

# CONSUMER CONDITIONS SURVEY: Consumers at home in the single market 2025 edition





## **Consumer Conditions Survey – technical notes**





## INTERPRETING THE DATA AND CHARTS

The Consumer Conditions Survey assesses consumers' attitudes, behaviours and experiences with respect to domestic and cross-border trade as well as other, related themes. Key topics include consumer confidence and knowledge; online purchasing; product safety; problems and complaints; and unfair and illicit commercial practices. These topics form the standard survey element of the consumer conditions survey.

The survey was conducted by telephone among representative samples of the general public aged 18 and older in each of the 27 European Union Member States (EU27), as well as Iceland and Norway. The sample size is 1,000 per country except in Luxembourg, Malta, Cyprus and Iceland where the sample size is 500. Fieldwork for the latest edition of the Consumer Conditions Standard survey took place between 4 November and 30 November 2024.

This slide deck presents the full results from the latest edition of these surveys. Each section begins with an overview slide showing the EU27 results, followed by a slide indicating the results amongst sociodemographic groups (these are not shown when sample sizes are small), a slide that highlights country differences (EU27, Iceland and Norway) and, where available, trend data from 2022. Maps are used for key indicators.

Trends are not shown for new questions and questions that were subsequently reformulated and are not comparable to 2022. For questions introduced in 2022 the trend is shown in comparison to that year.

This slide deck also allows for the comparison of differences between countries and sociodemographic groups. It should be noted that survey results are subject to sampling tolerances meaning that not all apparent differences between groups may be statistically significant. For reasons of legibility and accessibility, indications of statistical significance are not included in this slide deck. The figures for differences between sociodemographic groups are not shown when the incidence is below 15%. All such questions are indicated by the inclusion of the sign \*.

The results from the latest edition are presented in terms of absolute percentages. The difference between years is shown in percentage points (pp).

Where percentages do not sum to 100%, this may be due to computer rounding or multiple answers. Rounding can also cause a slight deviation between aggregate percentages (e.g., "fairly satisfied" + "very satisfied") and the percentages of their separate components. For multiple answer questions, the "Yes total" score may be different to the sum of the two or more "Yes" statements. In cases where a respondent has selected more than one "Yes" statement, this respondent is counted only once in the calculation of the "Yes total" score.





% YES	76	Change since 2022 (in pp)
Yes, from a retailer or service provider located in your country	64	+3,2
Yes, from a retailer or service provider located in another EU country	35	+7,3
Yes, from a retailer or service provider located outside the EU	27	+6,6
Yes, you purchased online but do not know where the retailer or service provider is located	6	+1,9
No	24	-4,8





68

64

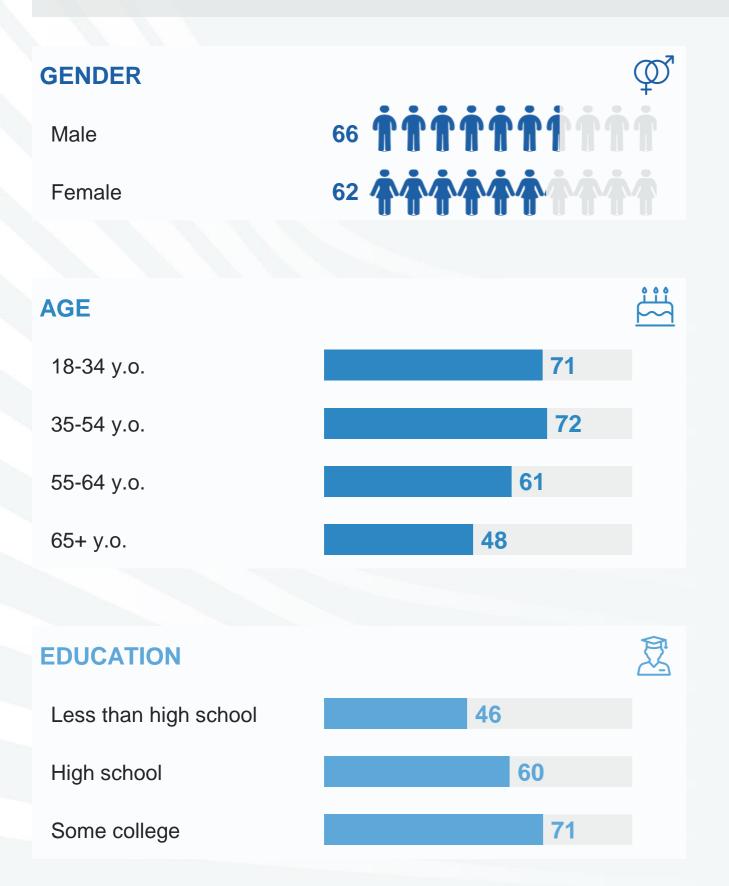
61

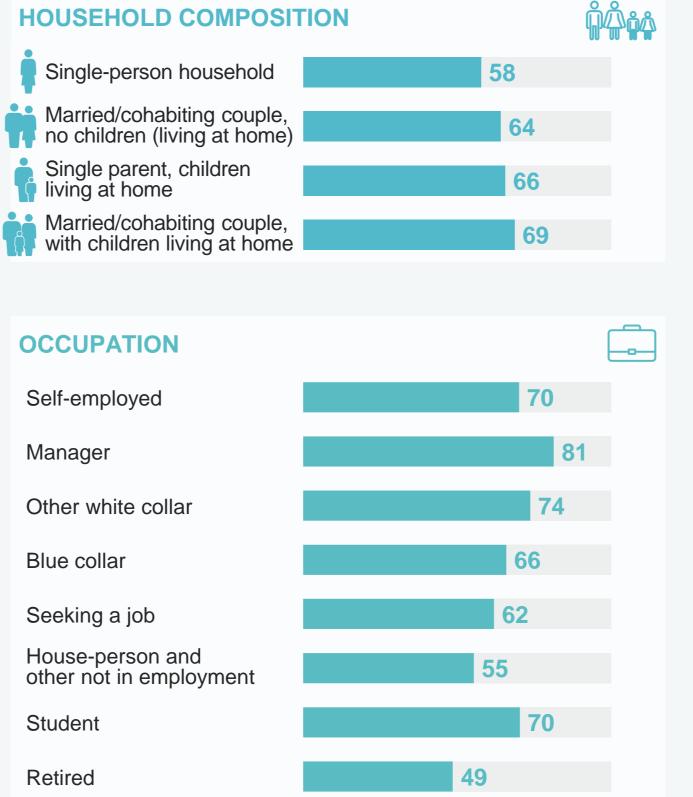
#### In the past 12 months, have you purchased any goods or services via the Internet?

% Yes, from a retailer or service provider located in your country

## **EU27 AVERAGE**









High

Low

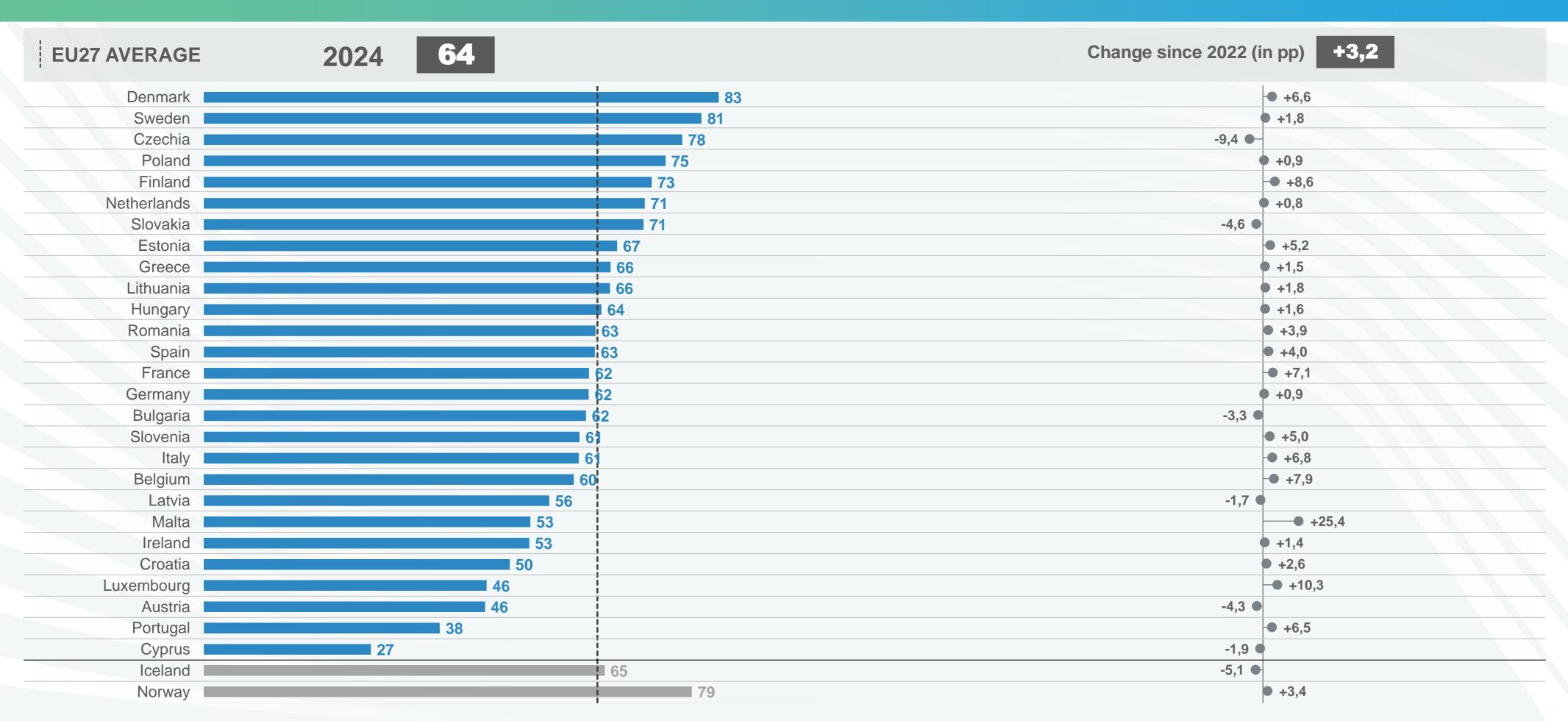
Medium

Base: Adults (aged 18+)





% Yes, from a retailer or service provider located in your country



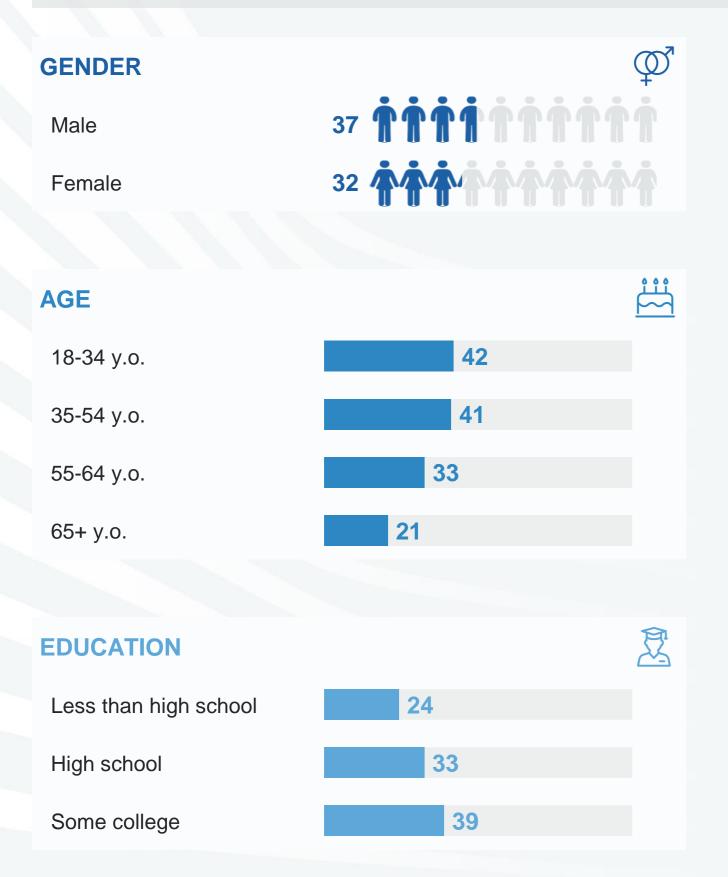


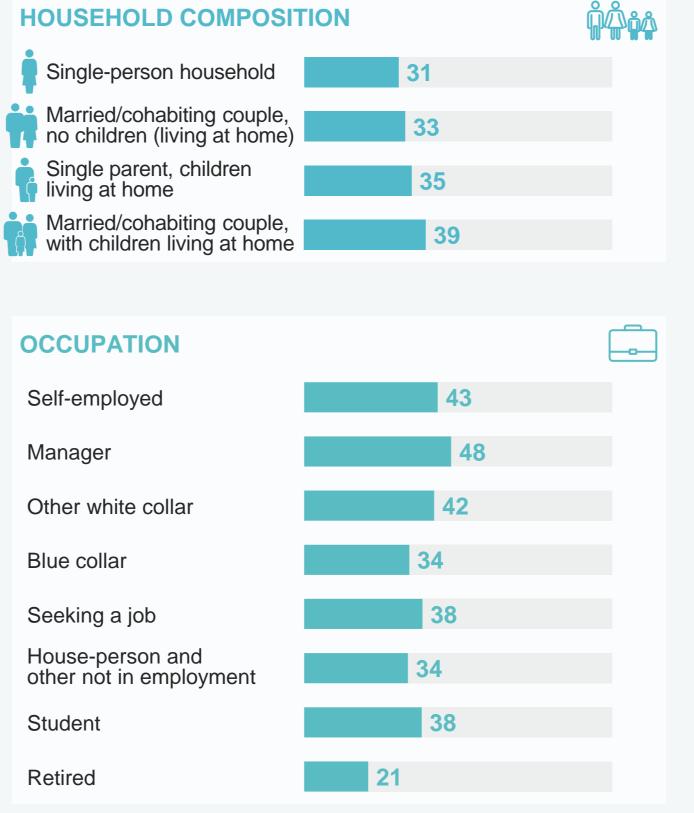


% Yes, from a retailer or service provider located in an/other EU country

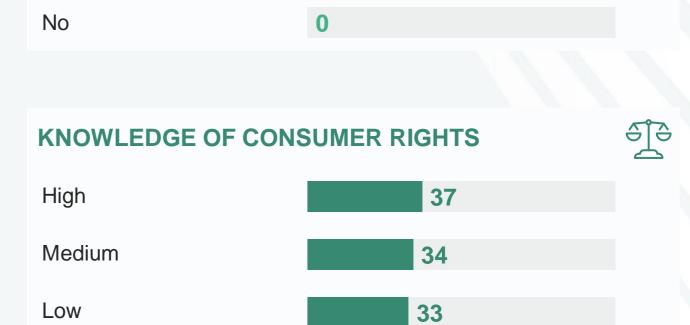
## **EU27 AVERAGE**

35









Yes

Low

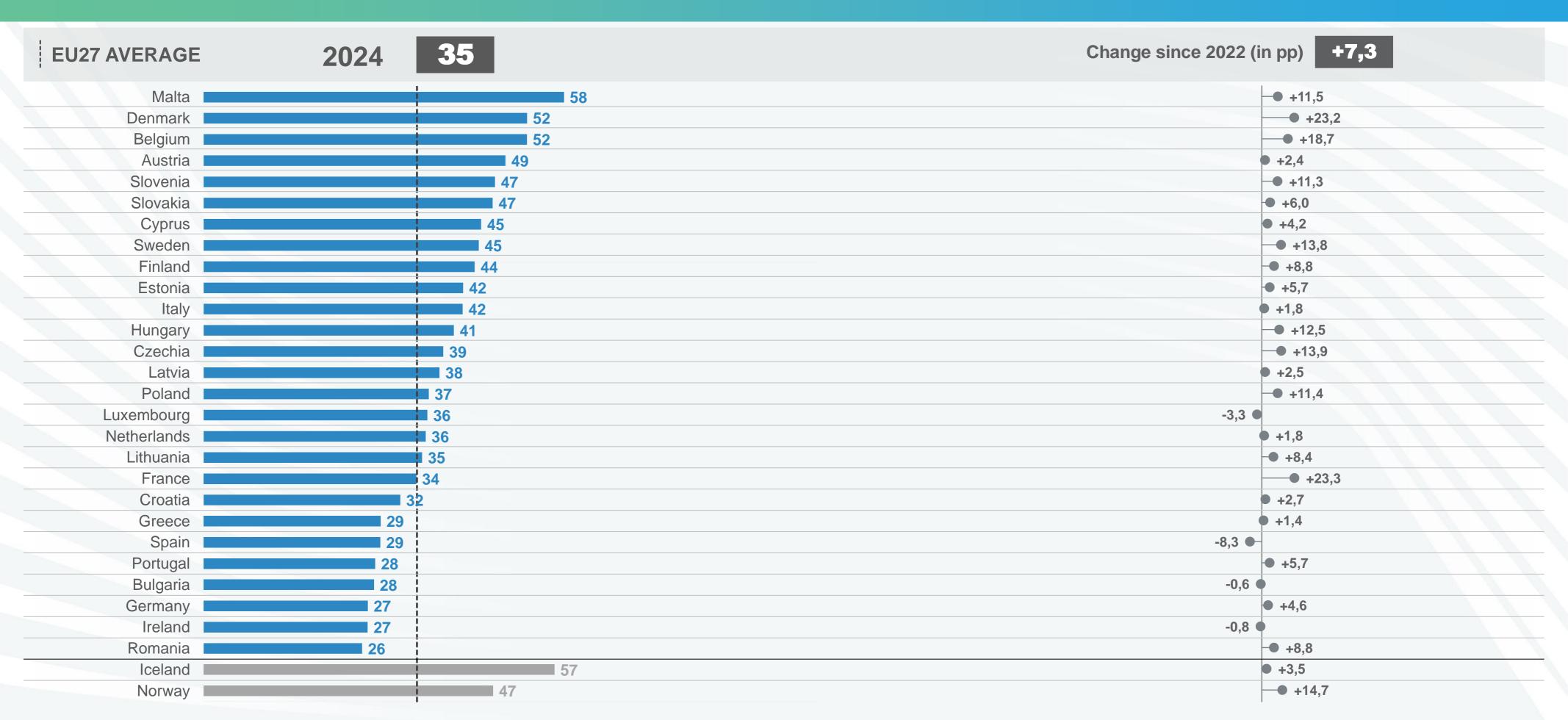
46

Base: Adults (aged 18+)





% Yes, from a retailer or service provider located in an/other EU country



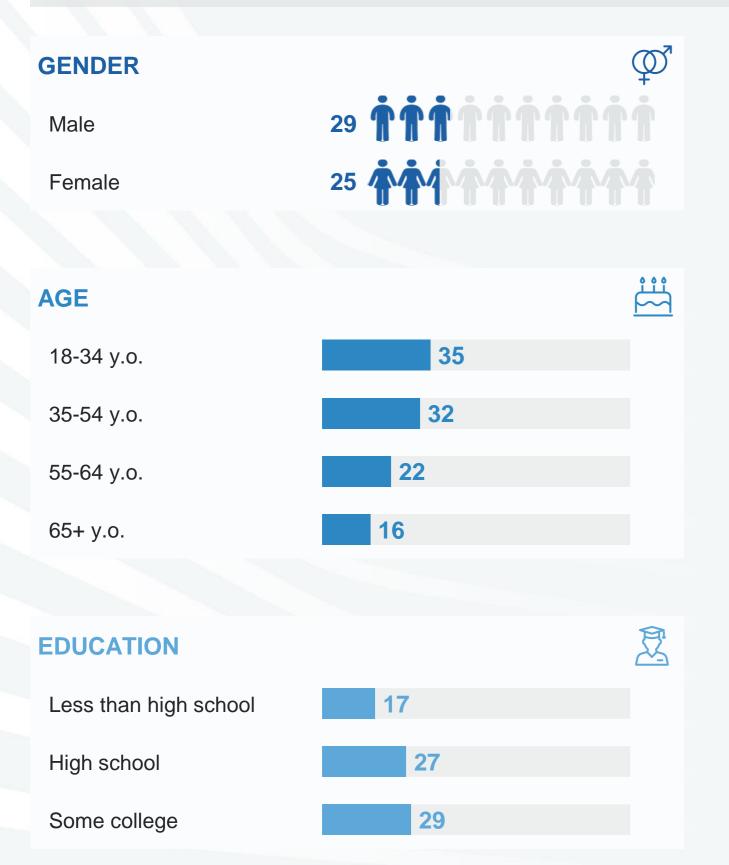




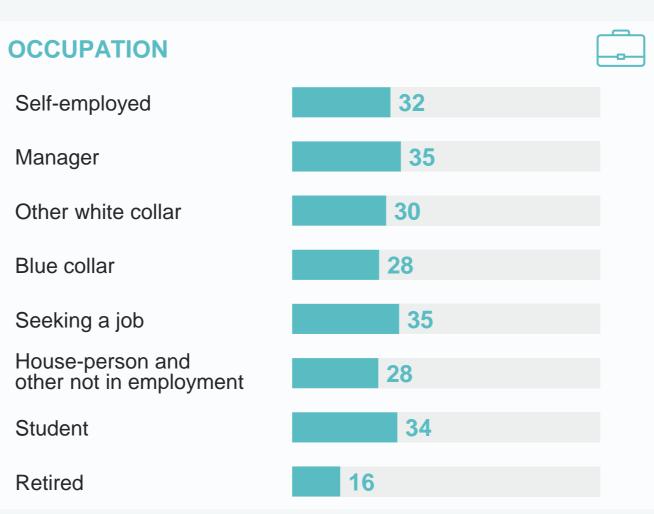
% Yes, from a retailer or service provider located outside the EU

