



#### Bulgaria

# **Consumer Conditions Survey: Consumers at** home in the single market - 2021 edition

**COUNTRY HIGHLIGHTS** 



#### **ABOUT THE SURVEY**

The Consumer Conditions Survey assesses consumers' attitudes, behaviours and experiences with respect to domestic and crossborder trade as well as other, related themes. Key topics include consumer confidence and knowledge; online purchasing; product safety; problems and complaints; and unfair and illicit commercial practices. The survey is conducted among representative samples of consumers in each of the 27 European Union Member States (EU27), as well as Iceland, Norway and the United Kingdom.



#### **TECHNICAL NOTE**

The survey is conducted among a nationally representative sample of the general public aged 18 and older in each of the 30 countries in scope. The sample size is 1,000 per country except in Luxembourg, Malta, Cyprus and Iceland, where the sample size is 500. In all countries, the survey is conducted using CATI (Computer Assisted Telephone Interviewing). Fieldwork for the latest edition took place between 21 October and 1 December 2020. In considering the changes between 2020 and 2018 it should be borne in mind that the 2020 fieldwork took place during the COVID-19 pandemic, a time of significant social and economic upheaval, which may have impacted the answers given. In this document, the differences between both years are shown in percentage point (pp) terms.



#### FURTHER INFORMATION

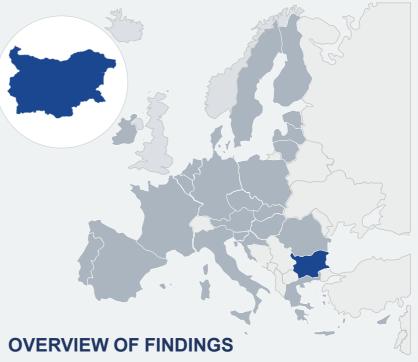
#### Survey microsite:

https://public.tableau.com/views/ConsumerConditionsSurvey/Start?: showVizHome=no

#### EC website:

https://ec.europa.eu/info/policies/consumers/consumerprotection/key-consumer-data\_en

JUST-E1@ec.europa.eu



Fifty-nine percent of consumers in Bulgaria (BG) trust public authorities to protect their consumer rights, while 40% trust non-governmental consumer organisations to do so. Seventy-seven percent believe that retailers and service providers respect their consumer rights.

A majority (56%) feel confident buying goods or services online from retailers and providers located in their own country, while 44% feel confident doing so from retailers and providers located in an/other EU country.

A majority (63%) of consumers in Bulgaria believe that most non-food products are safe and 58% believe most environmental claims about goods and services are reliable.

A total of 38% believe it is easy to settle disputes with retailers and providers through an out-of-court body, while 33% believe it is easy to do so through the

In all, 19% display a high level of knowledge about their consumer rights, while 31% display a medium level of knowledge and 50% a low level (based on their responses to a series of knowledge-testing questions).

In the last 12 months, 11% of consumers in Bulgaria have experienced a problem with goods or services that they felt gave legitimate cause for complaint and have taken action to solve it. In comparison 9% have experienced such a problem but taken no action.

Thirty percent have experienced unfair terms and conditions in a contract, while 22% have had to pay unanticipated extra charges. Twenty-seven percent report that a service provider increased the price they had to pay on a longterm contract without first giving them the option to cancel the contract.





High level indicators



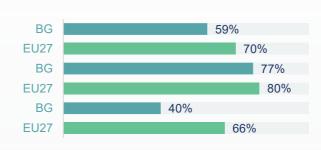
#### Confidence in organisations

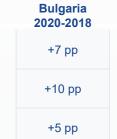
Strongly agree/agree

You trust public authorities to protect your rights as a consumer

In general, retailers and service providers respect your rights as a consumer

You trust non-governmental consumer organisations to protect your rights as a consumer





**Bulgaria** 

2020-2018



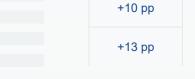
#### Confidence in online purchasing

Strongly agree/agree

You feel confident purchasing goods or services via the Internet from retailers or service providers in your country

You feel confident purchasing goods or services via the Internet from retailers or service providers in an/other EU country

BG	56%
EU27	63%
BG	44%
EU27	43%





#### Confidence in product safety

Strongly agree/agree

**Bulgaria** 2020-2018

Most non-food products are safe

63% BG

72%

+9 pp



#### Confidence in environmental claims

Strongly agree/agree

**Bulgaria** 2020-2018

Most environmental claims about goods or 58% 61% BG +5 pp services are reliable



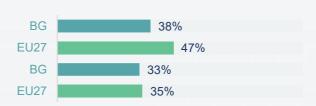
#### Confidence in dispute resolution

Strongly agree/agree

It is easy to settle disputes with retailers and

It is easy to settle disputes with retailers and service providers through the courts

service providers through an out-of-court body



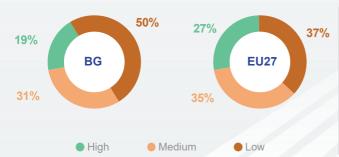


+8 pp

+7 pp



#### Knowledge of consumer rights



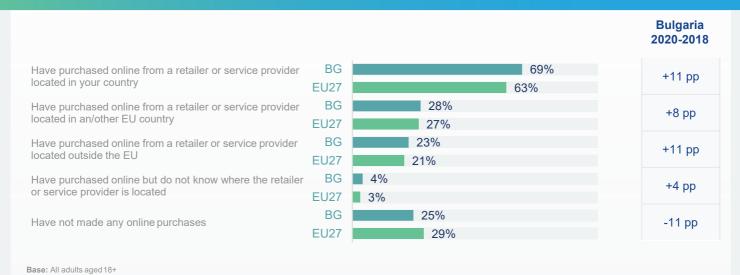
Based on aggregated results from four separate knowledge-testing questions concerning:

