

## **Directorate-General TRADE**

Publication of a vacancy for the function of Director (Grade AD14)

(Article 29(2) of the Staff Regulations)

COM/2024/10447

### **We are**

DG TRADE has the task of conducting EU trade policy, one of the EU's exclusive competences. Trade is one of the EU's most powerful tools. It is at the centre of Europe's economic prosperity and competitiveness, supporting a vibrant internal market and assertive external action. An active trade agenda is crucial for Europe's economic prosperity and competitiveness. Trade agreements help create jobs, expand markets, and boost economic growth and innovation.

The mission of Directorate TRADE.A "Multilateral Affairs, Strategy, Analysis, Evaluation" is to contribute to developing an overall strategy for our trade policy and ensuring a consistent approach throughout our different trading relations. It does so through economic analysis of trade policy actions and evaluations of their impact. Furthermore, the Directorate TRADE.A works to sustain and strengthen the rules based on the multilateral trading system, which underpins the EU's trade relations. It works to uphold and reform the WTO as the basis for fair and rules-based international trade and ensures overall coordination of multilateral trade issues.

The Directorate is composed of three units in headquarters, and counts about 65 staff, of whom around 15 are posted in Delegations.

### **We propose**

The position of Director to head up Directorate TRADE.A "Multilateral Affairs, Strategy, Analysis, Evaluation". The Director will oversee, manage, and direct the activities of the Directorate, contributing to the overall direction on multilateral trade policy in the WTO and the OECD, as well as engaging in strategy and planning internally. In all areas of work, the Director will have a significant representation, communication and negotiation role, on behalf of the Commission and of the EU, with multilateral and other international organisations, third countries, EU Member States and other EU Institutions, concerned stakeholders and the general public.

More specifically, the Director is responsible for the following activities:

- Coordinating the EU's participation in the World Trade Organization (WTO), including on the reform of the organisation in order to secure an effective multilateral trading system.
- Coordinating the EU position in the OECD.
- Managing trade policy issues relating to export credits, including representing the EU in relevant international bodies.
- Conducting or supporting negotiations within EU trade agreements in relation to trade and competition.
- Embedding trade policy in the EU internal and external policy context – acting as an early warning, anticipating trends, and feeding new elements into DG Trade's policy debates.

- Promoting consistency across our various approaches and instruments in order to increase the effectiveness of the EU's trade policy.
- Providing economic analysis regarding trade policy actions and evaluations of their impact.

## **We look for (selection criteria)**

### **Personal Qualities**

- A strategic mind-set, with sound judgement, high conceptual ability, proven capacity to think freshly, and to express and implement new ideas, as well as a good track record in policy formulation.
- Very good interpersonal and networking skills, exemplified by an ability to build and maintain good working relations with a wide range of people in the Commission, other EU institutions, Member States, industry and other stakeholders, as well as representatives of EU trading partners.
- Excellent communication skills (written and oral) enabling the candidate to lead discussions, communicate clearly and act effectively to represent the Commission and/or the EU in relevant fora.

### **Specialist skills and experience**

- Excellent negotiation skills and proven negotiating experience in international negotiations, including in multilateral settings.
- A good knowledge of EU institutional matters and legislative procedures.
- A very good knowledge of EU trade policy and experience in EU external relations. Good knowledge of multilateral trade policy and of the workings of multilateral institutions would be an advantage.

### **Management skills**

- Strong leadership skills, coupled with a keen sense of organisation and management, capacity to lead and develop the Directorate's operations, and a commitment to promoting a culture of service and dialogue.
- Strong analytical skills and a result-oriented approach, and good evidence of the ability to solve problems of an operational or organisational nature.
- Proven ability to develop new strategies, to translate them into practical proposals for action and to effectively manage change processes.
- A proven record of success in a management position, with experience of both human and financial resources.