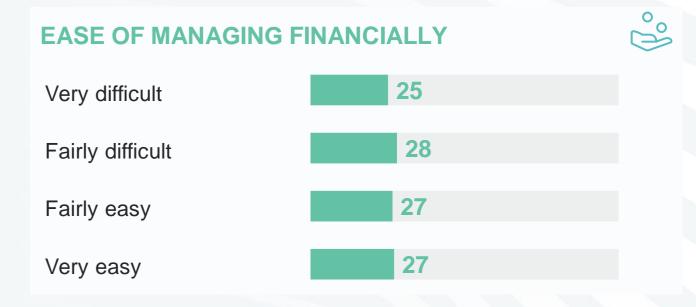
## **EU27 AVERAGE**

**27** 

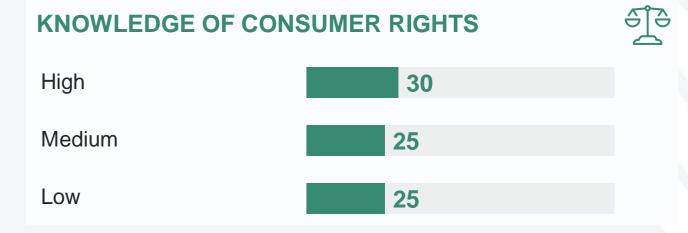


HOUSEHOLD COMPOSITION		<b>ÅÅå</b>
Single-person household	25	
Married/cohabiting couple, no children (living at home)	24	
Single parent, children living at home	26	
Married/cohabiting couple, with children living at home	31	
OCCUPATION		
Self-employed	32	









Base: Adults (aged 18+)





% Yes, from a retailer or service provider located outside the EU







10

## In the past 12 months, have you purchased any goods or services via the Internet?

% Yes, but you do not know where the retailer or service provider is located



**HOUSEHOLD COMPOSITION** 

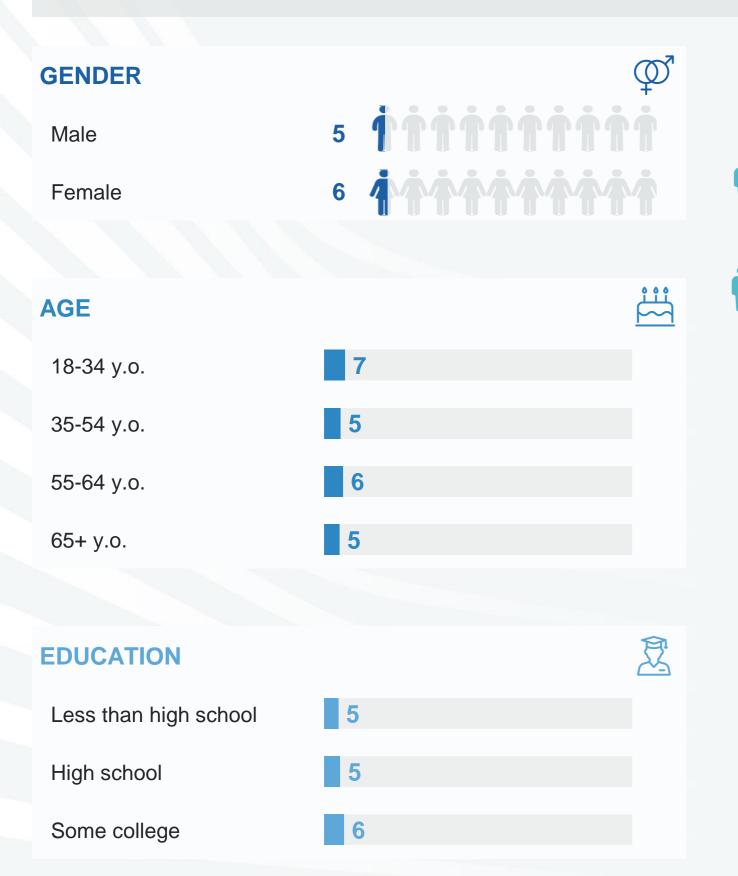
6

ÎÕ

High

Low

Medium



		00 00 60 60
Single-person household	5	
Married/cohabiting couple, no children (living at home)	5	
Single parent, children living at home	6	
Married/cohabiting couple, with children living at home	6	
OCCUPATION		
Self-employed	7	
Manager	7	
Other white collar	5	
Blue collar	5	
Seeking a job	9	
House-person and other not in employment	4	
Student	8	
Retired	5	

EASE OF MANAGING FINANCIALLY		
Very difficult	6	
Fairly difficult	7	
Fairly easy	5	
Very easy	5	
PURCHASED ONLINE IN PAST 12 MONTHS		
Yes	8	
No	0	
KNOWLEDGE OF CONSUMER RIGHTS		

6

6

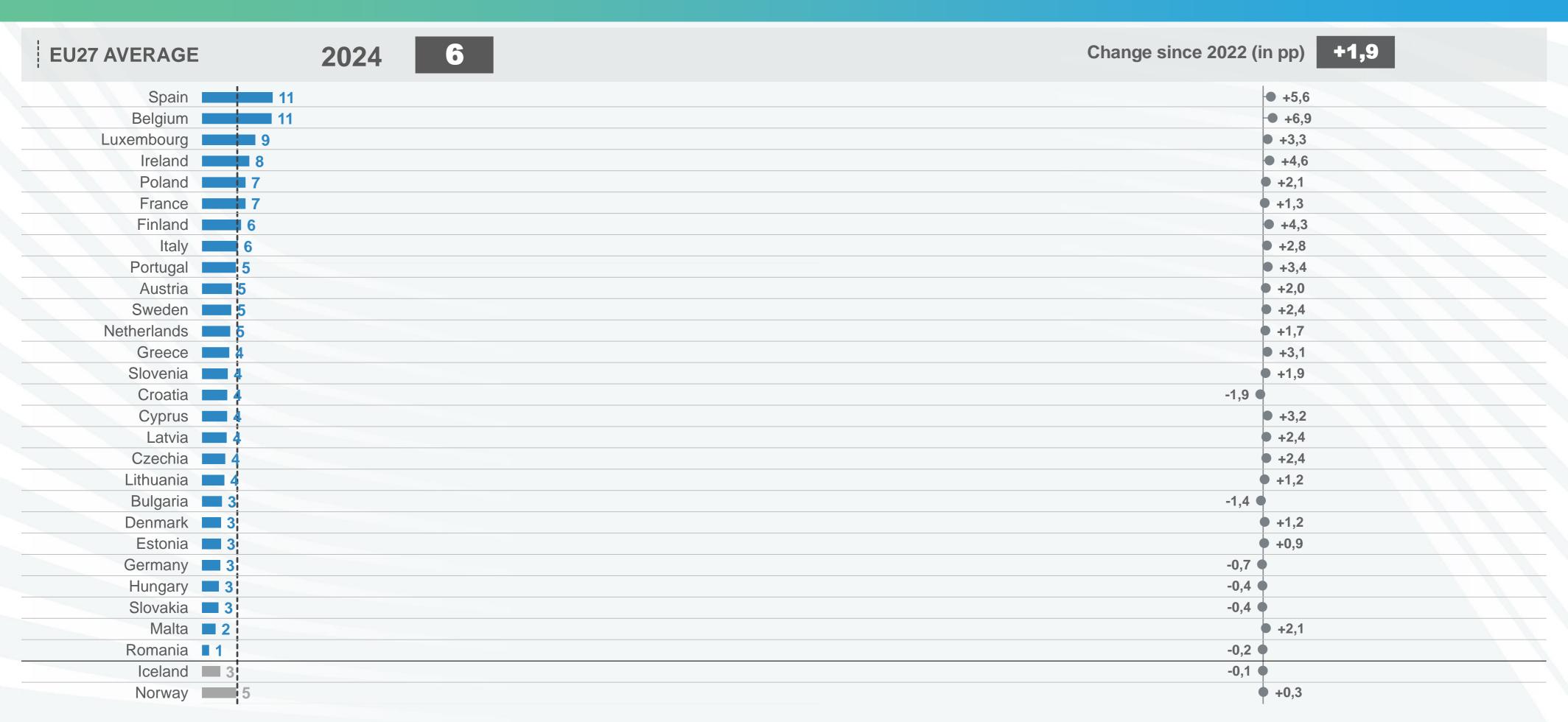
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Base: Adults (aged 18+)





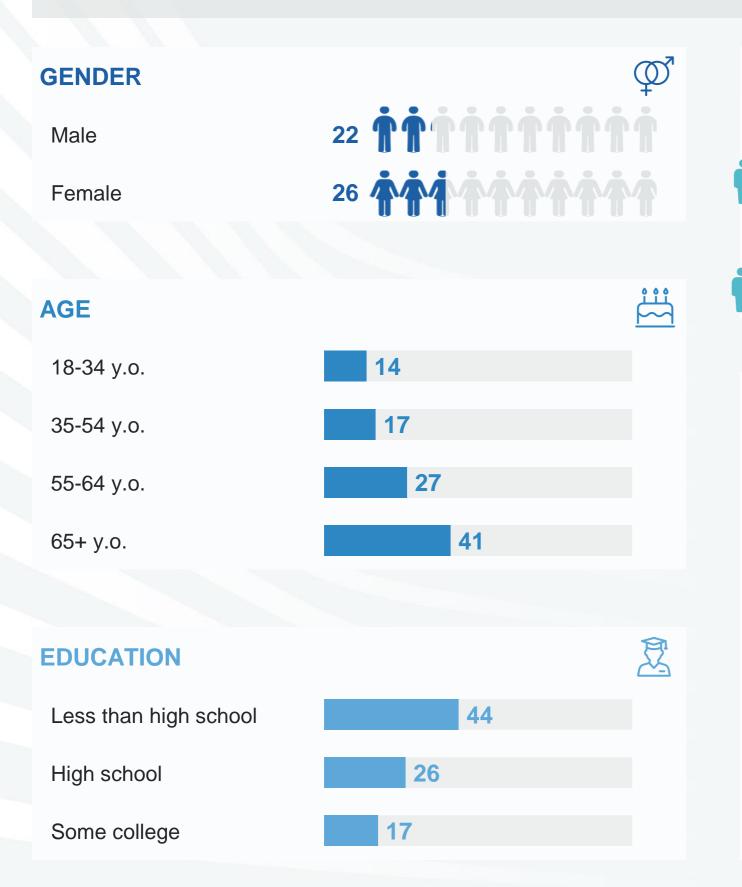
% Yes, but you do not know where the retailer or service provider is located

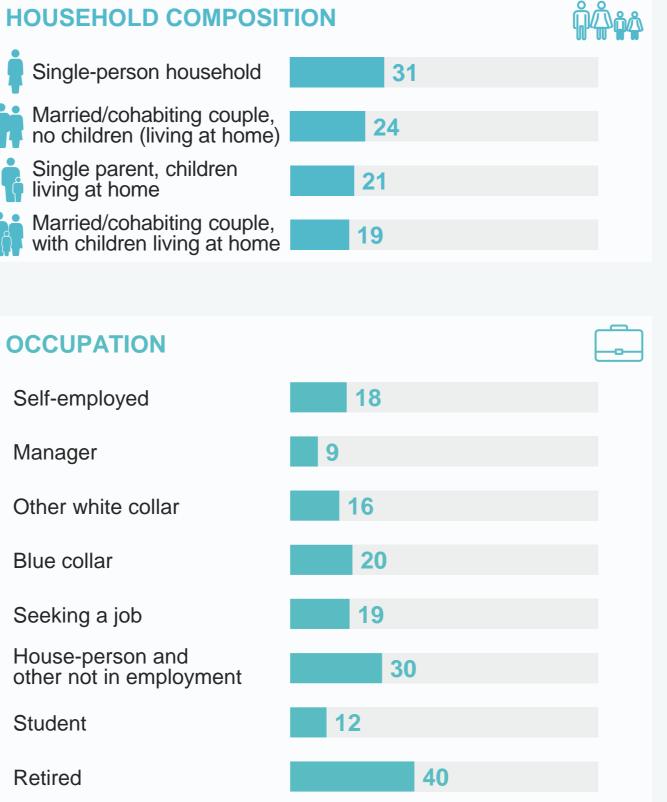


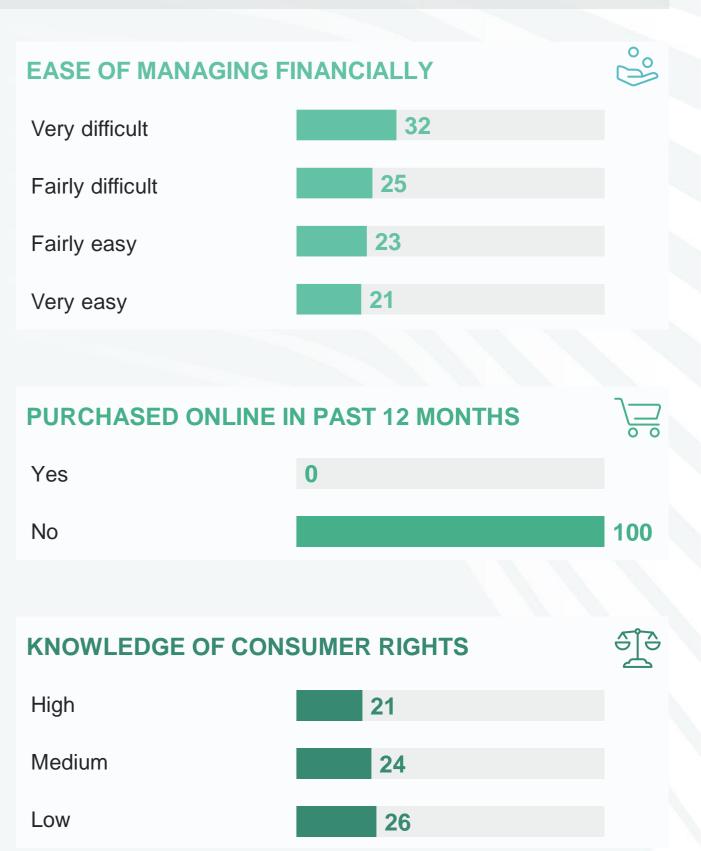




# EU27 AVERAGE 24







Base: Adults (aged 18+)









When you are searching for or buying products online, how often, if at all, would you say you experience...





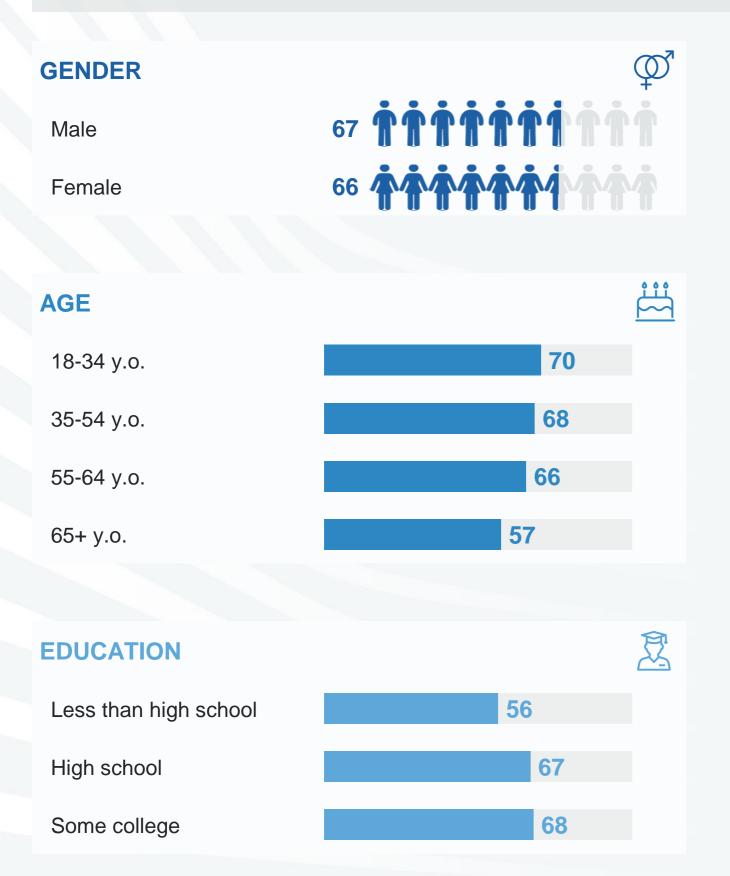


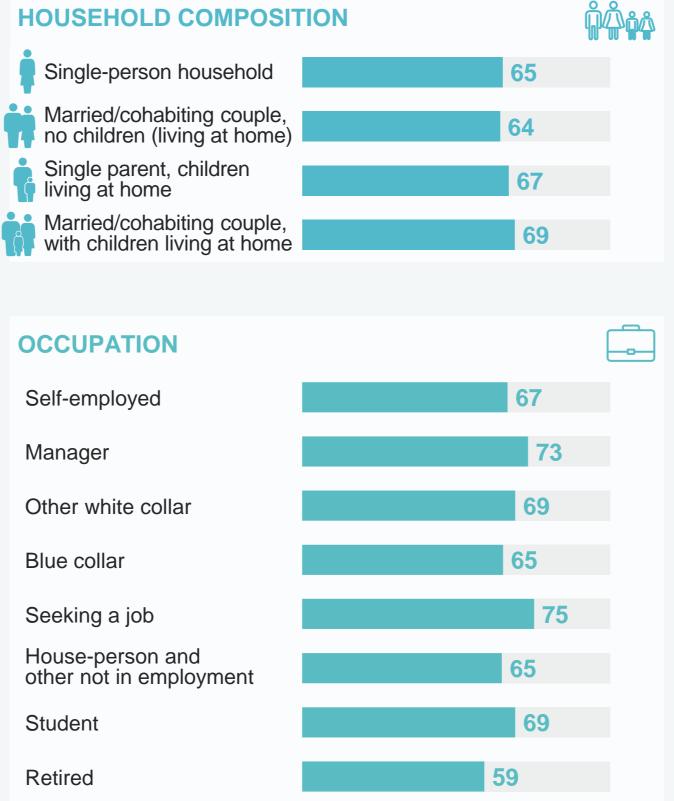
When you are searching for or buying products online, how often, if at all, would you say you experience... consumer reviews that do not appear genuine?

