

EU OPEN FOR BUSINESS – A NEW COMPASS FOR SMEs

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From start-up and university spin-off to a leading hydrogen transport company

The Story of Hydrogenious LOHC Technologies

via

the SME instrument „Enabling the Hydrogen Economy“

Ralf Ott, Head of Policy and Regulation


Hydrogenious LOHC Technologies GmbH

Global technology leader for Liquid Organic Hydrogen Carrier (founded 2013)

Vision

A global hydrogen fueled society – truly sustainable and emission-free

 >110
Employees

 >40
Patent families filed
- growing number

 10
Operating Systems

 2016
First system delivered

€ >30m
Total funding raised
→ New round started

Investors



- ANGLO PLATINUM**: VC fund of world leading platinum mining company
- Winkelmann Group**: German automotive supplier
- APVentures**: ADVANCE & PIONEER
- covestro**: World leading chemical company
- HYUNDAI**: World class car manufacturer
- Vopak**: World leading oil terminal operator
- Mitsubishi Corporation**: The trading division of Mitsubishi group

Key Partners



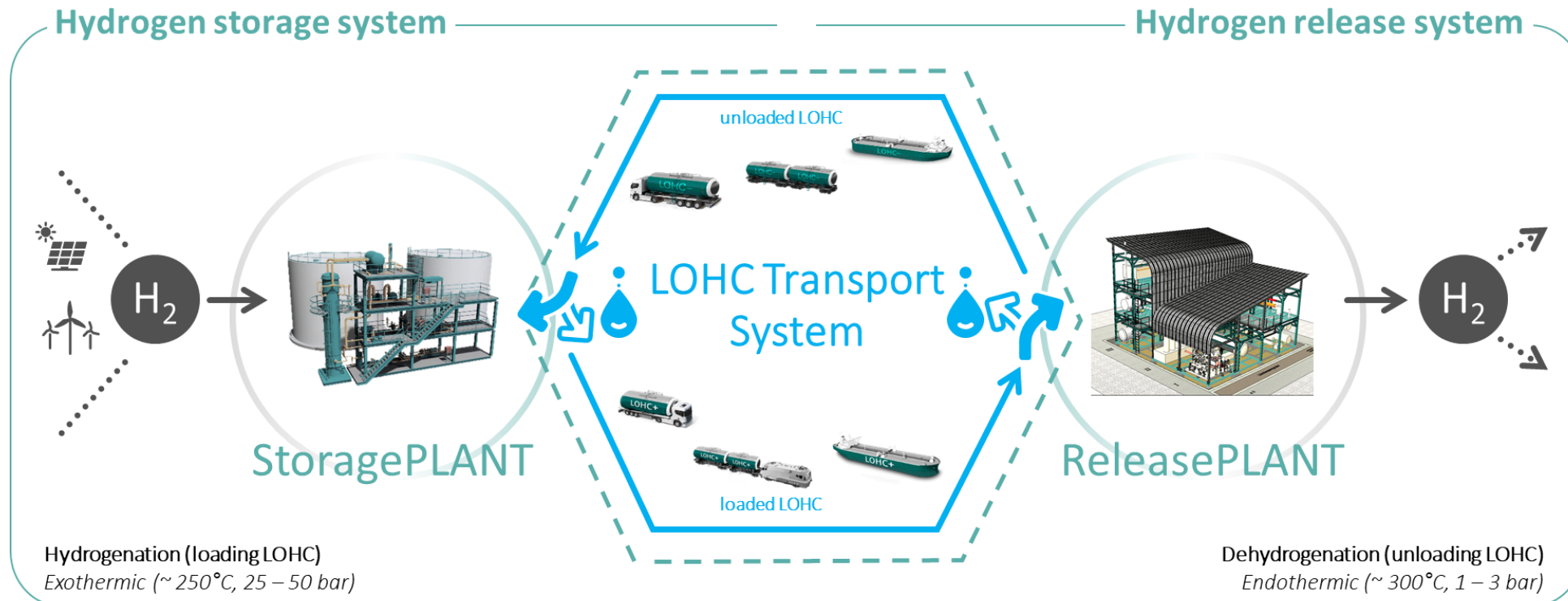
- MAN**: MAN Energy Solutions
- CLARIANT**
- ARKEMA**: INNOVATIVE CHEMISTRY
- FAU**
- HI|ERN**: Helmholtz Institute Erlangen-Nürnberg
- EASTMAN**