## **Candidates must (eligibility requirements)**

Candidates will only be considered for the selection phase on the basis of the following formal requirements to be fulfilled **by the deadline for applications**:

- Nationality: candidates must be a citizen of one of the Member States of the European Union.
- University degree or diploma: candidates must have:

- either a level of education which corresponds to completed university studies attested by a diploma when the normal period of university education is 4 years or more;
- or a level of education which corresponds to completed university studies attested by a diploma and appropriate professional experience of at least 1 year when the normal period of university education is at least 3 years (this one year's professional experience cannot be included in the postgraduate professional experience required below).
- Professional experience: candidates must have at least 15 years postgraduate professional experience <sup>1</sup> at a level to which the qualifications referred to above give admission.
- Management experience: at least 5 years of the post-graduate professional experience must have been gained in a high-level management function <sup>2</sup>
- Languages: candidates must have a thorough knowledge of one of the official languages of the European Union<sup>3</sup> and a satisfactory knowledge of another of these official languages. Selection panels will verify during the interview(s) whether candidates comply with the requirement of a satisfactory knowledge of another official EU language. This may include (part of) the interview being conducted in this other language.
- Age limit: candidates must not have reached regular retirement age, which for officials of the European Union is defined as being the end of the month in which the person reaches the age of 66 years (see Article 52 lit (a) of the Staff Regulations <sup>4</sup>).

## Selection and appointment

The selection and appointment will be conducted according to the European Commission's selection and recruitment procedures (see: Document on Senior Officials Policy <sup>5</sup>).

As part of this selection procedure, the European Commission sets up a pre-selection panel. This panel analyses all applications, proceeds with a first eligibility verification and identifies candidates having the best profile in view of the selection criteria mentioned above, and who may be invited for an interview with the pre-selection panel.

Following these interviews, the pre-selection panel draws up its conclusions and proposes a list of candidates for further interviews with the European Commission's Consultative Committee on Appointments (CCA). The CCA, taking into consideration the conclusions of the pre-selection panel, will decide on the candidates to be invited for an interview.

Candidates who are called for an interview with the CCA participate in a full-day management assessment centre run by external recruitment consultants. Taking account of the results of the interview and the report of the assessment centre, the CCA establishes a shortlist of candidates it considers suitable for the function.

<sup>1</sup> Professional experience is only taken into consideration if it represents an actual work relationship defined as real, genuine work, on a paid basis and as employee (any type of contract) or provider of a service. Professional activities pursued part-time shall be calculated pro rata, on the basis of the certified percentage of full-time hours worked. Maternity leave / parental leave / leave for adoption is taken into consideration if it is in the framework of a work contract. PhDs are assimilated to professional experience, even when unpaid, but for a duration of three years maximum, provided that the PhD has been successfully completed. A given period may be counted only once.

<sup>2</sup> In their curriculum vitae, candidates should clearly indicate for all years during which management experience has been acquired: (1) title and role of management positions held; (2) numbers of staff overseen in these positions; (3) the size of budgets managed; (4) numbers of hierarchical layers above and below; and (5) number of peers.

<sup>3</sup> <https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX%3A01958R0001-20130701>

<sup>4</sup> <https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX%3A01962R0031-20140701>

<sup>5</sup> [https://commission.europa.eu/jobs-european-commission/job-opportunities/managers-european-commission\\_en#vacancies](https://commission.europa.eu/jobs-european-commission/job-opportunities/managers-european-commission_en#vacancies) (only exists in English)

Candidates on the CCA shortlist will be interviewed by the relevant Member(s) of the Commission.

Following these interviews, the European Commission takes the appointment decision.

The selected candidate must have fulfilled any obligations imposed by law concerning military service, produce appropriate character references as to their suitability for the performance of their duties and be physically fit to perform their duties.

The selected candidate should hold, or be in the position to obtain, a valid security clearance certificate from his/her national security authority. A personal security clearance is an administrative decision following completion of a security screening conducted by the individual's competent national security authority in accordance with applicable national security laws and regulations, and certifying that an individual may be allowed to access classified information up to a specified level. (Note that the necessary procedure for obtaining a security clearance can be initiated on request of the employer only, and not by the individual candidate).

