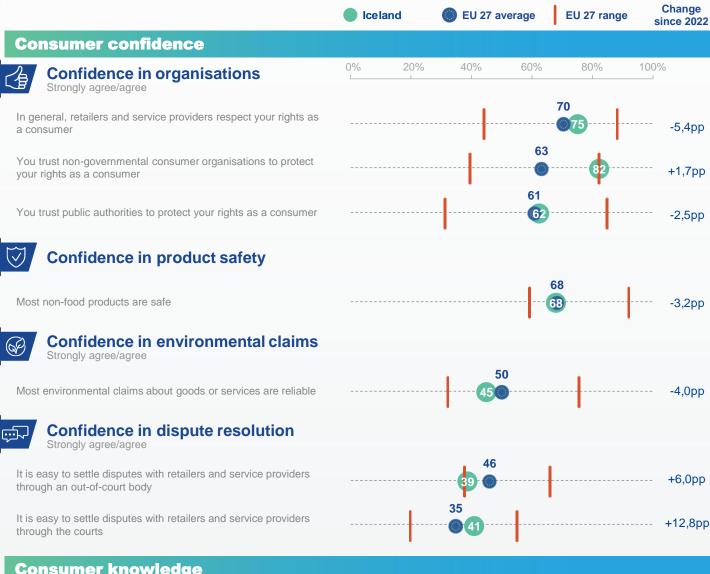
Consumers at home in the single market - 2025 edition



Consumer knowledge



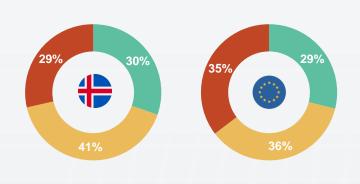
Knowledge of consumer rights

- High (4 or 3 questions correctly answered)
- Medium (2 questions correctly answered)
- **Low** (1 or no question correctly answered)

Based on aggregated results from four separate knowledge-testing questions concerning

- the cooling-off period for distance purchases
- unsolicited products
- faulty product guarantee
- one-sided changes to contracts

0%



Consumer experience



Experienced unfair commercial practices



No problems experienced with goods or services



Seen or received notices or announcements about product recalls



40%

100%

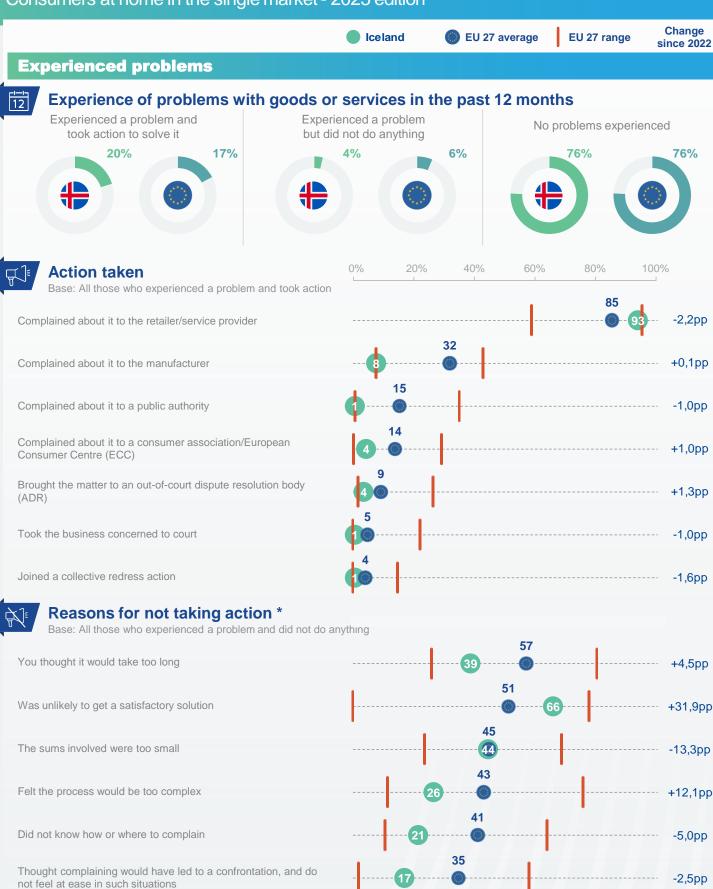
You were not sure of your rights as a consumer

Note: * Due to small sample sizes country data is indicative

not successful

You tried to complain about other problems in the past but were

Consumers at home in the single market - 2025 edition



33 35

40%

20%

+8,7pp

+8,1pp

100%

80%

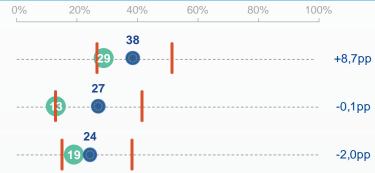


Consumers at home in the single market - 2025 edition



Have been offered a product advertised as free of charge which actually entailed charges

Have been informed you won a lottery you did not know about, but asked to pay some money in order to collect the prize





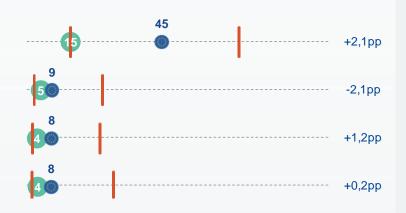
Pressure selling

Have felt pressured by persistent sales calls/messages urging you to buy something or sign a contract

Have felt pressured to buy something you did not want during an unexpected visit of a seller to your home

Have felt pressured to buy something you did not want during a product demonstration at a private home, hotel or restaurant

Have felt pressured to buy something you did not want during an excursion organised by a seller