% Always + Most of the times + Sometimes



66







Medium

Low

**67** 

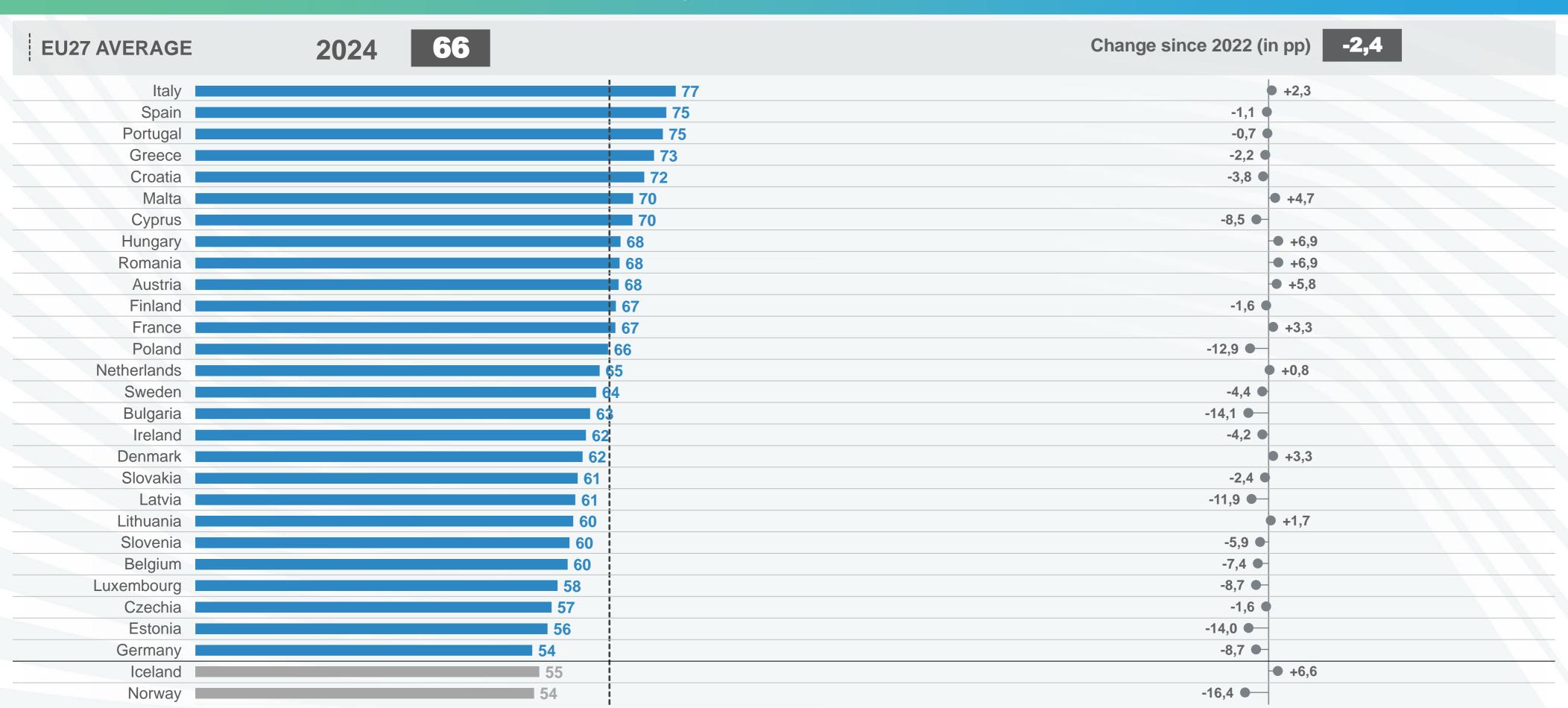
66





When you are searching for or buying products online, how often, if at all, would you say you experience... consumer reviews that do not appear genuine?

% Always + Most of the times + Sometimes





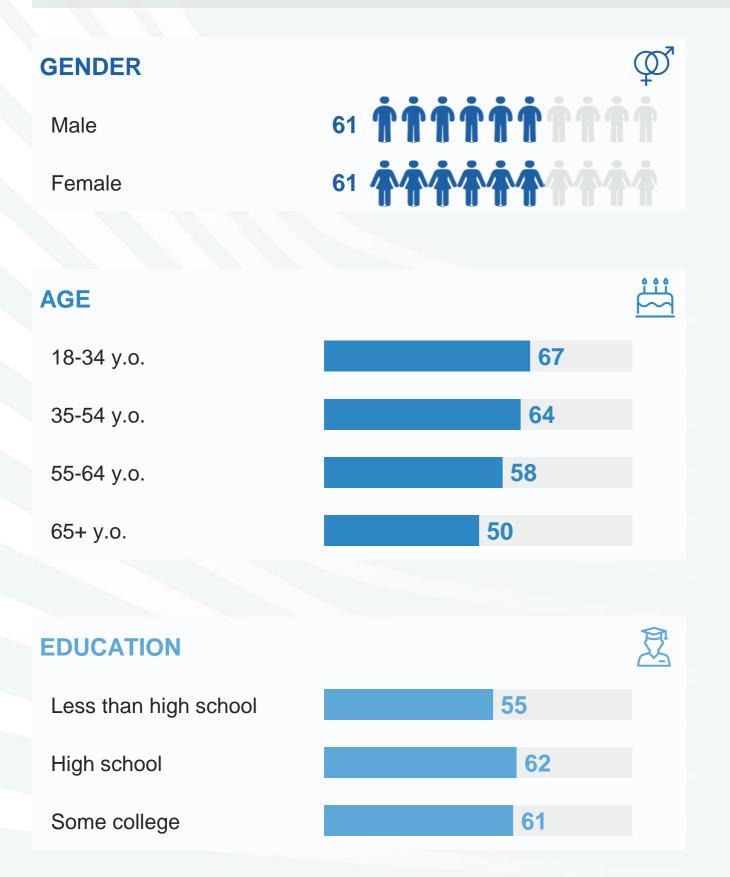


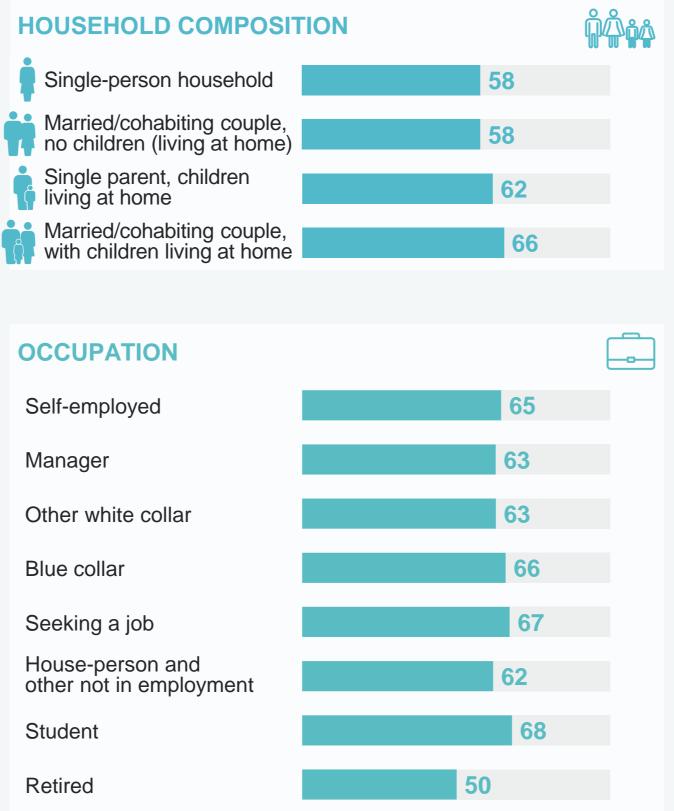
When you are searching for or buying products online, how often, if at all, would you say you experience... price discounts that seem too large to be genuine?

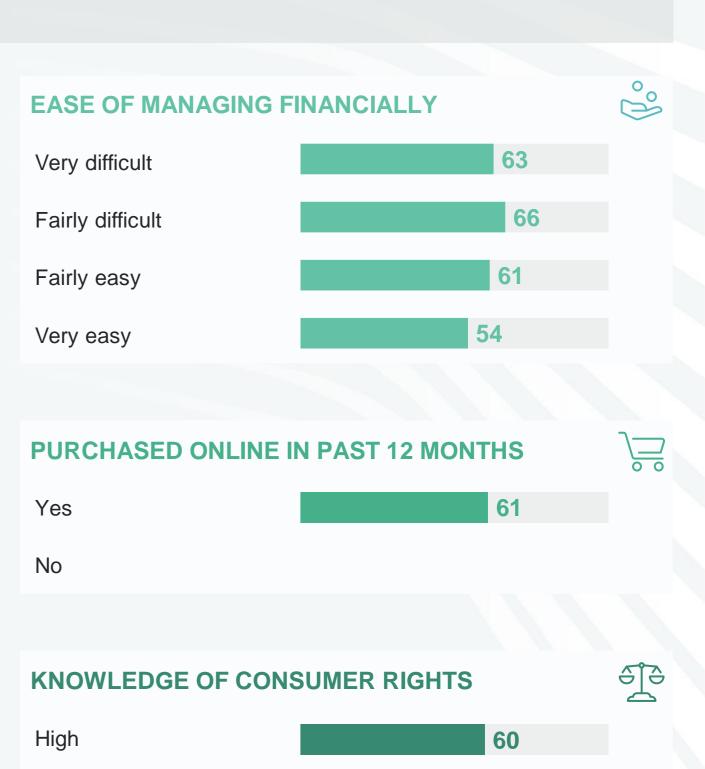
% Always + Most of the times + Sometimes











Medium

Low

62

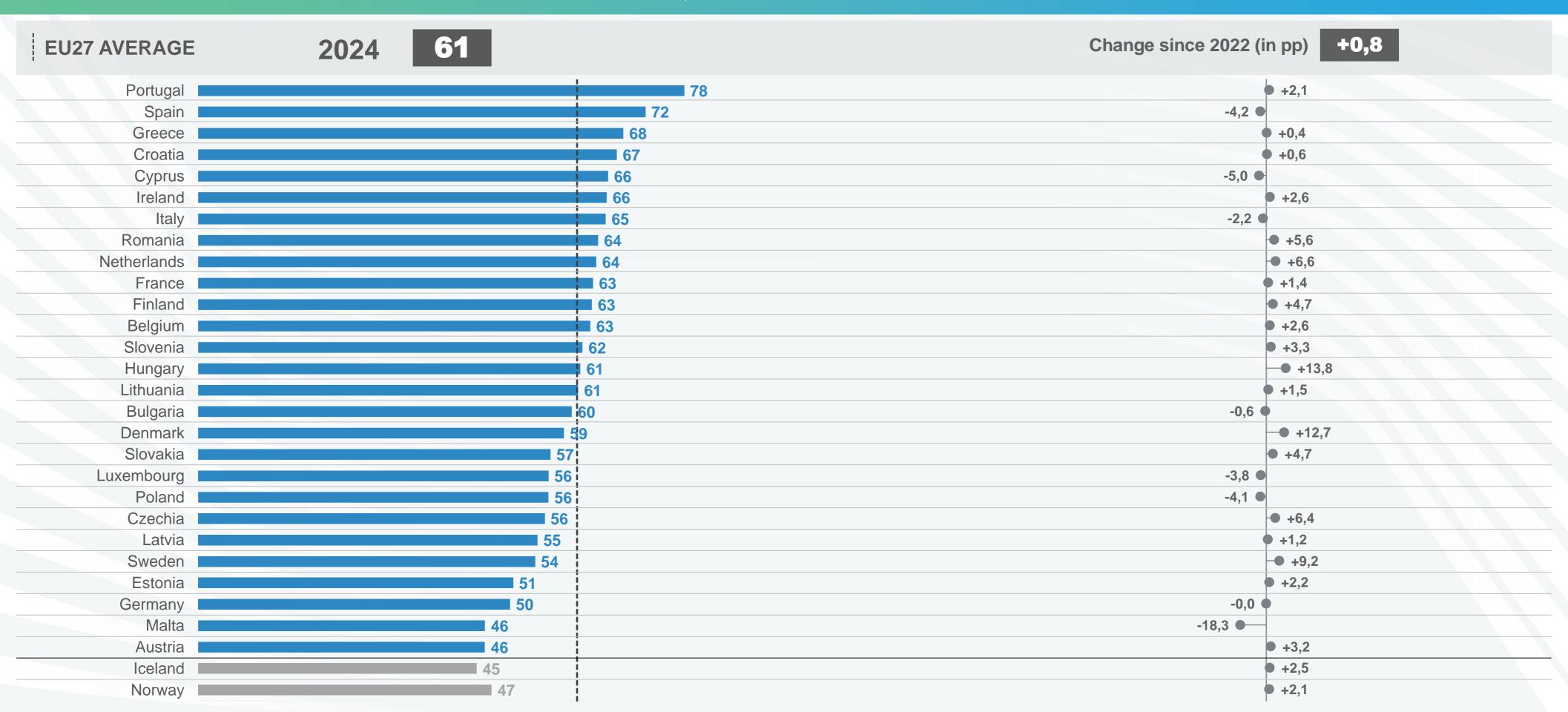
61





When you are searching for or buying products online, how often, if at all, would you say you experience... price discounts that seem too large to be genuine?

% Always + Most of the times + Sometimes



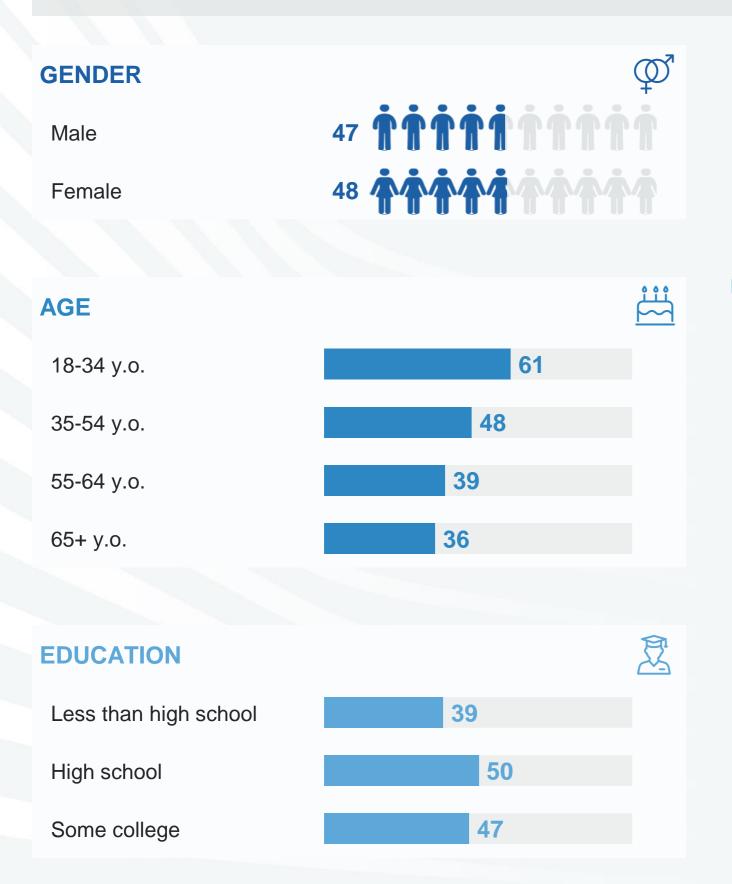


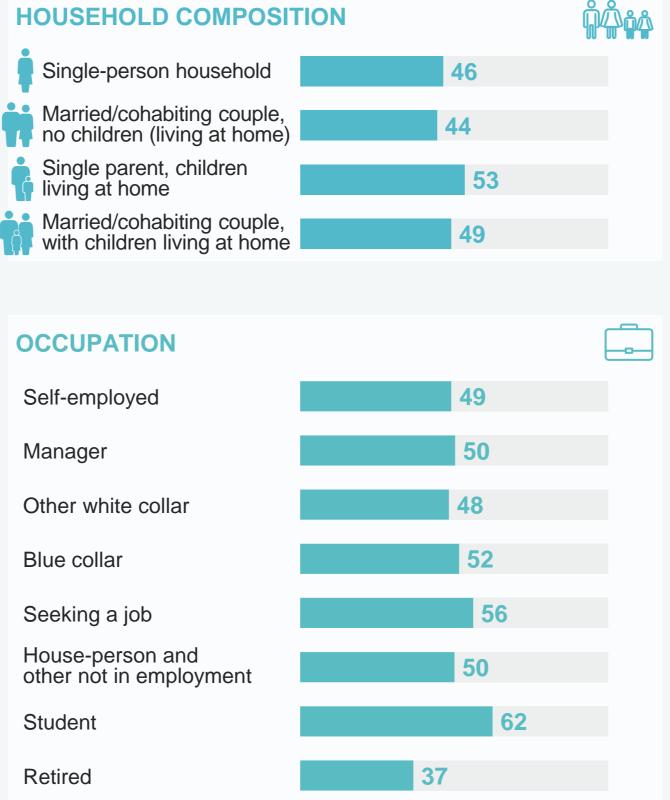


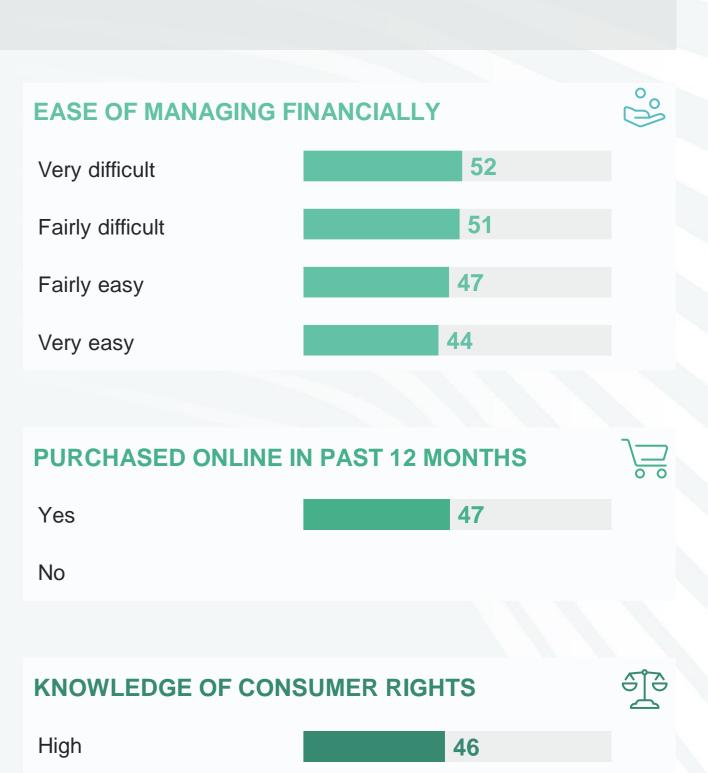
When you are searching for or buying products online, how often, if at all, would you say you experience... social media "influencers" who appear to have been paid to promote certain product but do not say this clearly?

% Always + Most of the times + Sometimes









Medium

Low

48

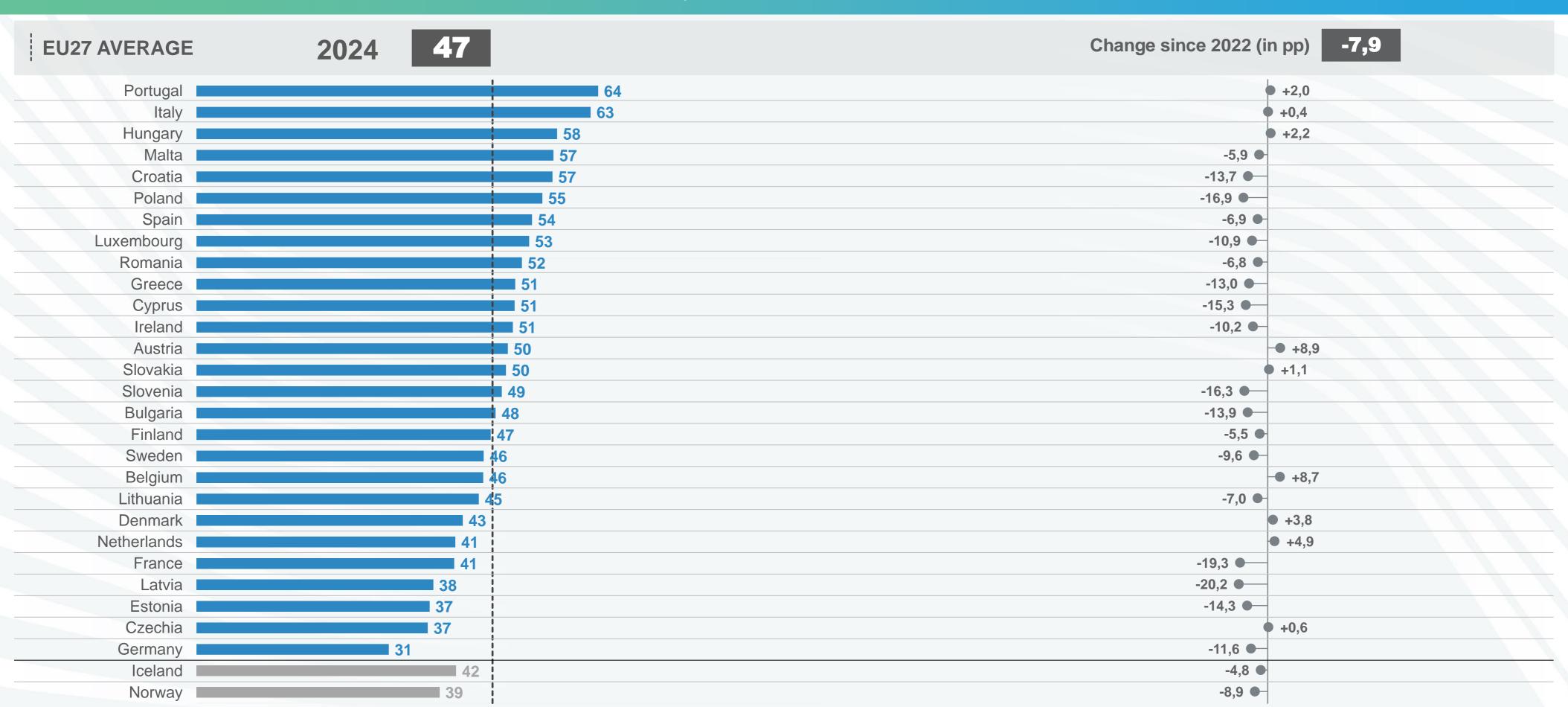
49





When you are searching for or buying products online, how often, if at all, would you say you experience... social media "influencers" who appear to have been paid to promote certain product but do not say this clearly?