- · the cooling-off period for distance purchases
- · faulty product guarantee
- · unsolicited products
- one-sided changes to contracts

(High: 4 or 3 questions correctly answered; Medium: 2 questions correctly answered; Low: 1 or no question correctly answered)

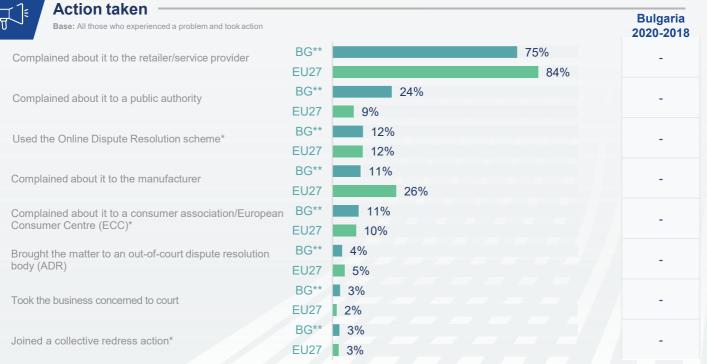


#### Online purchasing in past 12 months (domestic and cross-border)



#### **Problems and complaints**





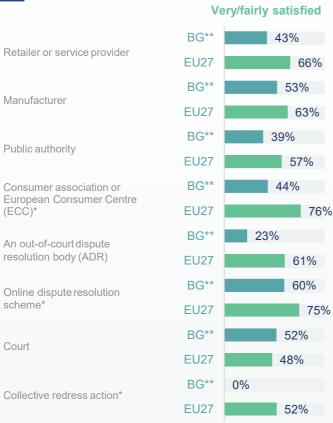
<sup>\*\*</sup>Base size < 100. In this case the difference between 2018 and 2020 is not shown.



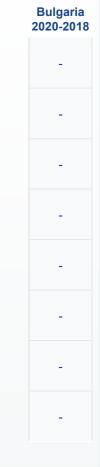


#### Satisfaction with the way the problem was dealt with

Base: All who took each form of action









#### Reasons for not taking action

Base: All who took no action

Thought it would take too long

Was unlikely to get a satisfactory solution

The sums involved were too small

Felt the process would be too difficult – e.g. because of language barriers or problems filling in forms\*

Tried to complain about other problems in the past but not successful

Thought complaining would have led to a confrontation, and do not feel at ease in such situations

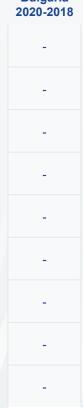
Not sure of rights as a consumer

Would need to provide documentation/information that you don't have or that would be difficult to find\*

Did not know how or where to complain







<sup>\*\*</sup>Base size < 100. In this case the difference between 2018 and 2020 is not shown.





#### Action would take if needed information about consumer rights/assistance in a dispute

Base: All adults aged 18+



Search the Internet

Approach a consumer association or organisation

Try to take the provider to court

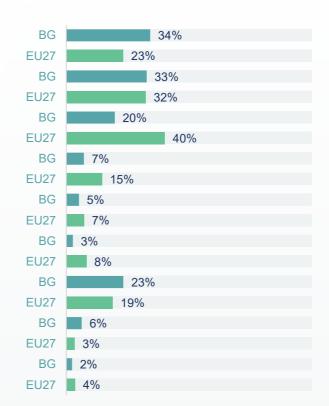
Approach a European Consumer Centre (ECC)

Approach an alternative dispute resolution body (ADR)

Something else

Nothing, as it wouldn't make any difference

Nothing, as you wouldn't know what to do



### **Product safety**



Bulgaria 2020-2018

+12 pp

-1 pp

+2 pp

+10 pp

+11 pp



## **Experience of unfair and illicit commercial practices**

# Unfair commercial practices Base: All adults aged 18+

Have come across advertisements stating a product was only available for a very limited period of time but later realised this was not the case

Have felt pressured by persistent sales calls/messages urging you to buy something or sign a contract

Have been offered a product advertised as free of charge which actually entailed charges

Have been informed you won a lottery you did not know about, but asked to pay some money in order to collect the prize

Have felt pressured to buy something you did not want during a product demonstration at a private home, hotel or restaurant\*

Have felt pressured to buy something you did not want during an unexpected visit of a seller to your home\*

Have felt pressured to buy something you did not want during an excursion organised by a seller\*

Have come across other unfair commercial practices





#### Illicit online advertising practices

Experience always/most of the time/sometimes

Base: All those who have purchased any goods or services via the Internet in the past 12 months

Hidden adverts placed within search results



Consumer reviews that do not appear genuine







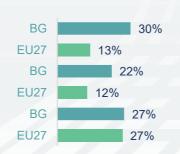
#### **Unfair contractual practices**

Base: All adults aged 18+

Have encountered unfair terms and conditions in a contract

Have had to pay unanticipated extra charges

A service provider increased the price on a long-term contract without first giving the option to cancel\*



Bulgaria 2020-2018

+9 pp

+4 pp

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