Product safety



Experienced an accident, injury or health problem from using a product









Experienced safety issue with a product

Yes, but you did not complain about it to anyone







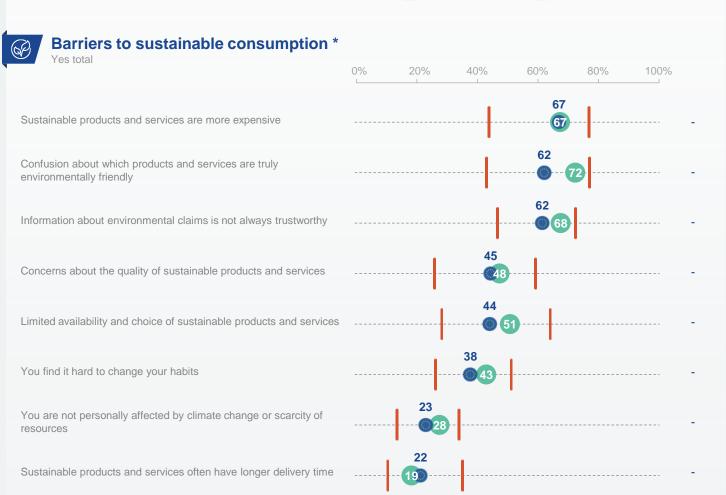


Consumers at home in the single market - 2025 edition



Environmental impact of any goods or services influenced your choice (of goods or services purchased in the last two weeks)

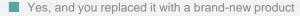




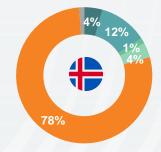


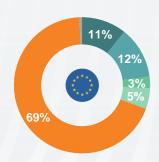
Experienced problem with a product outside the legal guarantee





- Yes, and you replaced it with a second hand/ refurbished product
- Yes, but you did not repair or replace it
- No
- Don't know





Consumers at home in the single market - 2025 edition



Online consumer experience



Online purchasing

Have purchased online from a retailer or service provider located in your country

Have purchased online from a retailer or service provider located in an/other EU country

Have purchased online from a retailer or service provider located outside the EU

Have not made any online purchases

Have purchased online from a retailer or service provider but do not know where the retailer or service provider is located





Online commercial practices

Always/Most of the time/sometimes

Base: All those who purchased any goods or services via the internet in the past 12 months

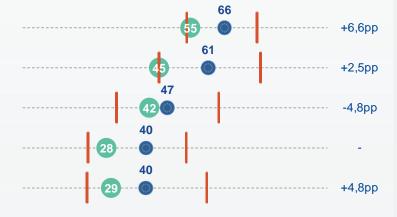
Have experienced consumer reviews that do not appear genuine

Have experienced price discounts that seem too large to be genuine

Have experienced social media 'influencers' who appear to have been paid to promote certain product but do not say this clearly

Have experienced confusing, misleading or biased display of information that influenced or distorted your decision making *

Have experienced prices that differ from those a friend or relative gets when searching for the same thing at the same time





Fraud *

Base: All respondents

You were contacted about sending money to someone who claimed to be in financial hardship

You were contacted by someone pretending to be from a legitimate organisation, asking for personal information or money

You made a purchase from an online shop, and the shop turned out to be fake

You were tricked into signing up for a recurring subscription online

You were scammed by someone using a deepfake in a phone or video call

You were convinced by an influencer to invest in a cryptocurrency or other financial scheme that turned out to be financially harmful (like a pyramid scheme)

You bought tickets online for an event, concert or travel, and the tickets turned out to be fake



Consumers at home in the single market - 2025 edition

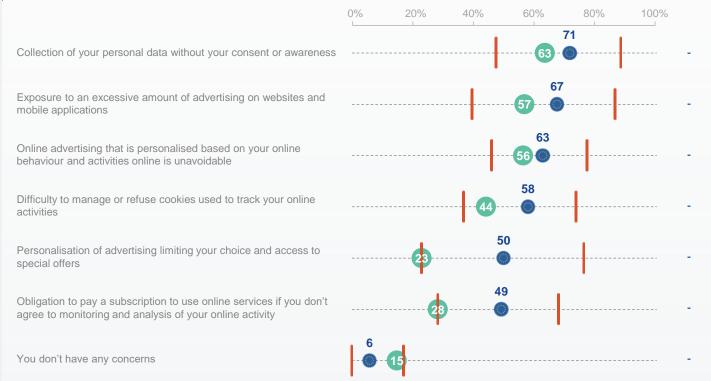
Iceland EU 27 average EU 27 range Since 2022

Online consumer experience



Consumer concerns about online targeted advertising *

Base: All those who purchased any goods or services via the internet in the past 12 months





ABOUT THE SURVEY

The Consumer Conditions Survey assesses consumers' attitudes, behaviours and experiences with respect to domestic and cross-border trade as well as other, related themes. Key topics include consumer confidence and knowledge; online purchasing; product safety; problems and complaints; and unfair and illicit commercial practices. The survey is conducted among representative samples of consumers in each of the **27 European Union Member States (EU27)**, as well as Iceland and Norway.



TECHNICAL NOTE

The survey is conducted by Ipsos among a nationally representative sample of the general public aged 18 and older in each of the 29 countries in scope. The sample size is 1,000 per country except in Luxembourg, Malta, Cyprus and Iceland, where the sample size is 500. In all countries, the survey is conducted using CATI (Computer Assisted Telephone Interviewing). Fieldwork for the latest edition took place between 4 November and 30 November 2024. In this document, the differences between 2024 and 2022 are shown in percentage point (pp) terms.



FURTHER INFORMATION

EC website: https://commission.europa.eu/strategy-and-policy/policies/consumers/consumer-protection-policy/key-consumer-data_en