% Always + Most of the times + Sometimes

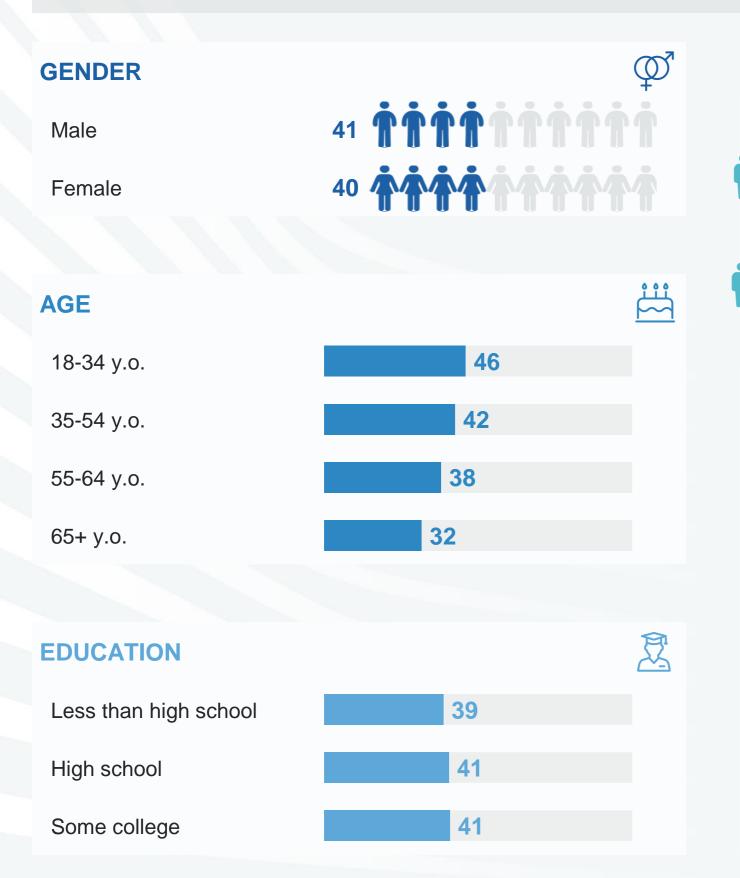


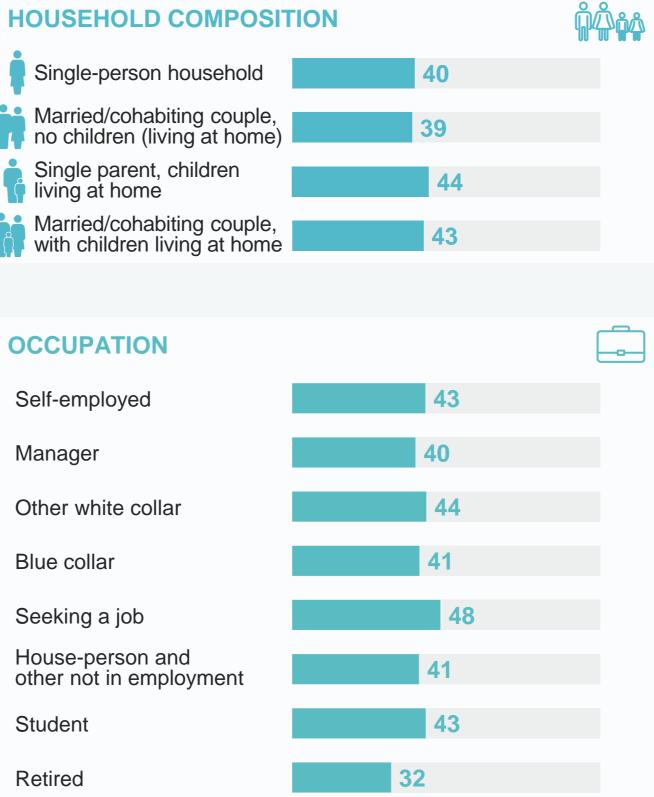


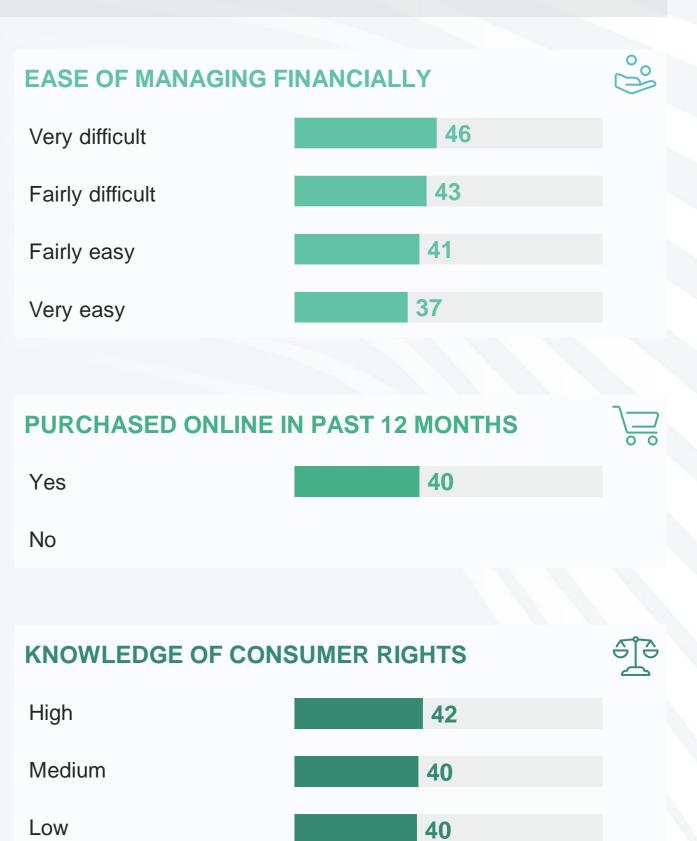


When you are searching for or buying products online, how often, if at all, would you say you experience... confusing, misleading or biased display of information that influenced or distorted your decision making % Always + Most of the times + Sometimes

## EU27 AVERAGE 40





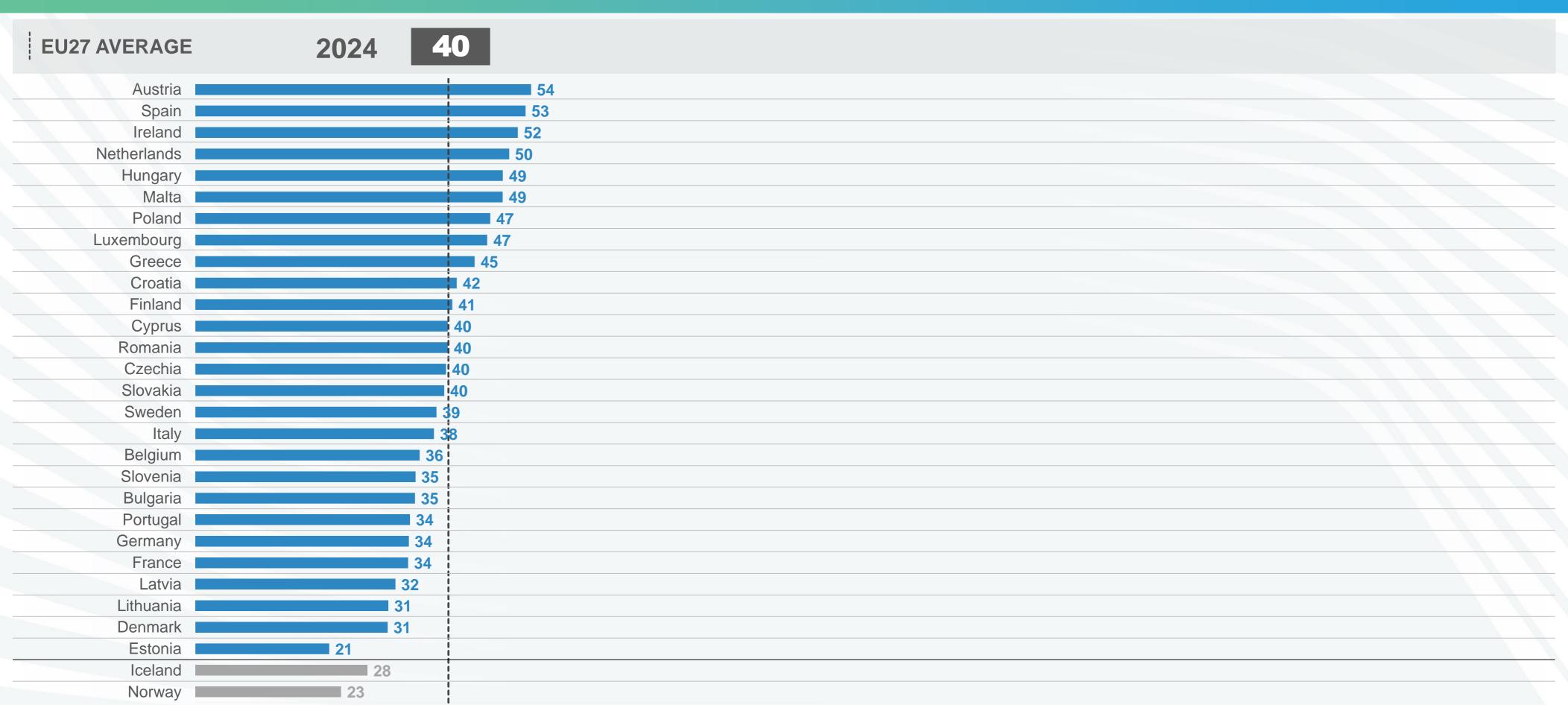








When you are searching for or buying products online, how often, if at all, would you say you experience... confusing, misleading or biased display of information that influenced or distorted your decision making % Always + Most of the times + Sometimes



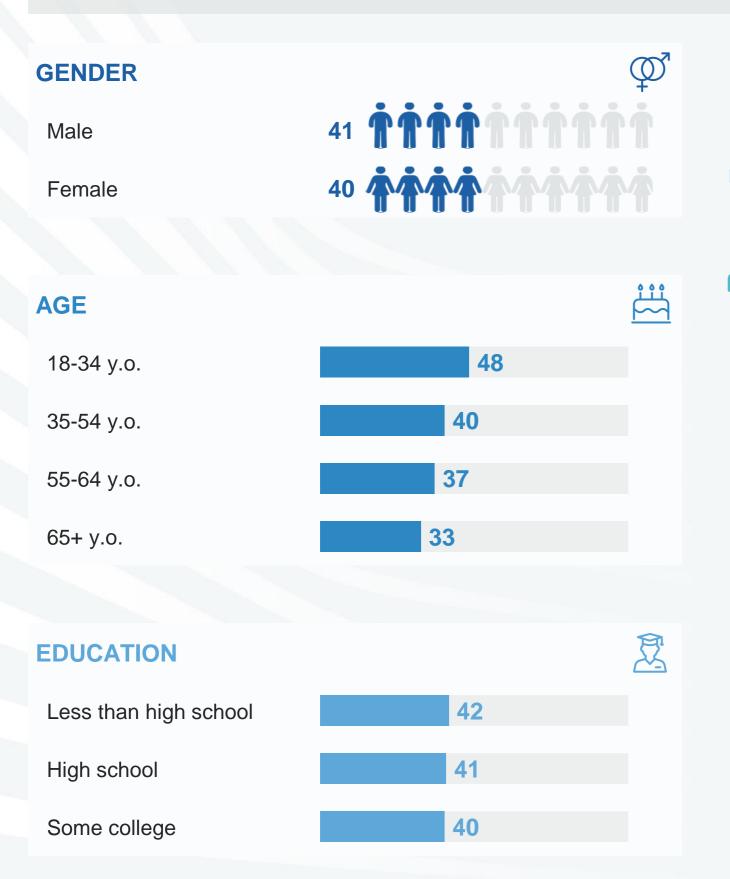


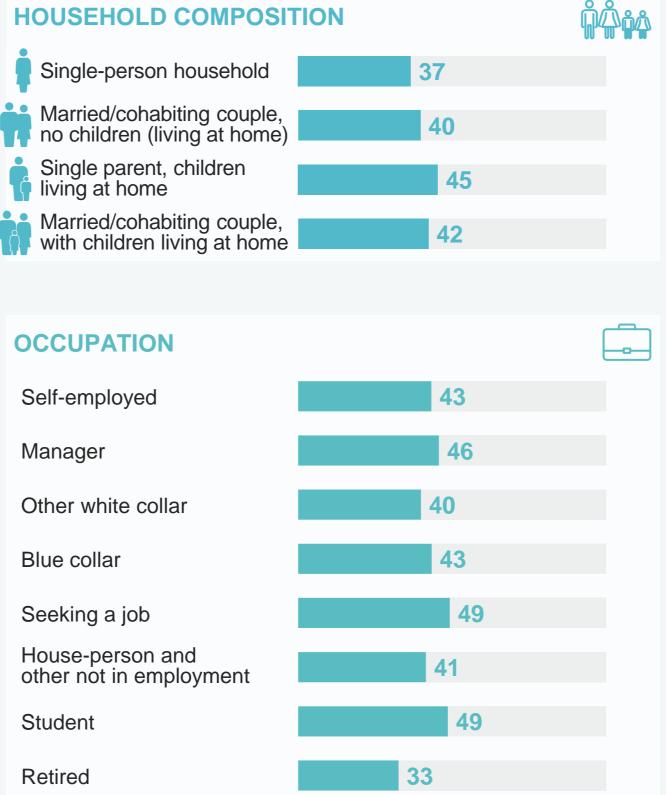


When you are searching for or buying products online, how often, if at all, would you say you experience... prices that differ from those a friend or relative gets when searching for the same thing at the same time?

% Always + Most of the times + Sometimes









41

41

Medium

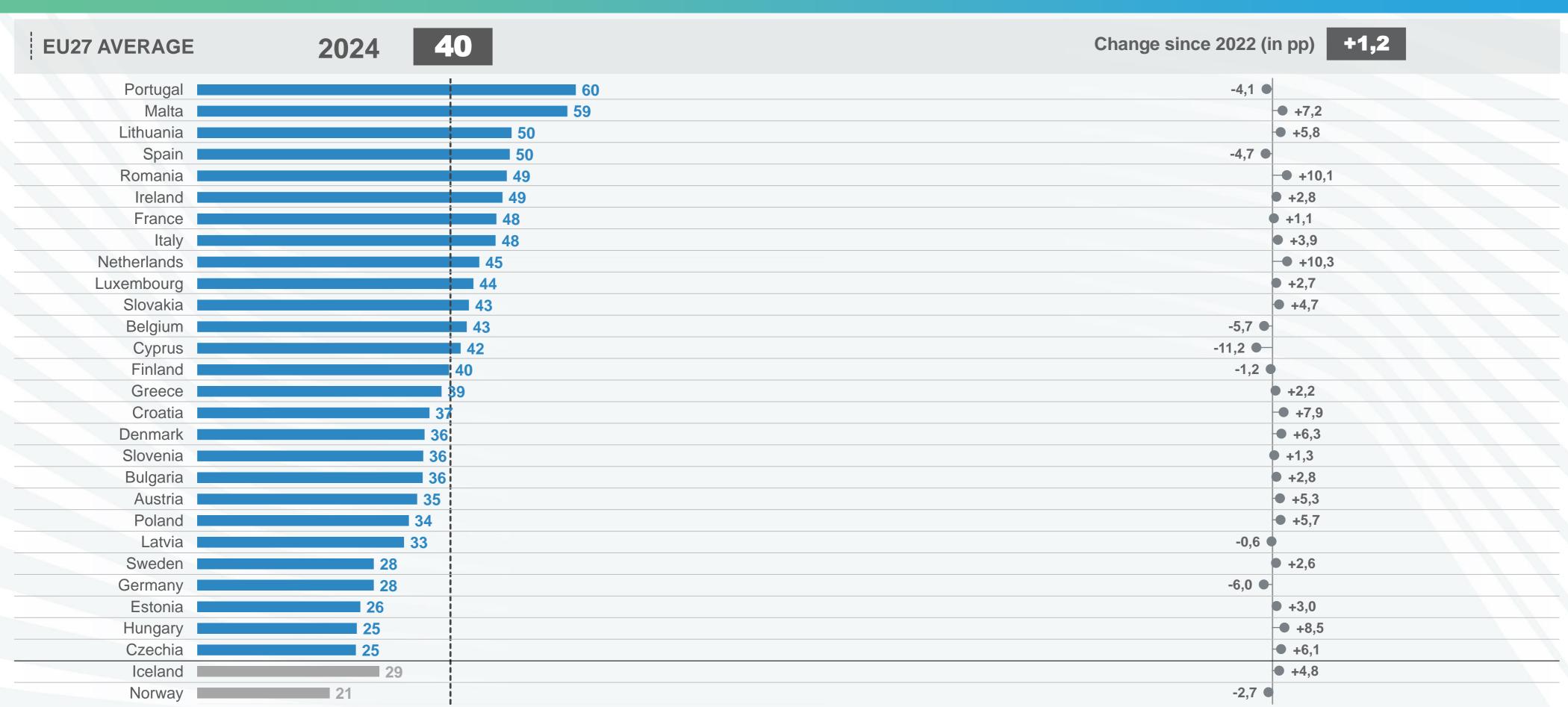
Low





When you are searching for or buying products online, how often, if at all, would you say you experience... prices that differ from those a friend or relative gets when searching for the same thing at the same time?

% Always + Most of the times + Sometimes







Yes, you were contacted about sending money to someone who claimed 23 to be in financial hardship Yes, you were contacted by someone pretending to be from a legitimate organisation, asking for personal information or money Yes, you made a purchase from an online shop, and the shop turned out 9 to be fake\* Yes, you were tricked into signing up for a recurring subscription online\* Yes, you were scammed by someone using a deepfake in a phone or video call\* Yes, you were convinced by an influencer to invest in a cryptocurrency or other financial scheme that turned out to be financially harmful (like a pyramid scheme)\* Yes, you bought tickets online for an event, concert or travel, and the 2 tickets turned out to be fake\*

Base: Adults (aged 18-

Note: The following slides show the socio demographic breakdown and the country breakdown, unless the incidence is below 15%, then only country breakdown is displayed (Items marked with a \*).

