

WEBINAR ON INTEGRATED HOME RENOVATION SERVICES IN EUROPE **BRUSSELS 26 FEBRUARY 2021**











































BNP PARIBAS



Horizon 2020

The bank for a changing world

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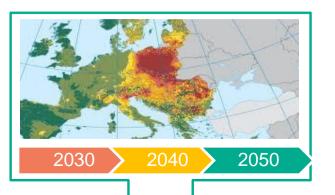
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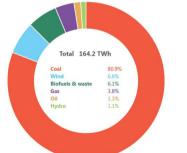
Introduction

THE SURROUNDING







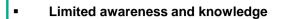


2019 c.a. 80% of energy mix based on coal

Energy Costs







- Financial barriers
- Lack of easly accesible technical assistance
- Difficult to access financial scheemes

WHY INTEGRATED HOME RENOVATION SERVICES



Multi Family Buildings (Housing Associations)

- Lack of technical knowledge among housing associations
- Limited awareness concerning possible EE savings
- The housing associations are more willing to invest in energy efficiency if they see the potential benefits,
- The financial scheemes are available for housing associations only if they present the energy audit and investment plan

Name of the project: Energy Efficiency Finance Facility for Residential Buildings

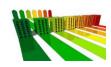
1. Start date: 01/04/2020

2. Duration: 36 + 6 months

3. Budget: EUR 3 500 000

- 4. Contribution from ELENA Facility: EUR 3 150 000
- 5. Objectives:
 - a. Creation of package of project development services
 - b. Mobilisation of energy efficiency investments in residential sector.





TYPES OF INVESTMENTS SUPPORTED BY EEFFRB



- Comprehensive energy refurbishment, including:
 - Thermal isulation of an envelope,
 - Replacement of windows and external doors,
 - Reconstruction of heating systems,
 - Reconstruction of ventilation and air conditioning,
 - Implementation of energy management systems,
- Renevable Energy Sources integrated with the Buildings:
 - Solar PV installations.
 - Heating pumps,
 - Solar thermal installations for sanitary hot water,
- Other types of investments:
 - Creation of a technical connection to a centralized heat source,
 - Conversion of energy sources to renewable sources, or use of high-efficiency cogeneration,

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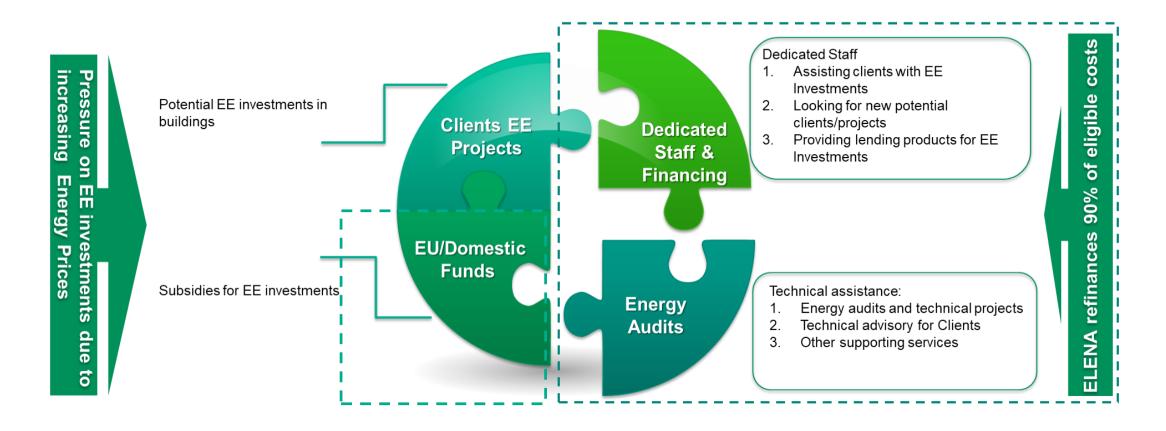






About EEFFRB





EEFFRB = TECHNICAL ASSISTANCE + FUNDING + ENERGY EXPERTS





INTERNAL & EXTERNAL CAPACITY - TECH. ASSISTANCE



Internal Capacity - Team of Bank's energy experts:

- Energy Experts in all regions of Poland
- In charge of investment projects development in each region,
- Easly accesible for housing associations,
- Supporting local RM'S in dealing with EE investments,
- Cooperating with external energy experts,
- Providing advice on financial schemes to housing associations,
- Responsible for promotion of EEFFRB,



External Capacity - Team of Energy Engineers:

- Responsible for providing support to Housing Associations in form of:
 - Energy audits,
 - Complex technical design documentation,
 - Dedicated technical assistance and advice to housing associations,
- Closely cooperating with the team of Bank's Energy Experts & RM's,
- Providing workshops for Housing Associations and Bank's staff,







