
- · Membership to and cooperation with initiatives

- · Increased reputation among stakeholders Increasing domestic and international recognition
- · Ability to attract qualified human resources
- Increasing internal capacity

INTERNAL **AUDIT** with 1st & 2nd

Line

- · Contribution to highly competent human resources Increasing awareness on climate change and sustainability
- Supporting equal opportunity and gender equality in the
- · Sharing opinion and views with the public authorities on preparation of regulations
- · Increasing awareness on sustainability through cevreciyiz.com
- · Supporting art through IKSV Zero Carbon concerts
- Supporting culture through excavations at antique Patara city



Questions?



Change is the only constant.

Heraclitus



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