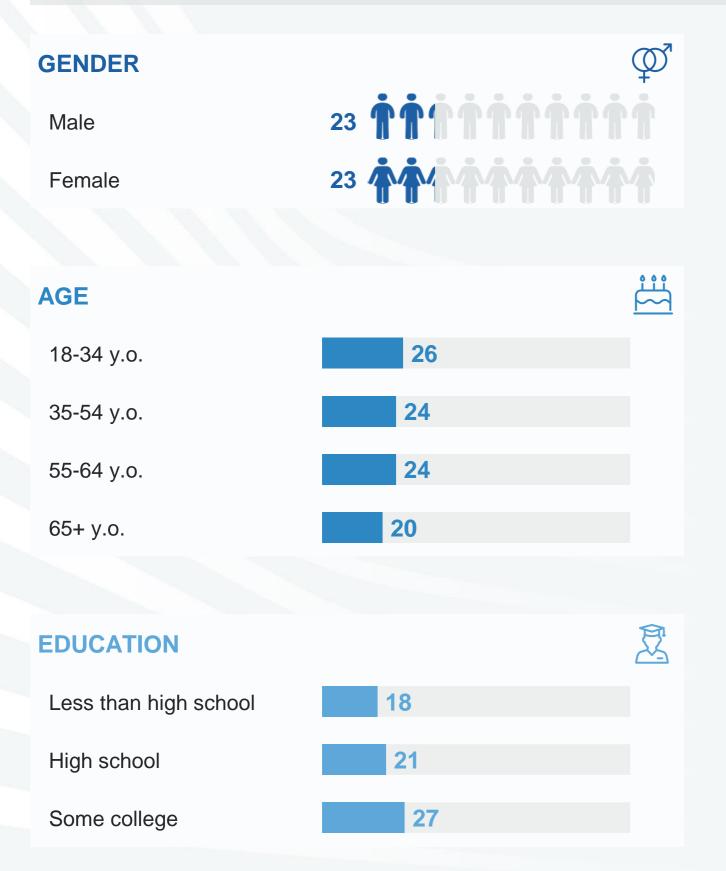


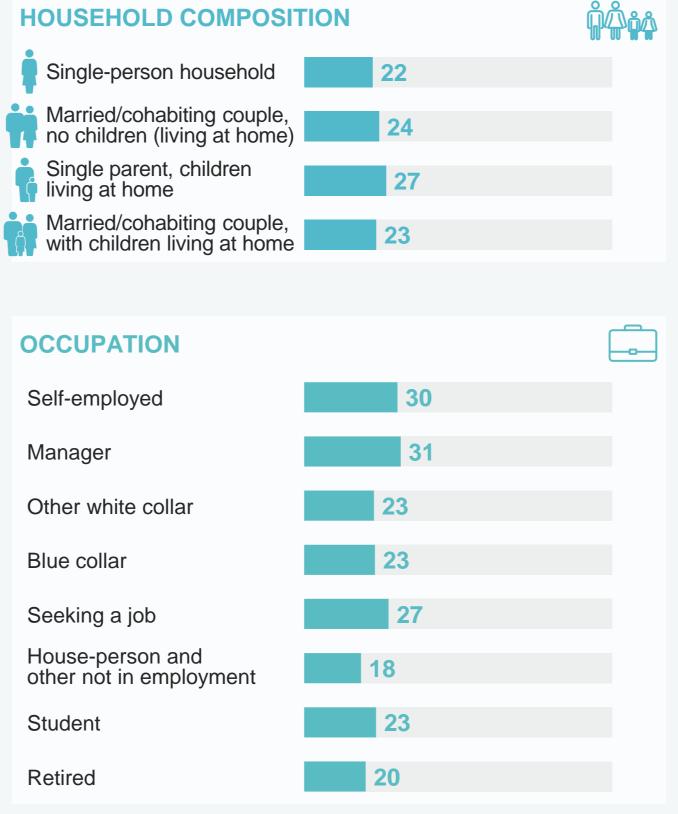


% Yes, you were contacted about sending money to someone who claimed to be in financial hardship

## **EU27 AVERAGE**









24

23

26

Medium

Low

Base: Adults (aged 18+)





% Yes, you were contacted about sending money to someone who claimed to be in financial hardship



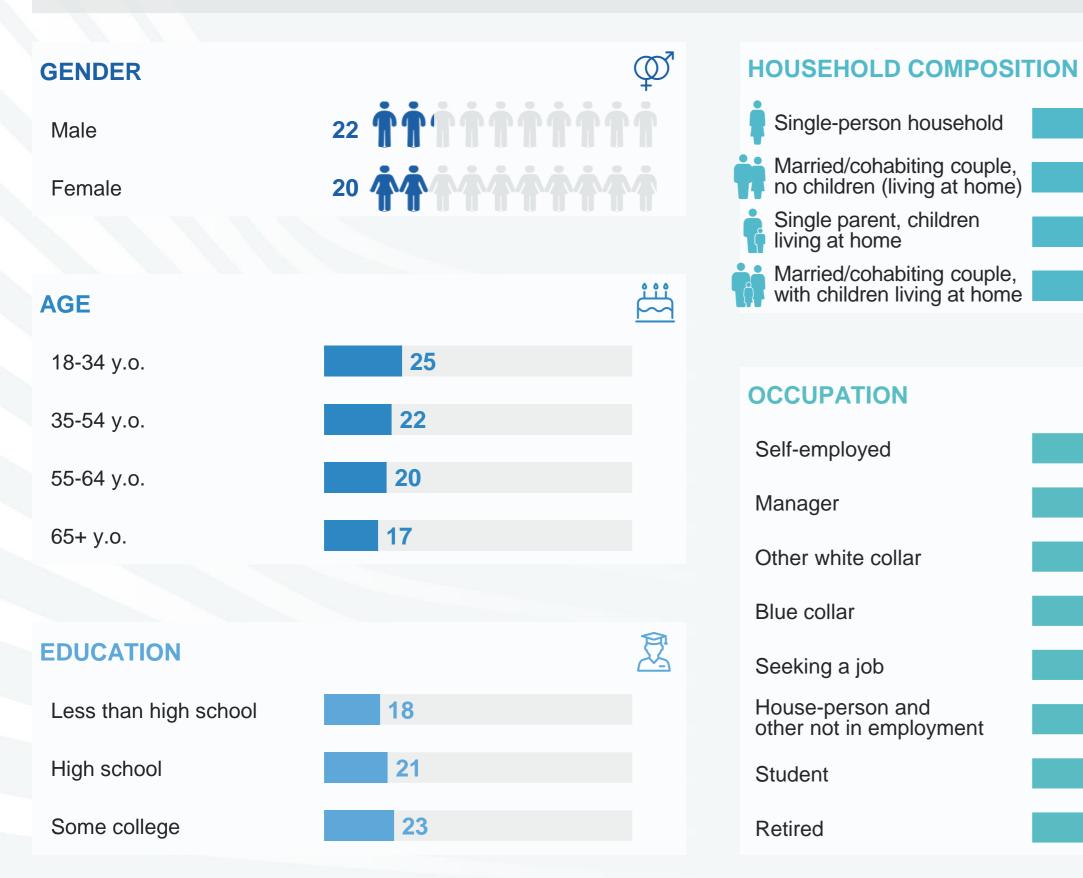
Base: Adults (aged 18+)



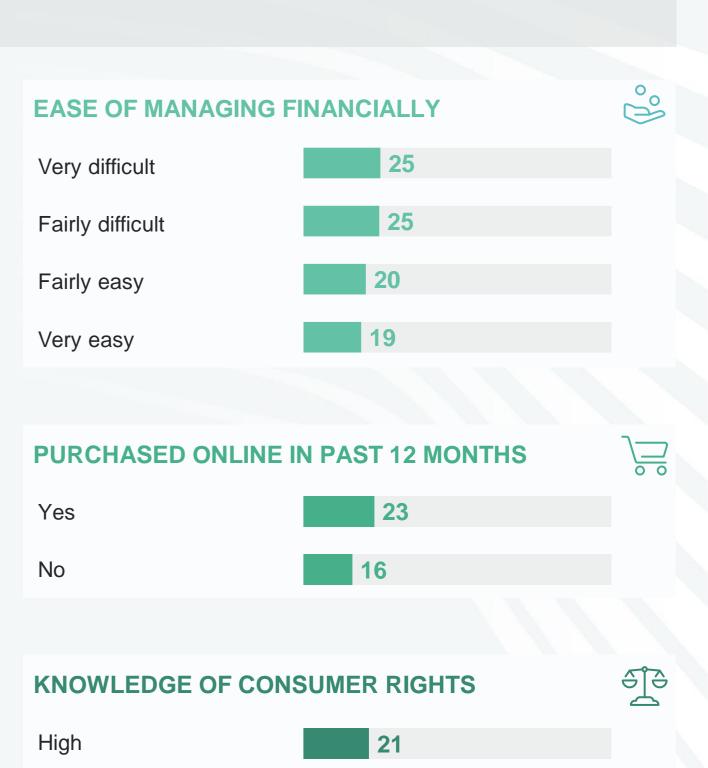


% Yes, you were contacted by someone pretending to be from a legitimate organisation, asking for personal information or money

# **EU27 AVERAGE**



HOUSEHOLD COMPOSIT	TION	<b>ÄÄ</b>
Single-person household	20	
Married/cohabiting couple, no children (living at home)	22	
Single parent, children living at home	24	
Married/cohabiting couple, with children living at home	22	
OCCUPATION		
Self-employed	27	
Manager	27	
Other white collar	21	
Blue collar	22	
Seeking a job	28	
House-person and other not in employment	20	
Student	21	
Retired	17	



20

23

28

Medium

Low

Base: Adults (aged 18+)





% Yes, you were contacted by someone pretending to be from a legitimate organisation, asking for personal information or money

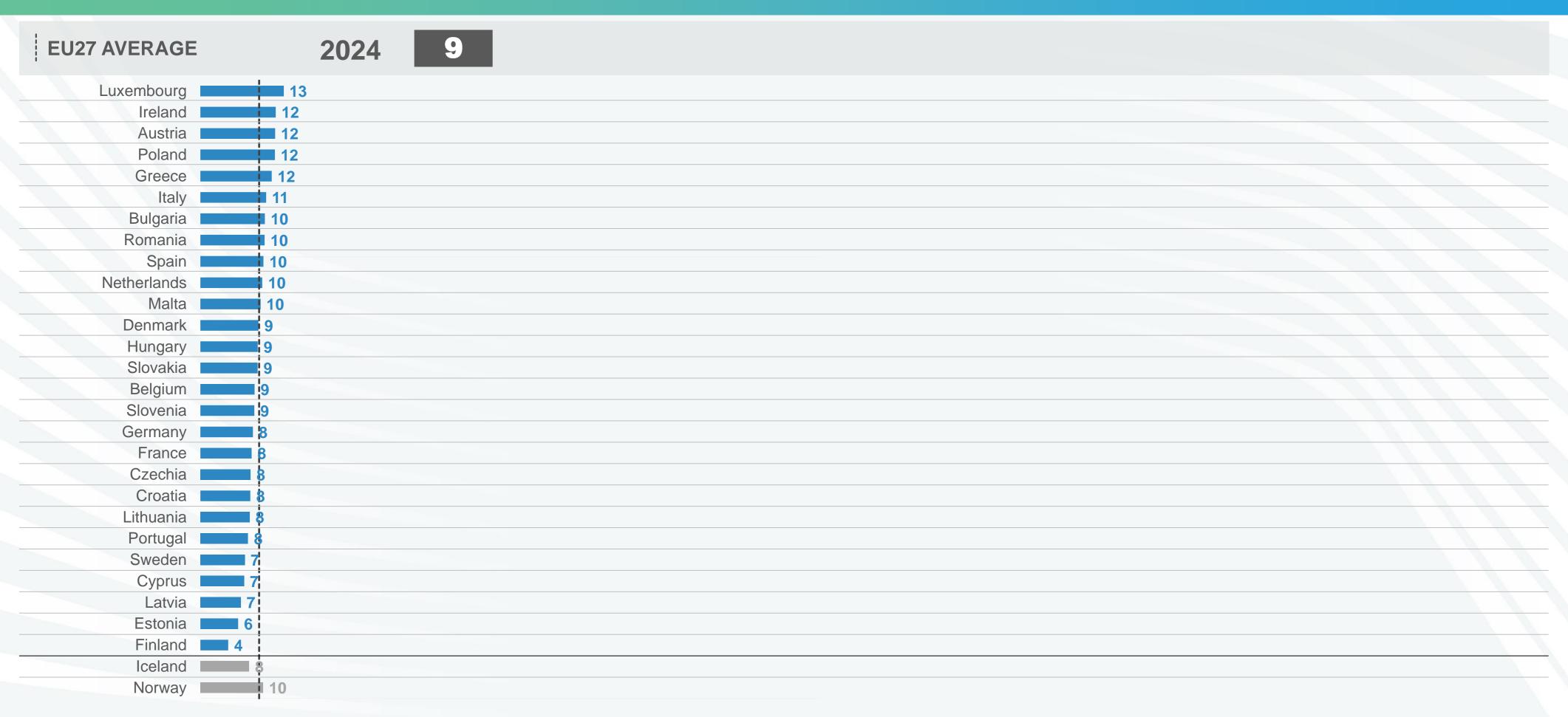


Base: Adults (aged 18+)





% Yes, you made a purchase from an online shop, and the shop turned out to be fake

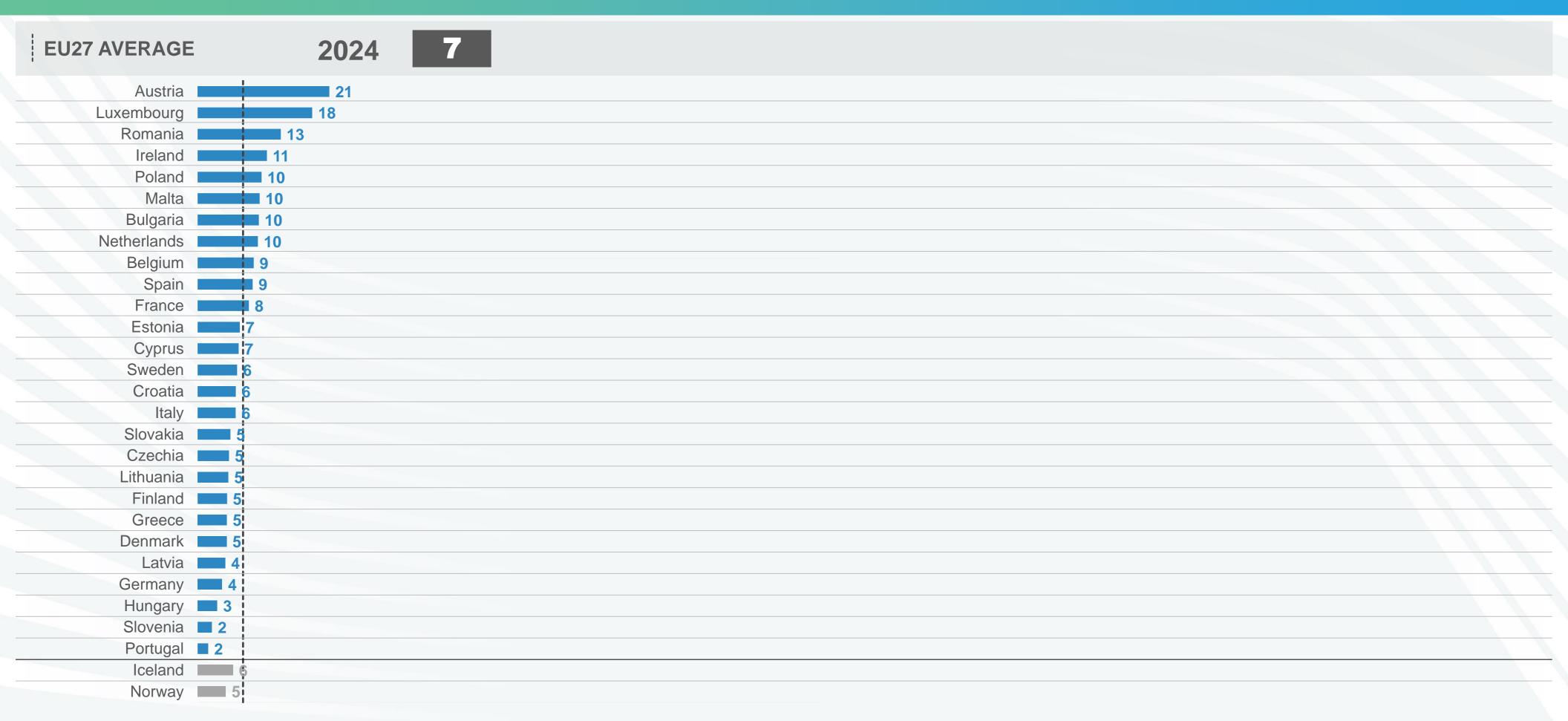


Base: Adults (aged 18+)





% Yes, you were tricked into signing up for a recurring subscription online

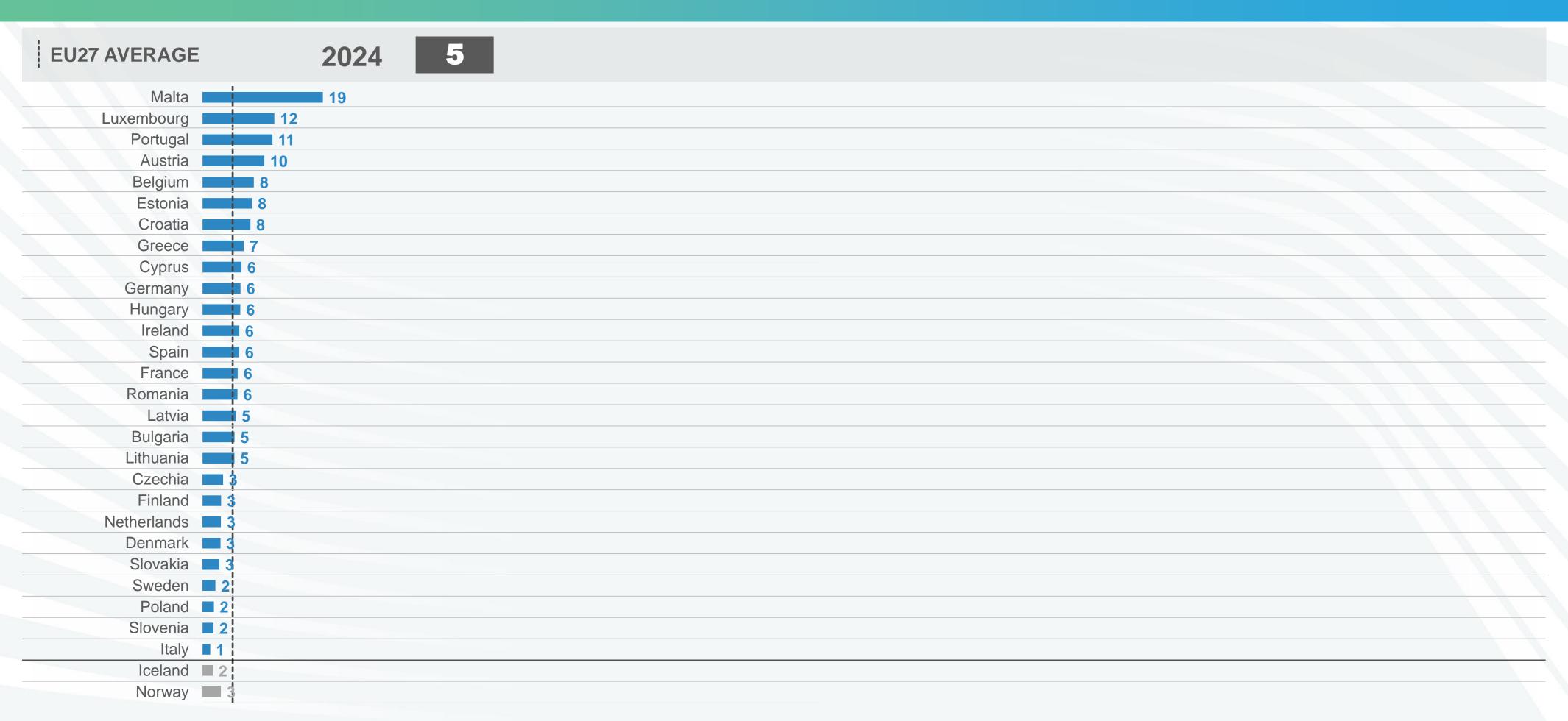


Base: Adults (aged 18+)





% Yes, you were scammed by someone using a deepfake in a phone or video call

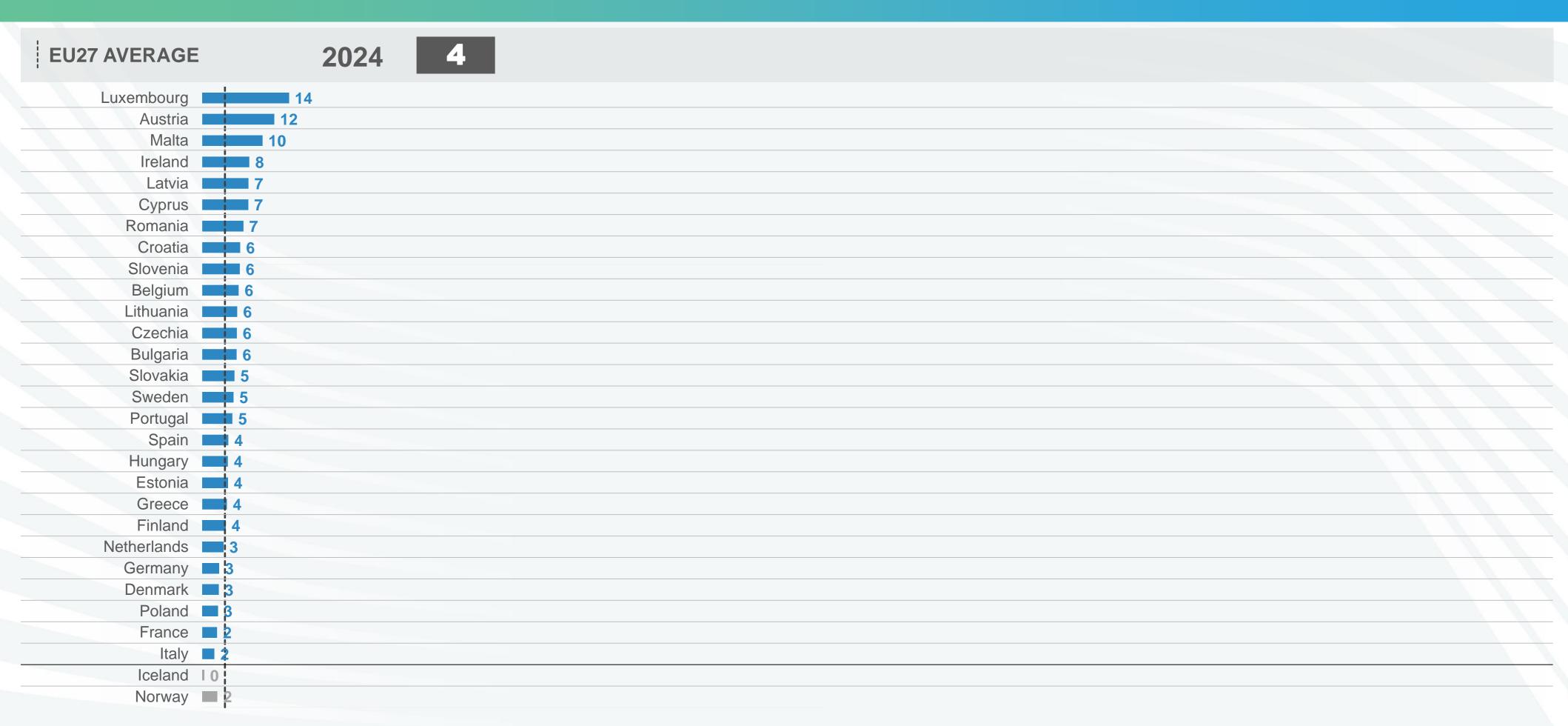


Base: Adults (aged 18+)