Until the personal security clearance has been granted by the Member State concerned and the clearance procedure completed with the legally required briefing from the European Commission's Security Directorate, the candidate will not be able to access EU Classified Information (EUCI) at the level of CONFIDENTIEL UE/EU CONFIDENTIAL or above, nor attend any meetings at which such EUCI is discussed.

### **Equal opportunities**

In accordance with Article 1d of the Staff Regulations, the European Commission pursues a strategic objective of achieving gender equality at all management levels by the end of its current mandate and applies an equal opportunities policy encouraging applications that could contribute towards more diversity, gender equality and overall geographical balance.

### **Conditions of employment**

The salaries and conditions of employment are laid down in the Staff Regulations.

The selected candidate will be recruited as an official at grade AD14. He / she will be classified depending on the length of his / her previous professional experience in step 1 or step 2 within that grade.

The selected candidate should note the requirement under the Staff Regulations for all new staff to complete successfully a nine-month probationary period.

The place of employment is Brussels, Belgium.

### **Independence and declaration of interests**

Before taking up his/her duties, the selected candidate will be required to make a declaration of commitment to act independently in the public interest and to declare any interests, which might be considered prejudicial to his/her independence.

## Important information for candidates

Candidates are reminded that the work of the selection panels is confidential. It is forbidden for candidates to make direct or indirect contact with their individual members or for anybody to do so on their behalf. Any query has to be addressed to the secretariat of the respective panel.

## Protection of personal data

The Commission will ensure that candidates' personal data are processed as required by Regulation (EU) 2018/1725 of the European Parliament and of the Council <sup>6</sup>. This applies in particular to the confidentiality and security of such data.

## Application procedure

Before submitting your application, you should carefully check whether you meet all eligibility requirements ('Candidates must'), particularly concerning the types of diploma, high-level professional experience as well as linguistic capacity required. Failure to meet any of the eligibility requirements means an automatic exclusion from the selection procedure.

If you want to apply, you must register via the Internet on the following website and follow the instructions concerning the various stages of the procedure:

<https://ec.europa.eu/dgs/human-resources/seniormanagementvacancies/>

You must have a valid e-mail address. This will be used to confirm your registration as well as to remain in contact with you during the different stages of the procedure. Therefore, please keep the European Commission informed about any change in your e-mail address.

To complete your application, you need to upload a CV in PDF format, preferably using the Europass CV format<sup>7</sup>, and to fill out, online, a letter of motivation (maximum 8 000 characters). Your CV and your letter of motivation may be submitted in any of the official languages of the European Union.

It is in your interest to ensure that your application is accurate, thorough and truthful.

Once you have finished your online registration, you will receive an electronic mail confirming that your application has been registered. **If you do not receive a confirmation mail, your application has not been registered!**

Please note that it is not possible to monitor the progress of your application on-line. You will be contacted directly by the European Commission regarding the status of your application.

**Applications sent by e-mail will not be accepted.** If you require more information and/or encounter technical problems, please send an e-mail to: [HR-MANAGEMENT-ONLINE@ec.europa.eu](mailto:HR-MANAGEMENT-ONLINE@ec.europa.eu)

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<sup>6</sup> Regulation (EU) 2018/1725 of the European Parliament and of the Council of 23 October 2018 on the protection of natural persons with regard to the processing of personal data by the Union institutions, bodies, offices and agencies and on the free movement of such data, and repealing Regulation (EC) No 45/2001 and Decision No 1247/2002/EC (OJ L 295, 21.11.2018, p. 39).

<sup>7</sup> You can find information on how to create your Europass CV online at: <https://europa.eu/europass/en/create-europass-cv>

It is your responsibility to complete your online registration in time. We strongly advise you not to wait until the last few days before applying, since heavy internet traffic or a fault with your internet connection could lead to the online registration being terminated before you complete it, thereby obliging you to repeat the whole process. Once the deadline for the submission of registrations has passed, you will no longer be able to introduce any data. Late registrations will not be accepted.

### **Closing date**

The closing date for registration is **12/04/2024, 12.00 noon Brussels time**, following which registration is no longer possible.