FINANCIAL SCHEMES - INVESTMENT LOAN+SUBSIDY



- Dedicated Investment Loans for Housing Associations:
 - Up to 20 Y of financing,
 - Max amount: PLN 2,6 mln
 - Own contribution: not required for loans up to PLN 1 mln
 - Interes: floating WIBOR3M + Maring
 - Financed investments all types required for:
 - Comprehensive energy refurbishment,
 - RES integrated with the building,
 - Other types of EE investments
- Grant suport from Polish Development Bank (BGK):
 - Grant up to 21% of investment
- + Risk sharing Instrument (PF4EE)



FINANCIAL SCHEME - SUPPORTED BY PF4EE



- Risk sharing instrument (PF4EE)
 - Instrument provided by EIB and the European Commission under the Programme for Environment and Climate Action (LIFE Programme),
 - Dedicated for supporting long term financing under fovourable conditions of investments in energy efficiency,
- Benefits for Housing Associations
 - Extended tenors,
 - Reduced requirements for own contribution,
 - Decreased cost of funding









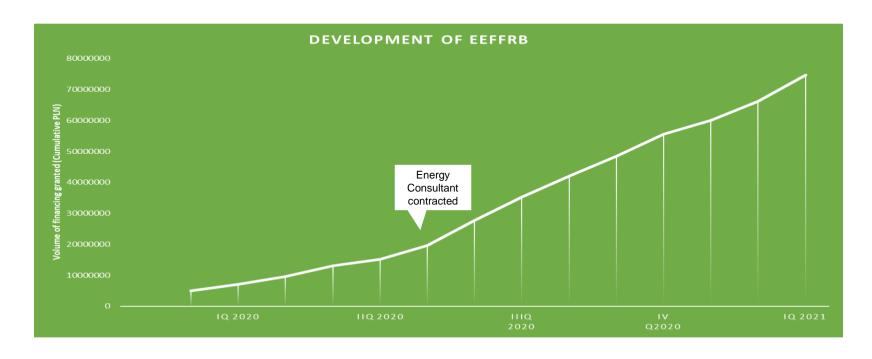




development of EEFFRB

DEVELOPMENT OF EEFFRB (VOLUMES OF FINANCING PLN)





IMPORTANT

- Increase of project portfolio despite Lock-down (however its dynamics are below assumed levels).
- The restrictions imposed by authorities due to pandemic limited the ability to effectivelly promote the EEFFRB







PROMOTION ACTIVITIES













Case studies

EXAMPLE OF BASIC INVESTMENT





Building's detailes:

Type: Multifamily Building Year of construction: 1975

Floor area: 6067square metres No of units: 100

No of inhabitants: 269

Investments undertaken:

Roof isolation

Exchange of Windows

Thermal isulation of envelope

Investment's value: PLN 842 000 PLN

Financial scheme:

Loan value: PLN 774 000 (92%)

Own funds: PLN 68 000

Loan duration: 15Y

Grant value: PLN 134 000

SPBP: 6.85 Y

Technical documentation: 90% cofinanced from ELENA's funds

Expected Results:

a. Energy savings (%): 40,7%

b. Energy savings (amount/Y): PLN 123 000





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POTENTIAL RES PROJECT (INTEGRATED WITH BUILDING)



1. Building's detailes:

a. Type: Multifamily Buildingb. Year of construction: 70s

c. Floor area: 3025 square metres

d. No of units: 48

e. No of inhabitants: 90

2. Investment:

Hybrid installation (replacing old gas boiler):

- a. Heating Pumps (180 kW)
- b. PV (installed capacity 60 kW)
- 1. Expected Investment value: PLN 950 000 PLN
- 2. Proposed Financial scheme:
 - a. Loan value: PLN 950 000 (100%)
 - b. Own funds: not required
 - c. Loan duration: 15Y
 - d. Expected Grant: PLN 199 500
 - e. Technical documentation: 90% cofinanced from ELENA's funds
- 3. Expected results:
 - a. Energy savings (%): 80%
 - b. Energy savings (amount/Y): PLN 108 500





GOAL OF EEFFRB IS TO MOBILISE AS MUCH AS POSSIBLE "BASIC + RES PROJECTS"





Key Facts and Expected results

EEFFRB was introduced to the market in 04/2019

It is expected that the facility will enable to mobilise minimum 800 projects worth 78M EUR until 03/2022

The expected results of the planned projects are:

- Energy Efficiency Annual total savings in the final energy consumption of 184 GWh
- CO2 reductions Annual total emission reductions of 47 900 t CO2 eq.

The expertises gained by BNPP will enable it to further expand green financing after EEFFRB expires