% Yes, you were convinced by an influencer to invest in a cryptocurrency or other financial scheme that turned out to be financially harmful (like a pyramid scheme)

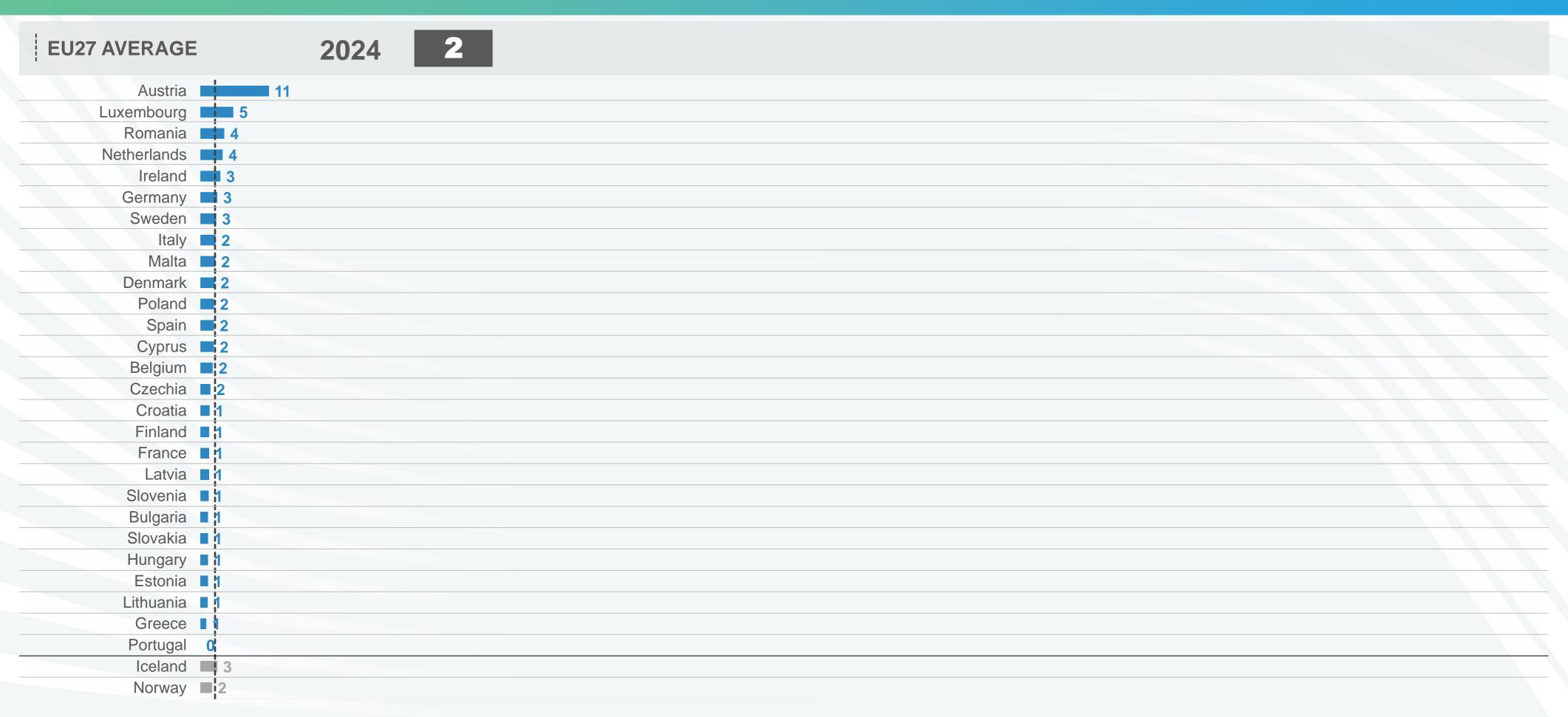


Base: Adults (aged 18+)





% Yes, you bought tickets online for an event, concert or travel, and the tickets turned out to be fake

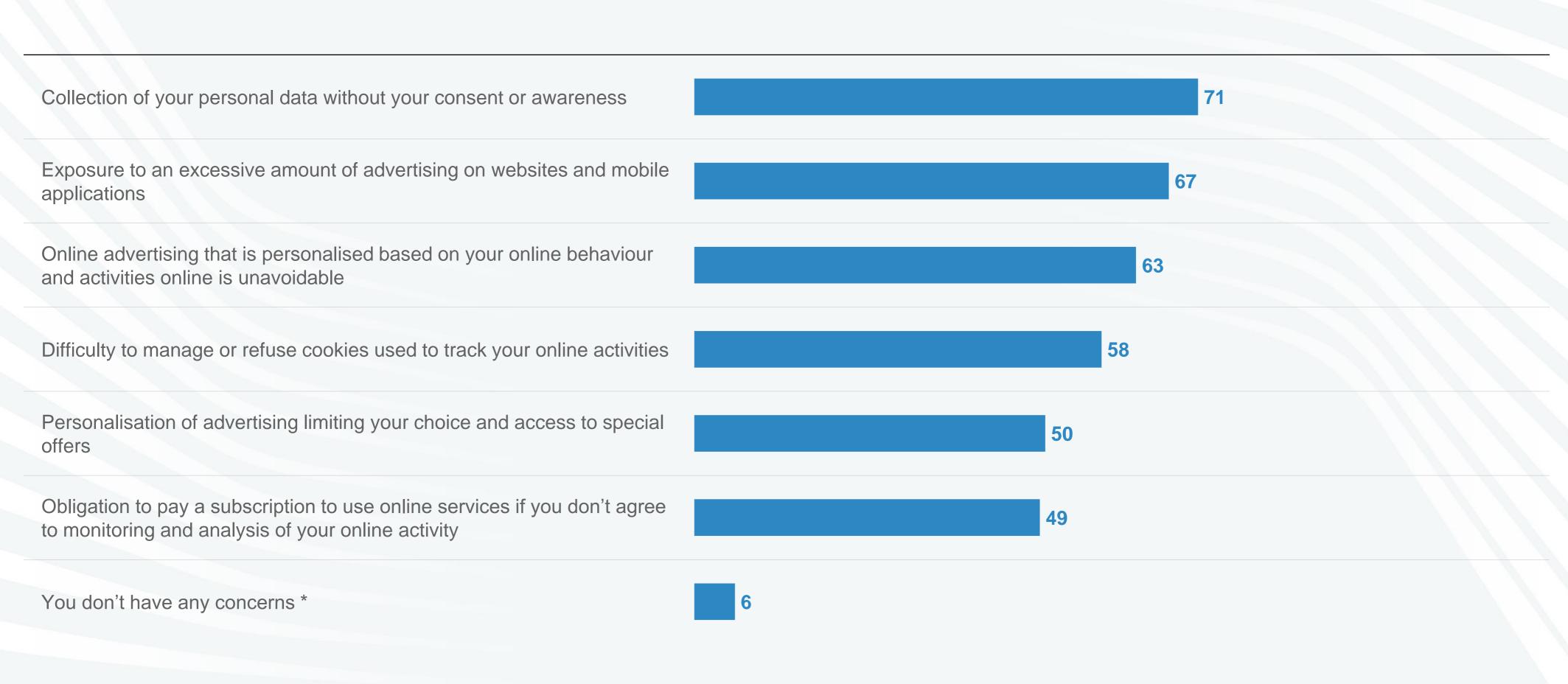


Base: Adults (aged 18+)





#### Which, if any, of the following are a concern to you personally?



Base: Adults (aged 18+)
Note: \*Sociodemographic differences are not shown due to small sample sizes



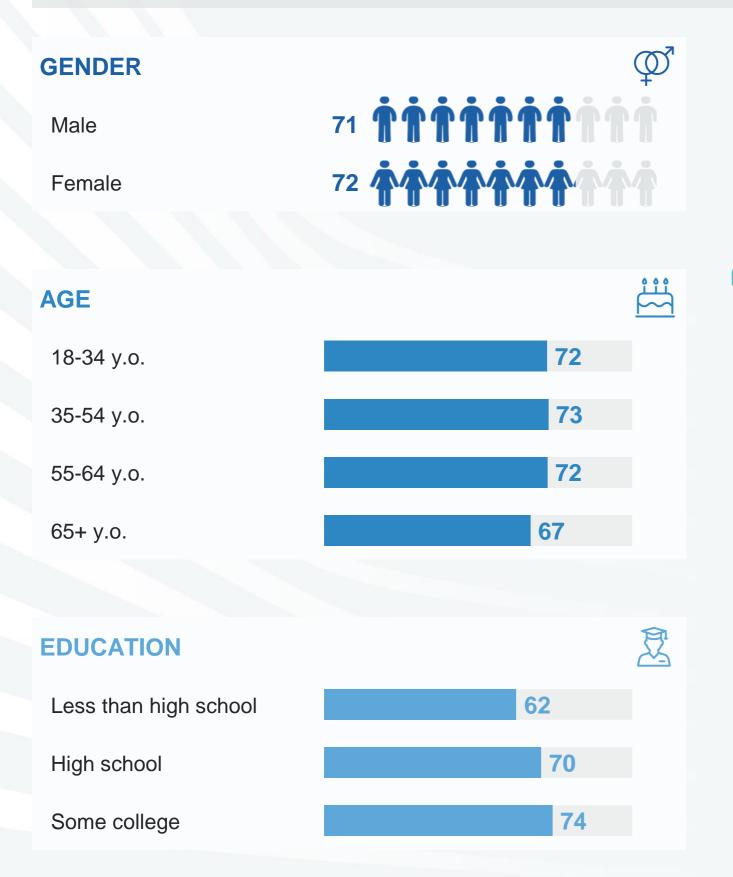


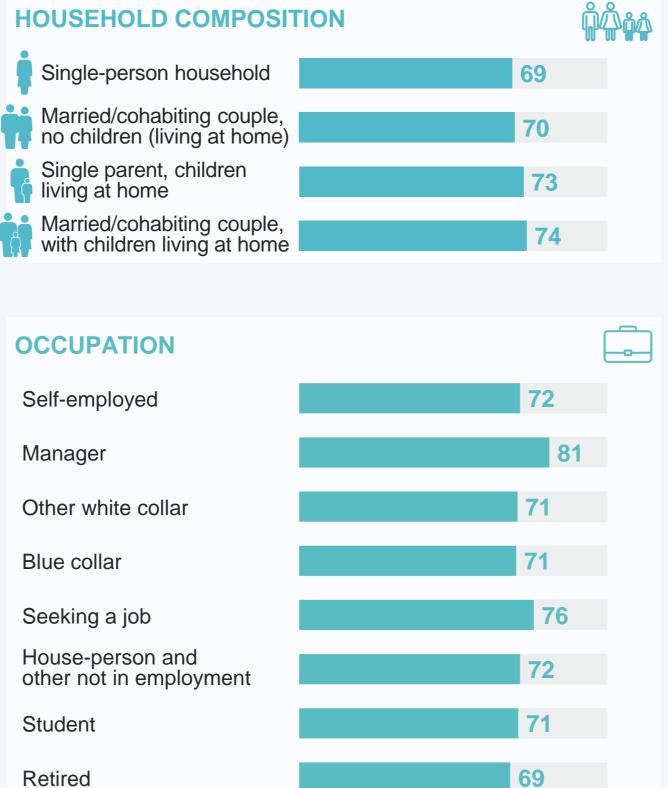
## Which, if any, of the following are a concern to you personally?

% Collection of your personal data without your consent or awareness

## **EU27 AVERAGE**









Medium

Low

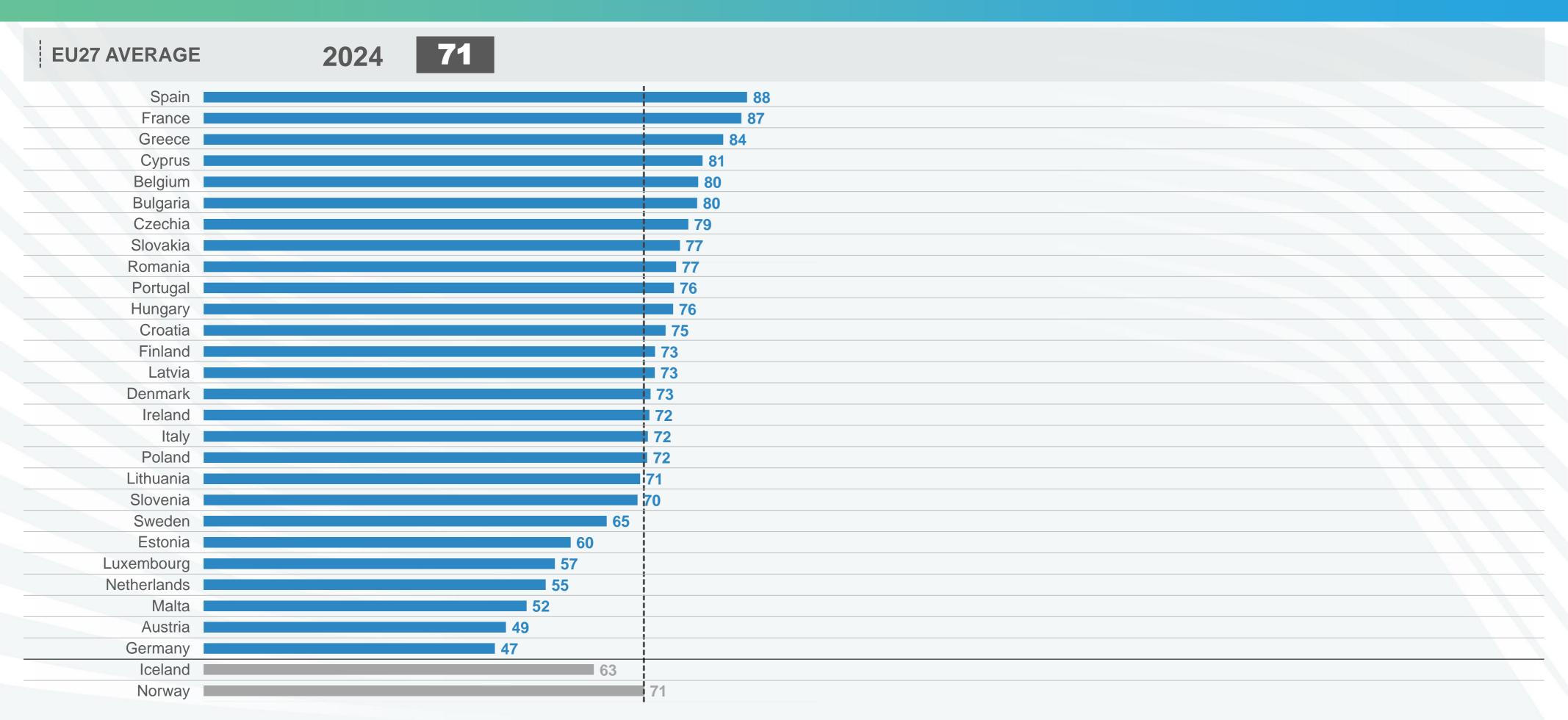
70

**72** 





% Collection of your personal data without your consent or awareness



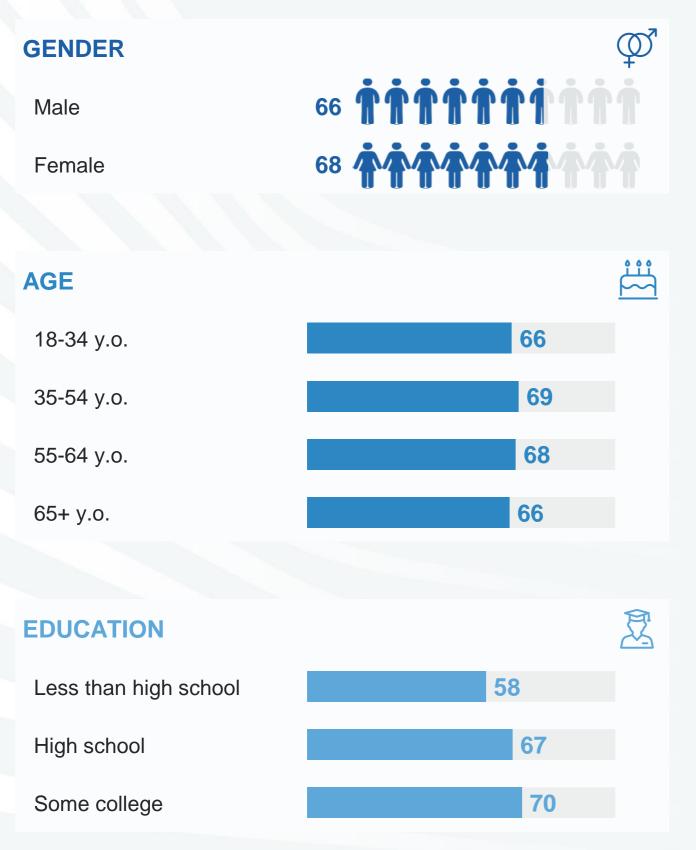


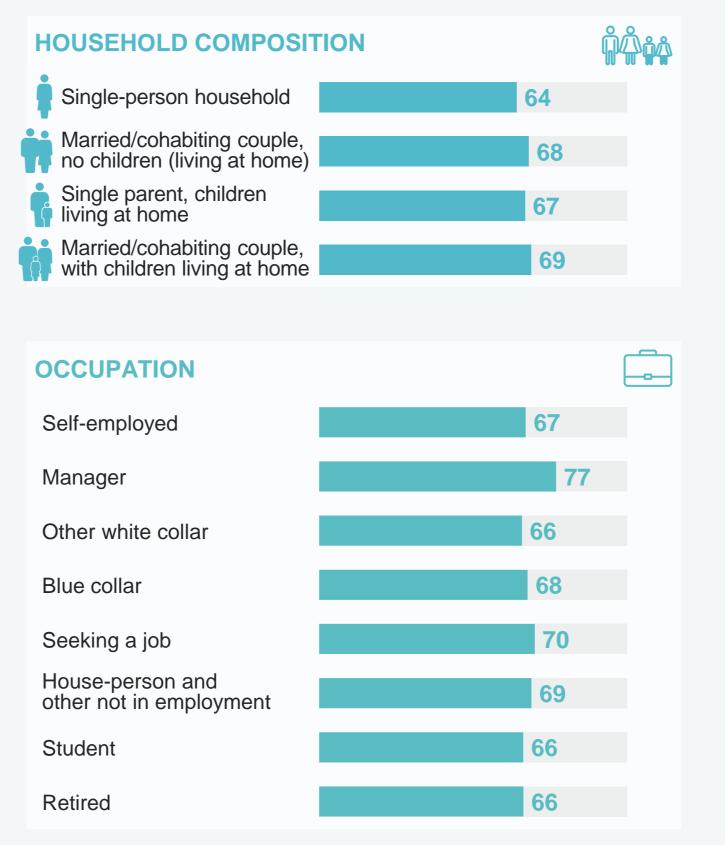


% Exposure to an excessive amount of advertising on websites and mobile applications