Hydrogen as the "Missing link" for large-scale renewable energy imports

Disconnected supply and demand centers



LOHC technology leverages the existing liquid-fuel infrastructure by transporting hydrogen in a liquid at ambient conditions



Safe:
Hardly flammable liquid

Efficient:
High energy density

Flexible:
Use of existing infrastructure

The SME instrument „Enabling the Hydrogen Economy“ was very important for developing the LOHC technology further

Hydrogenation box
(0,017 tpd)



Missing link



Dehydrogenation box
(0,022 tpd)



- SME Instrument: „Enabling the Hydrogen Economy“
 - Project start: 01.02.2017
 - Project success: Dehydrogenation: 19.07.2018
 - Project end: 31.01.2019
- Next step: industrial scale-up of LOHC technology by factor 100-300

Conclusion - EU Funding vital for the success of Hydrogenious (and other SMEs)


- Start-ups need initial seed money European support very helpful
- The European SME instrument was vital for Hydrogenious LOHC Technologies' success and get through the „Valley of Death“ of start-ups
- Other European programmes (e.g. FCH) helped to further develop the technology
- Further steps to be undertaken for climate start-ups:
 - Especially climate tech start-ups need to scale up their technology which means high capital requirements
 - Furthermore, stable regulatory conditions which also take into account innovative and disruptive technologies are a core requirement

Future Projects: Hydrogenious is already part of several leading hydrogen production and transportation projects

Current pipeline of advanced projects


Green Crane (IPCEI)


 Hydrogen production from renewables in Northern Spain, storage in LOHC and transport via ship to the Netherlands. Distribution to off-takers in the region with possible extension along the Rhine river to Germany

 12 tpd storage plant and release plant as first development step



Hector/Puffin


 Storage of by-product hydrogen from Covestro site in Western Germany in LOHC and transport via truck to Vopak in the Netherlands


 5 tpd storage plant and 1.5 tpd release plant as first development step



Creating a first industrial reference case through Puffin and Pre-project Blue Danube will be the key milestone for further industrialization of our technology

AquaVentus (AquaPortus)


 Hydrogen production from offshore wind energy located in the North Sea

 Storage plant located at Helgoland and release plant in the port of Hamburg




Green Hydrogen @ Blue Danube (IPCEI)

 Hydrogen production from renewables in Romania, storage in LOHC and transport via ship to off-takers in Austria and Germany

 Blue Danube demonstrator in first development step. Several storage plants in initial stage, and release plants

 **Verbund**

Green H2 from Middle East




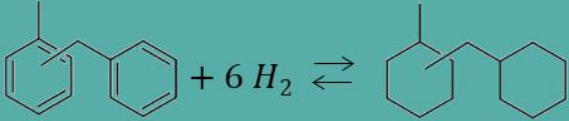



 Cooperation with ESCO in UAE to develop green hydrogen export business

 Large-scale storage plants



**We enable a safe and
efficient green hydrogen
economy**

... and our LOHC offers the best combination in terms of handling and safety without major weaknesses

	Storage Density	Safety	Storage	Emissions
LOHC	<p>~1 m³ (57 kg_{H2}/m³_{LOHC})</p> 	<p>Just system area affected by accident</p> 	<p>Integrated in existing conventional fuel infrastructure (at ambient conditions) without H₂ loss</p> 	<p>Release of H₂ without direct CO₂-emissions</p> 
Other H₂ technologies	<p>VS</p> <p>CGH₂¹⁾</p>  <p>Volume factor²⁾: ~12x Weight factor: ~10x</p>	<p>VS</p> <p>Ammonia</p>  <p>In case of accident large areas have to be evacuated because of acid vapours (esp. in urban setting)</p>	<p>VS</p> <p>LH₂</p>  <p>New, expensive infrastructure due to extreme conditions (-253 °C) and H₂ boil-off losses (1-3 %/day)³⁾</p>	<p>VS</p> <p>Methanol</p> <p>$2 CH_3OH + 3 O_2 \rightarrow 4 H_2 + CO_2$</p> <p>H₂ release with direct CO₂-emission</p>