### **EU27 AVERAGE**









Medium

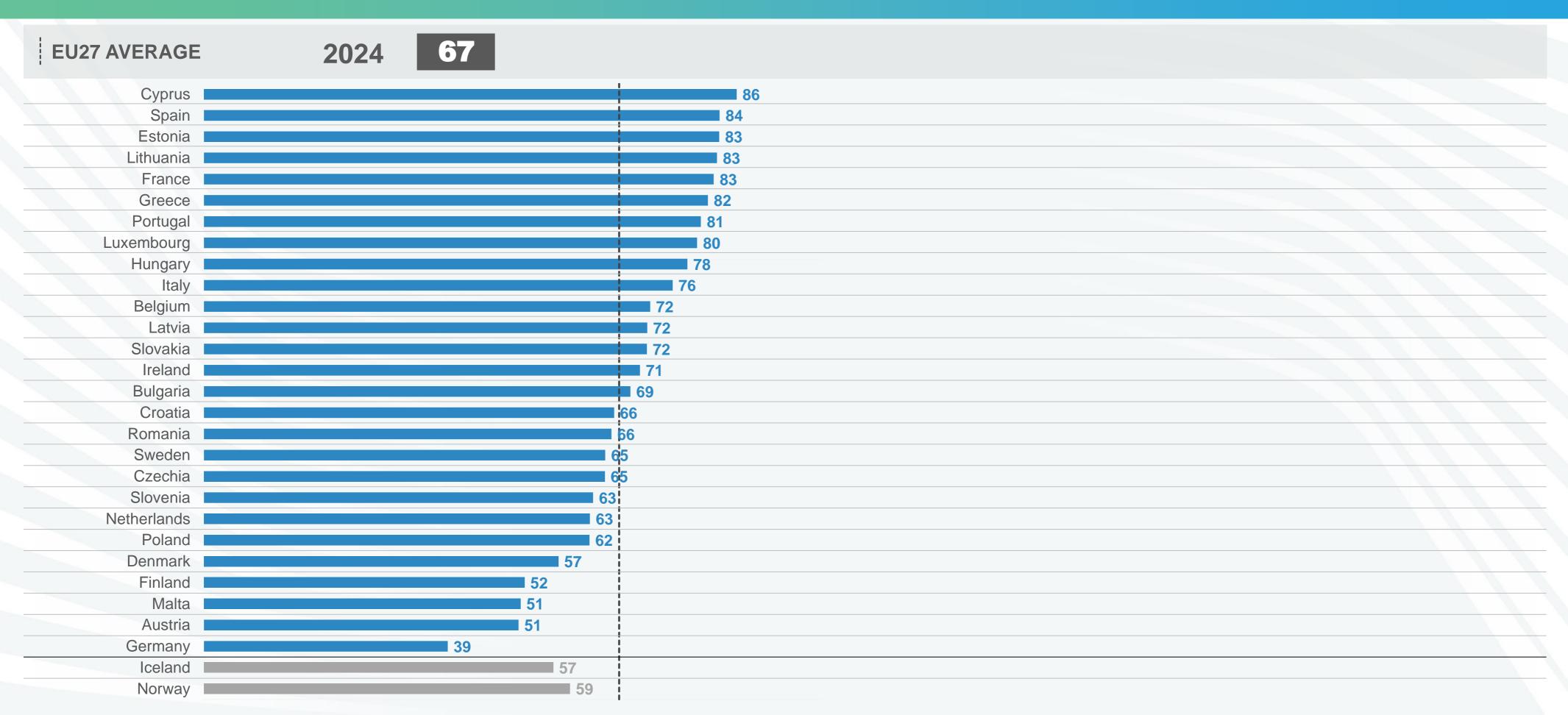
Low

67





% Exposure to an excessive amount of advertising on websites and mobile applications





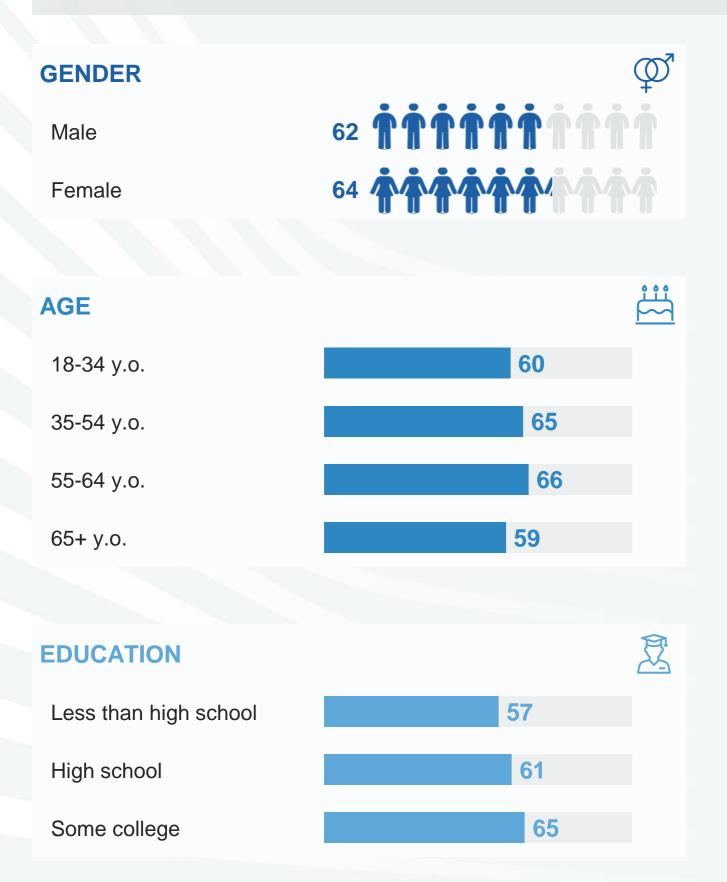


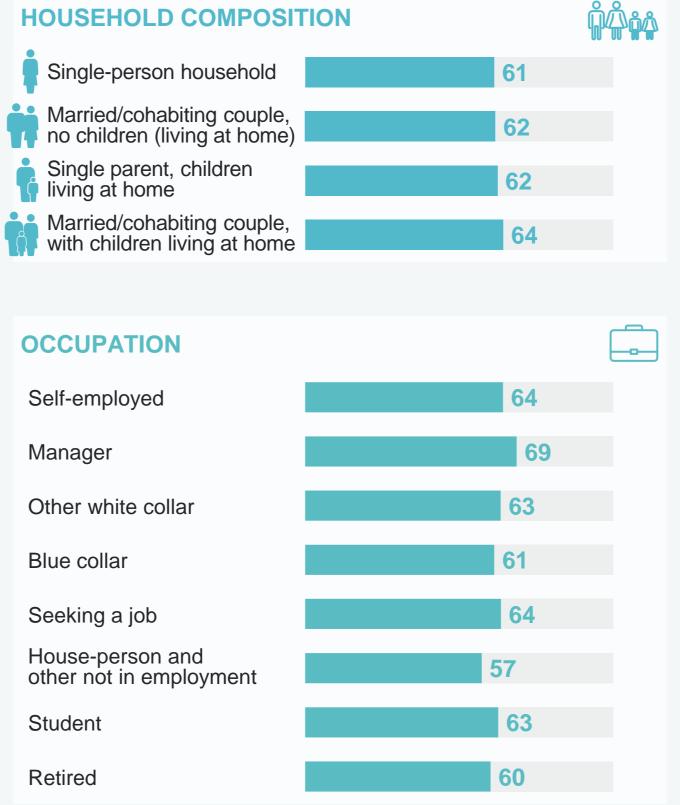
% Online advertising that is personalised based on your online behaviour and activities online is unavoidable

### **EU27 AVERAGE**

**HOUSEHOLD COMPOSITION** 









High

Low

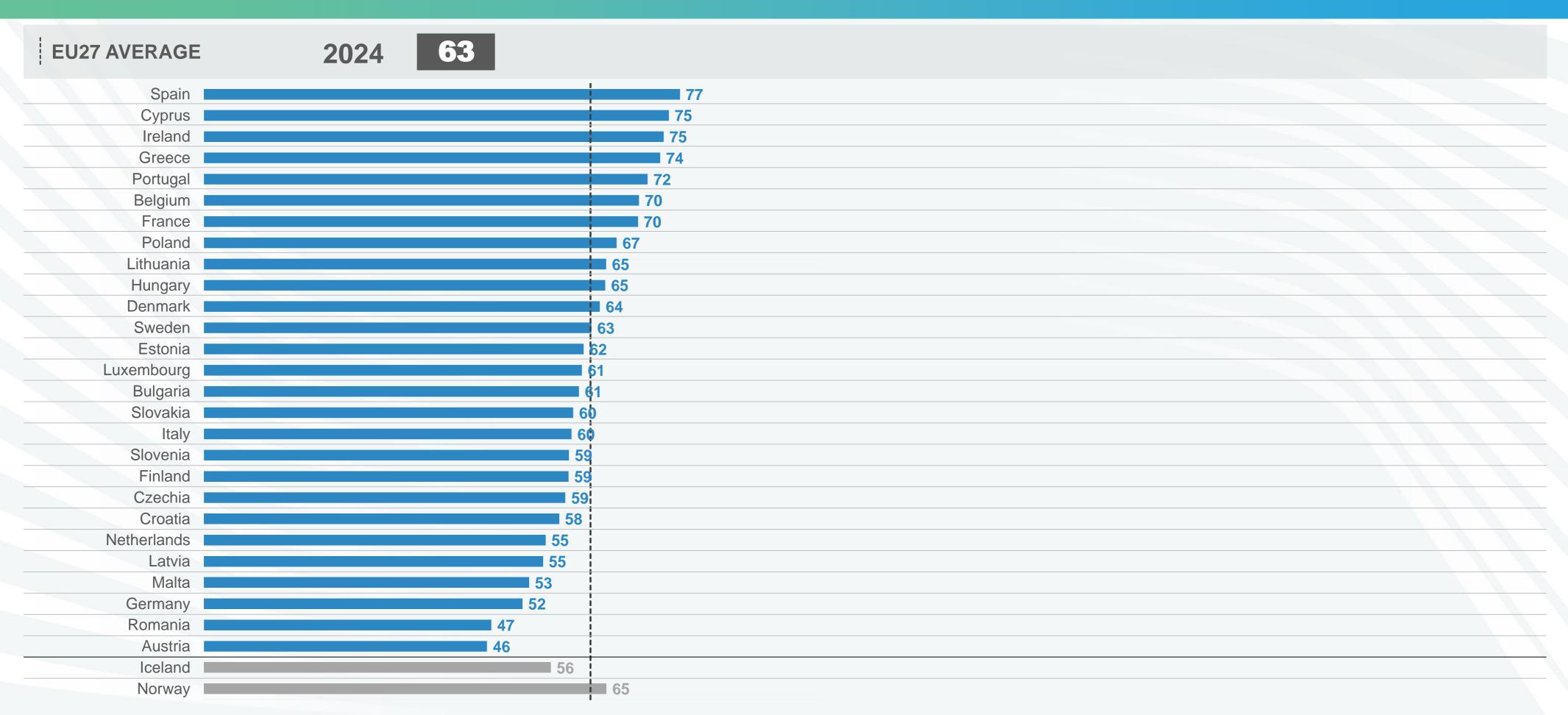
Medium

**62** 





% Online advertising that is personalised based on your online behaviour and activities online is unavoidable



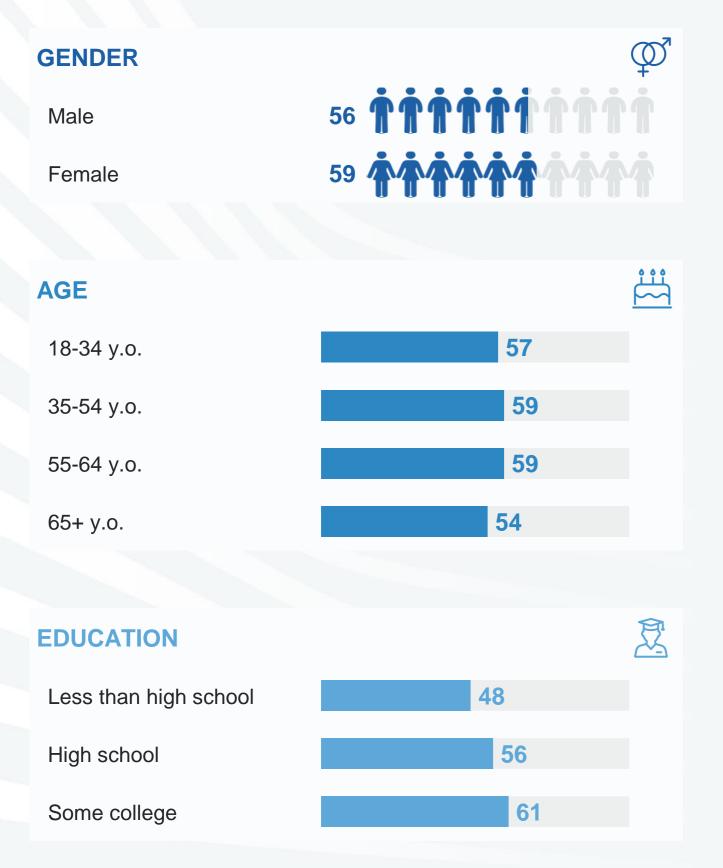


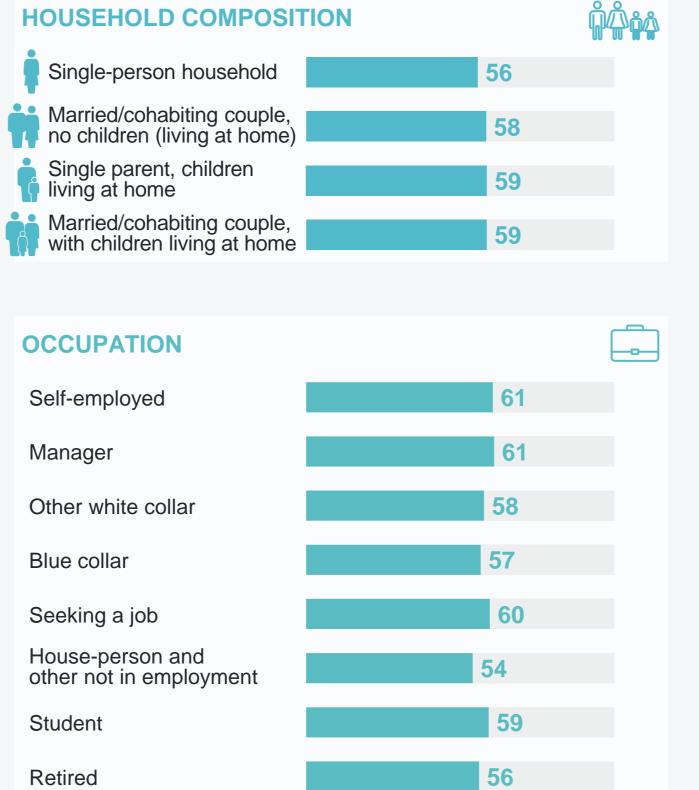


% Difficulty to manage or refuse cookies used to track your online activities

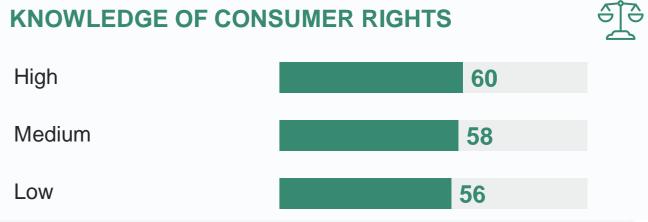
# **EU27 AVERAGE**







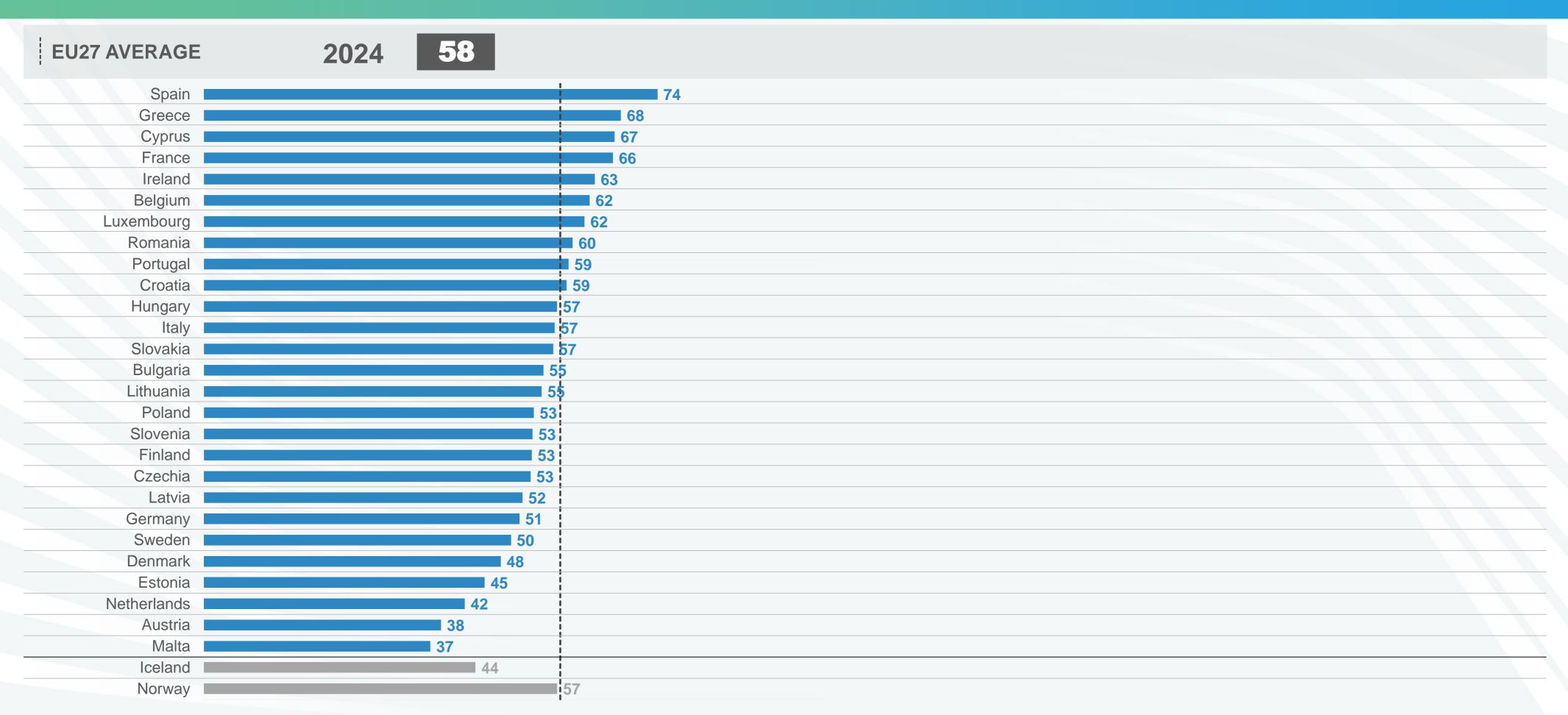








% Difficulty to manage or refuse cookies used to track your online activities



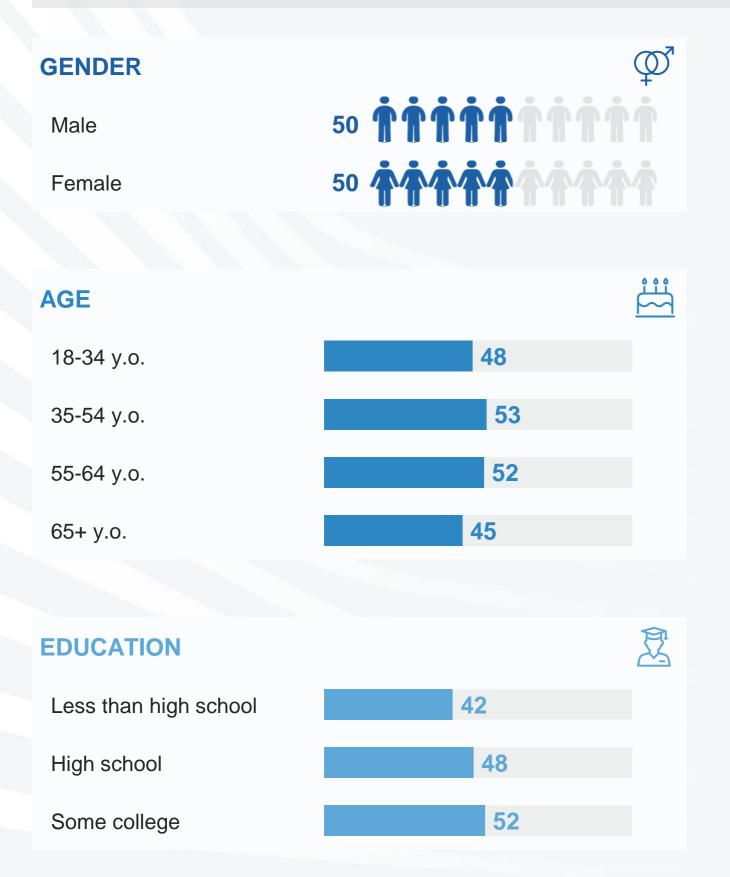


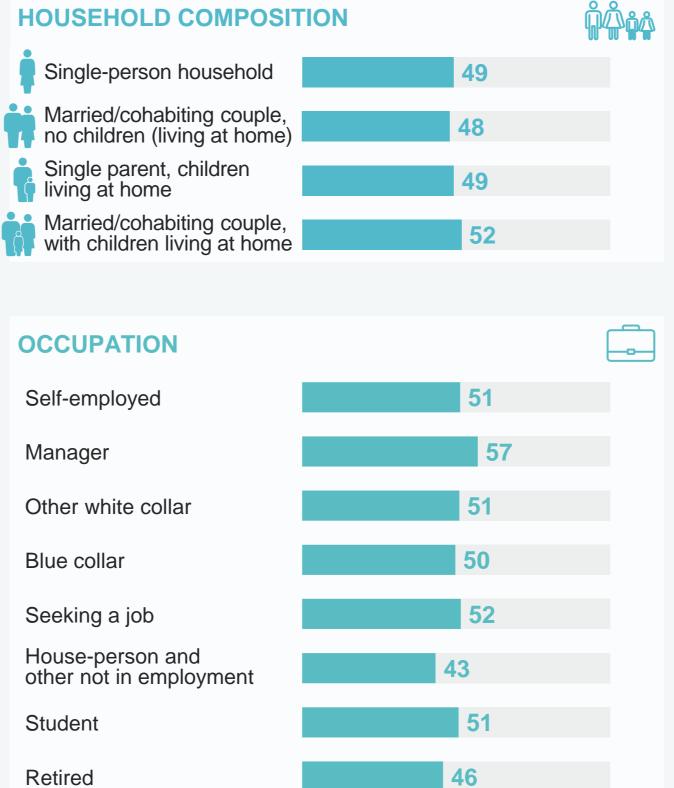


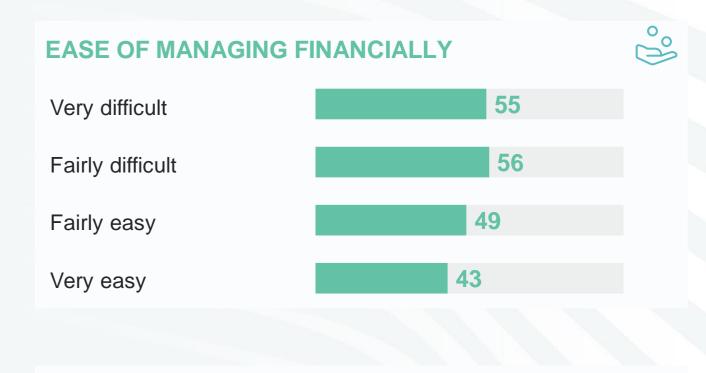
% Personalisation of advertising limiting your choice and access to special offers