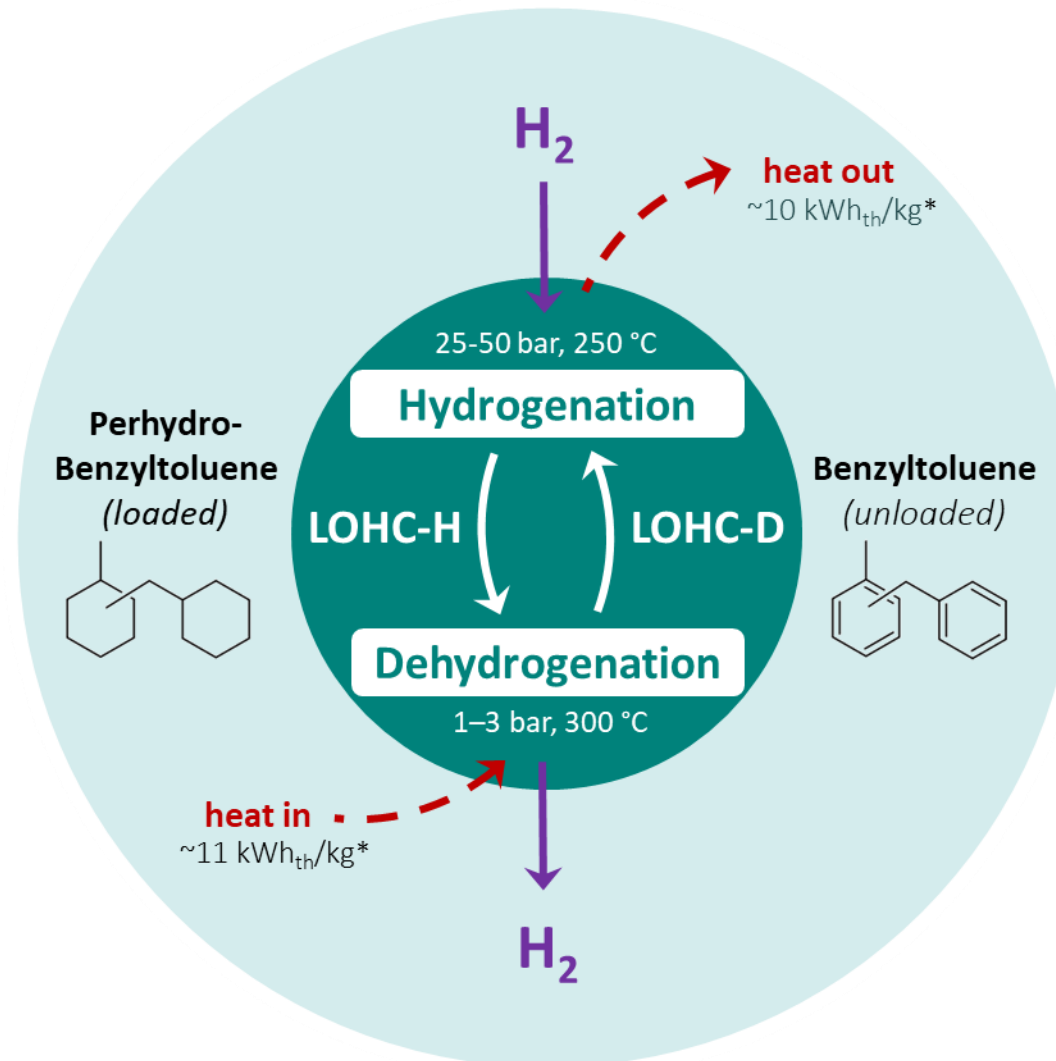
The LOHC technology offers significant advantages in all decisive characteristic parameter and is therefore the “game changer” towards a hydrogen society

1) Compressed gas @200 bar, density 15kg/m³ 2) Technical volume of containers 3) Even higher at each tank-to-tank transfer