# **EU27 AVERAGE**





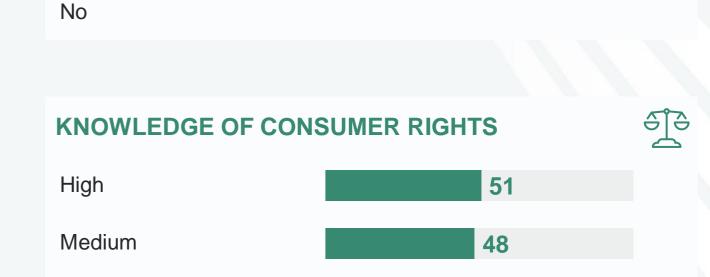




**PURCHASED ONLINE IN PAST 12 MONTHS** 

Yes

Low

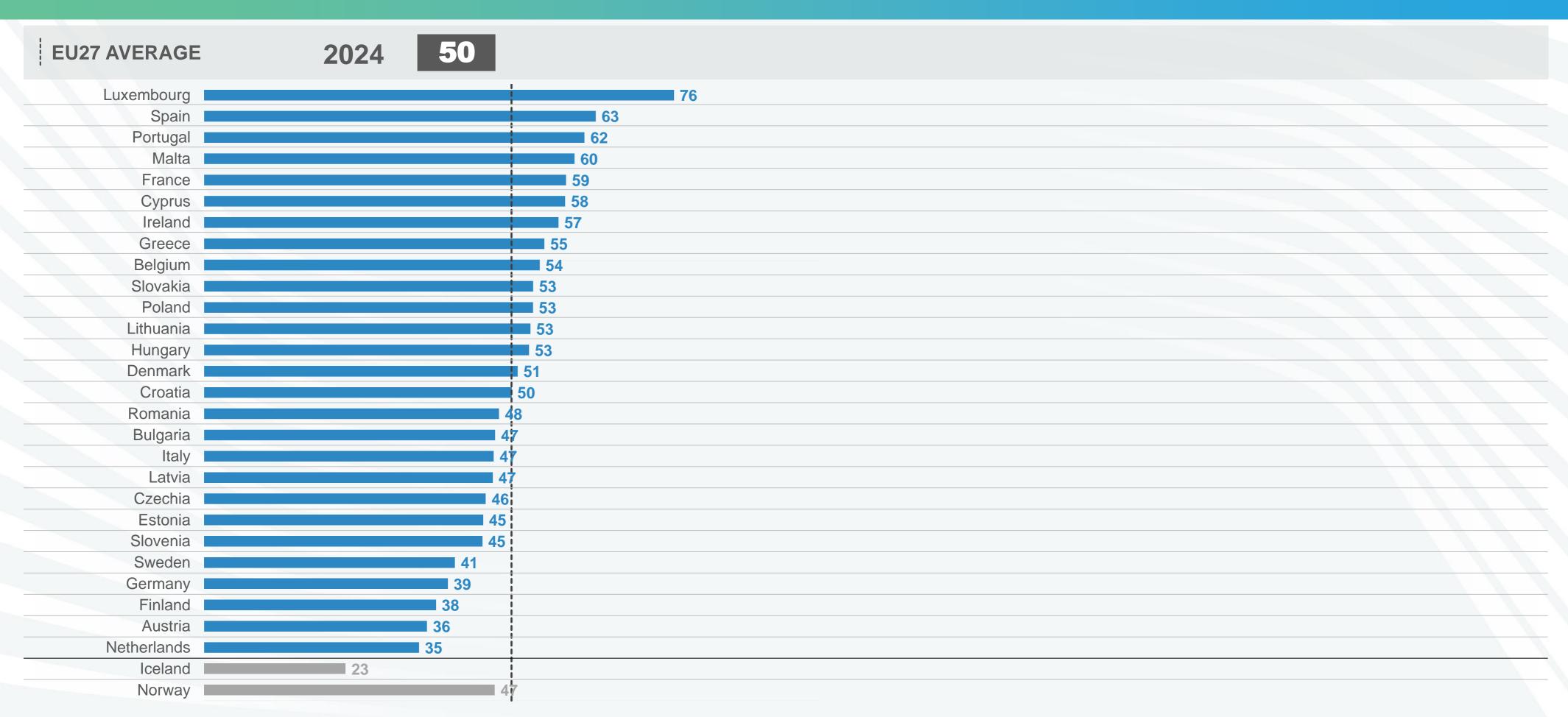


50





% Personalisation of advertising limiting your choice and access to special offers



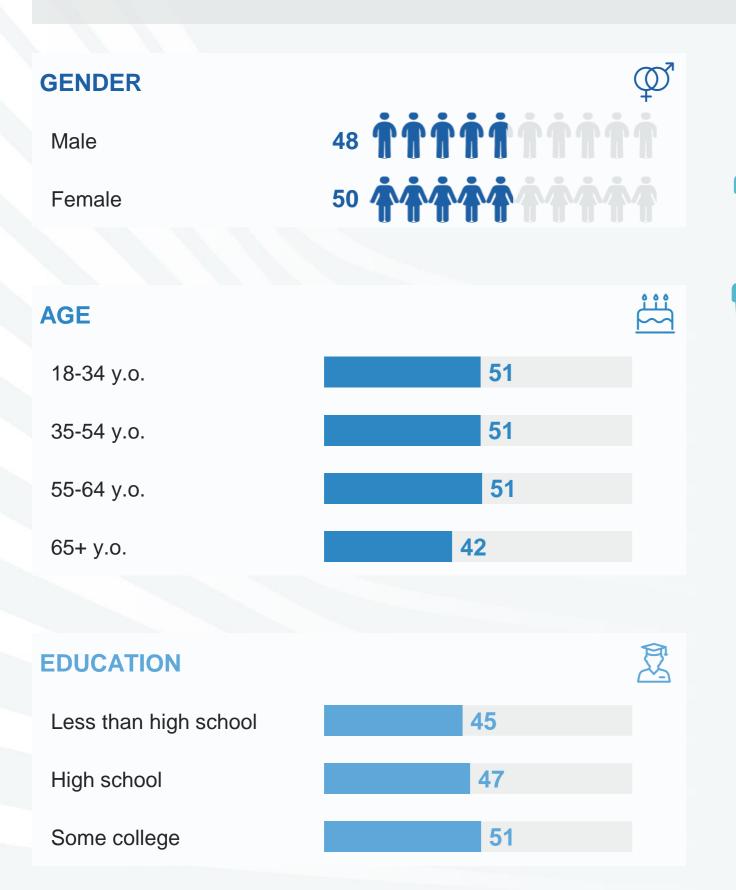
**Base:** Adults (aged 18+) who have purchased any goods or services via the internet in the past 12 months **Note:** No trend data available. The question was added/reformulated in 2024.

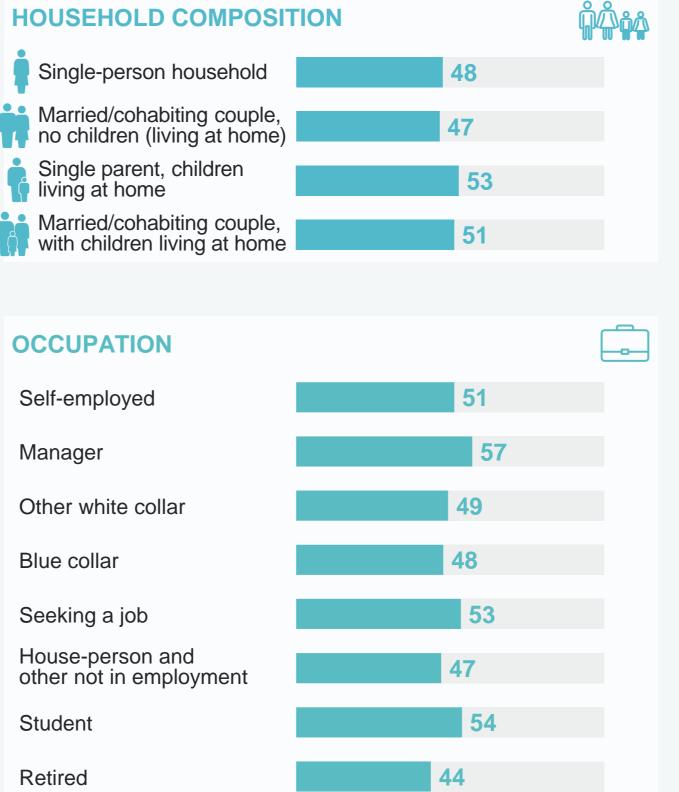


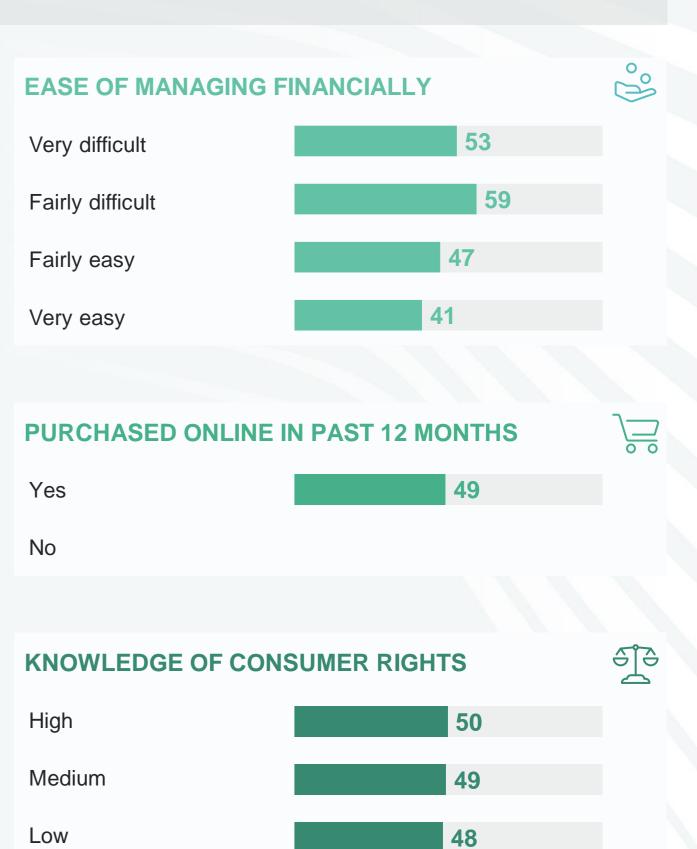


% Obligation to pay a subscription to use online services if you don't agree to monitoring and analysis of your online activity

# EU27 AVERAGE 49



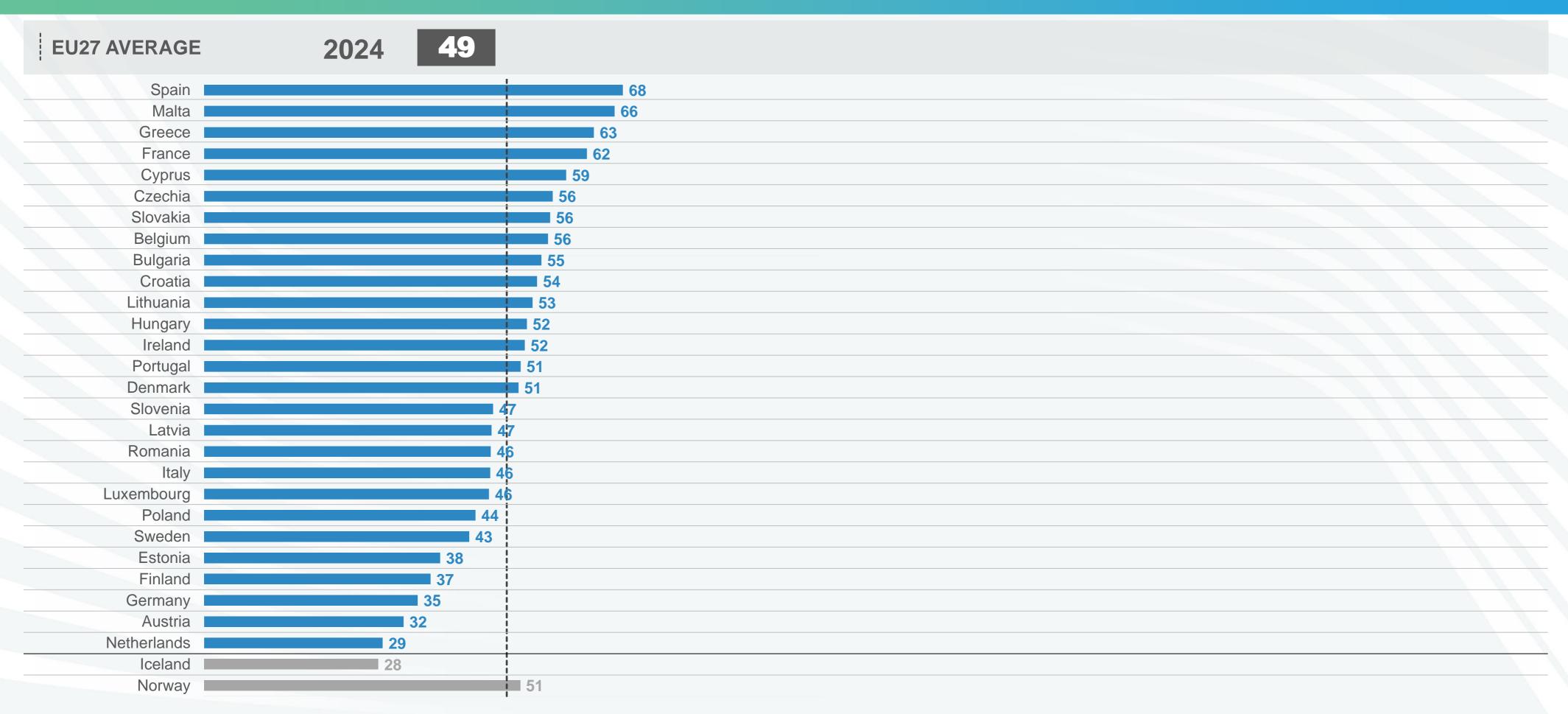








% Obligation to pay a subscription to use online services if you don't agree to monitoring and analysis of your online activity

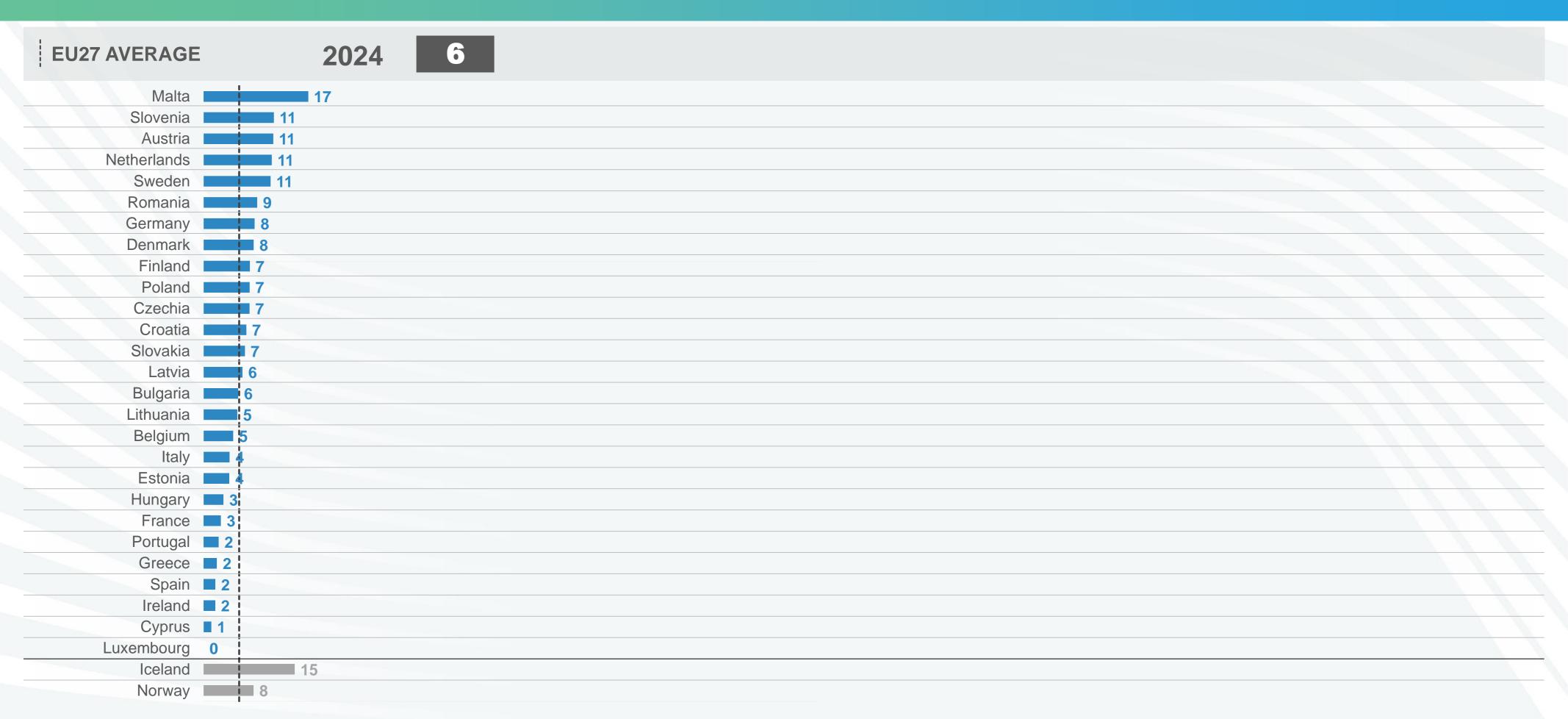


Base: Adults (aged 18+) who have purchased any goods or services via the internet in the past 12 months Note: No trend data available. The question was added/reformulated in 2024.





% You don't have any concerns



Base: Adults (aged 18+) who have purchased any goods or services via the internet in the past 12 months

**Note:** No trend data available. The question was added/reformulated in 2024.