Chemical conversion process of the LOHC technology

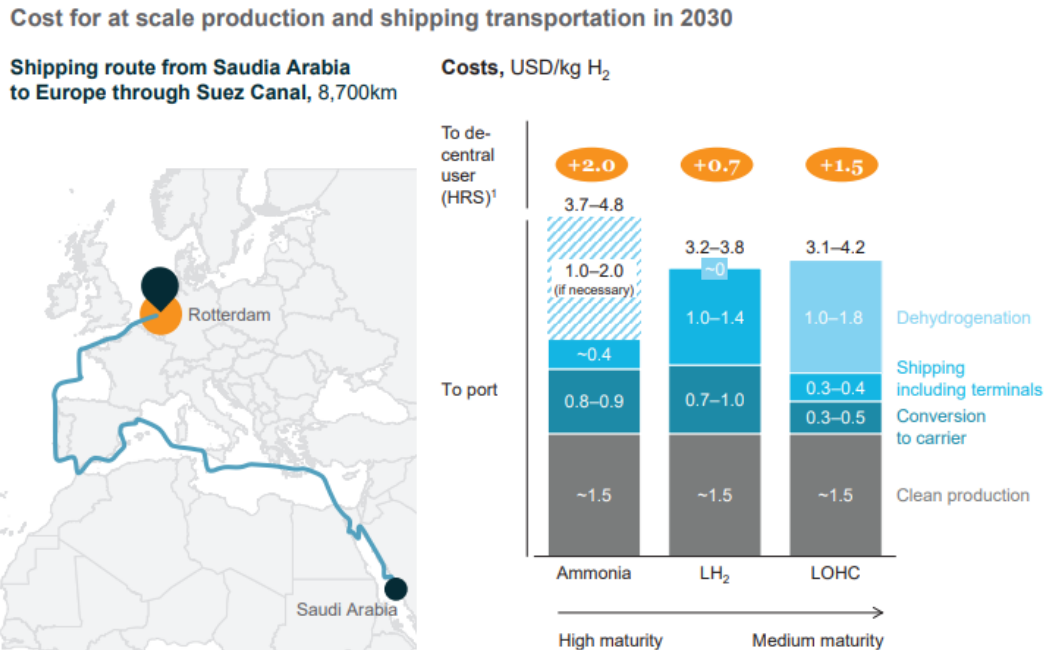
(Perhydro-)Benzyltoluene

- Non-explosive
- Diesel-like liquid
- Hardly flammable
- Pour point < -30 °C
- Stored at ambient conditions
- 54 kg_{H₂}/m³_{LOHC} and 62 kg_{H₂}/t_{LOHC}
- Commercial available product



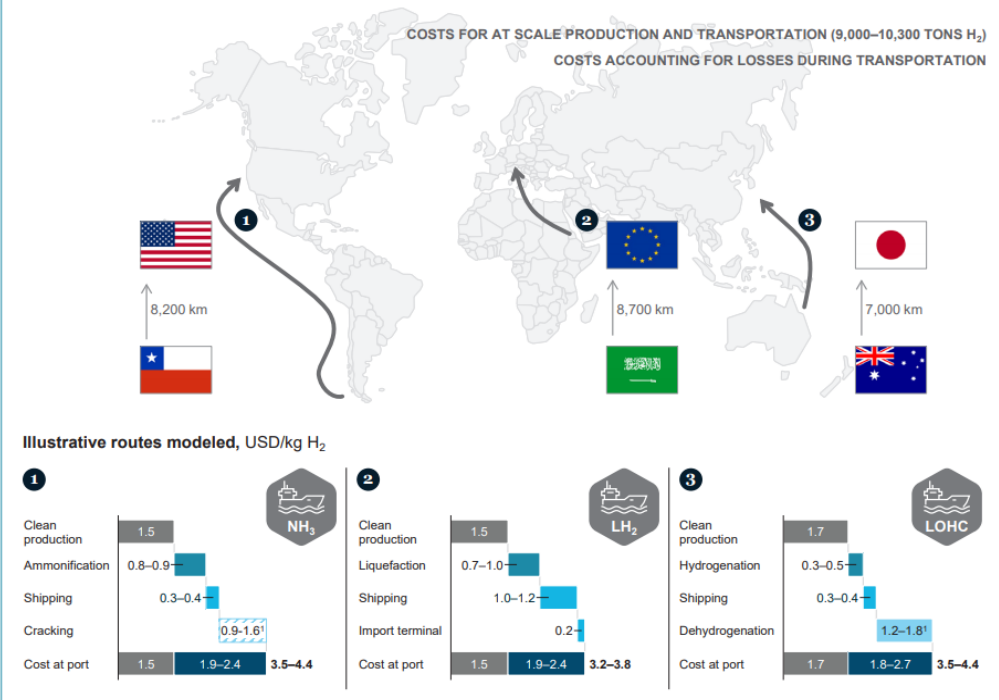
LOHC competitive with other hydrogen carriers (e.g. ammonia and liquid hydrogen) ...

Exhibit 15: Landed costs at port of renewable H2 shipped from Saudi Arabia to Europe



¹ Assumes liquid (for LH₂) or gaseous (for ammonia, LOHC) distribution with truck for 300km, also includes: purification to FCEV standard using a PSA for LOHC and NH₃, boil-off losses for LH₂, storage costs at port and HRS operating costs

Exhibit 16: Landed costs of hydrogen at port for selected global transport routes



¹ Dependent on whether hydrogen feedstock or heat from grid is used for dehydrogenation heating requirement

⁹ While BT includes toluene, it does not fall under toxicity regulations given the limited toluene content per ton of BT.