

Demetris Mili

PERSONAL STATEMENT

- Experienced finance and accounting professional with 20 years of working experience in Greece, UK and Cyprus.
- Combination of technical knowledge with strong project and team management skills.
- Strong communicator, experienced presenter and skilled in working across leadership levels.
- Analytical thinking and problem solving attitude.
- Motivated, committed and hard working.

EDUCATION & PROFESSIONAL QUALIFICATIONS

2003	Institute of Chartered Accountants in England and Wales (ICAEW) Associate Chartered Accountant (ACA)
1997-98	London School of Economics and Political Science (LSE), London MSc in Analysis, Design and Management of Information Systems
1994-97	Imperial College of Science, Technology and Medicine, London BEng (Hons) in Information Systems Engineering
1992-94	Military Service, Cyprus Second Lieutenant-Infantry Corps
1985-92	The English School Nicosia, Cyprus

WORK EXPERIENCE

Apr 18-Present	Thenamaris (Ships Management) Inc, Greece, Finance Function Program Manager I am responsible for the smooth running of several strategy and reporting related projects of the of the finance function. I ensure that the projects are progressing in line with timetable, adequate and appropriate resources are allocated to each project and task and that issues are identified early, and the right actions are taken for their timely resolution.
Jul 12-Apr 18	PricewaterhouseCoopers (PwC), Greece, Senior Manager, External Audit I have been the audit engagement manager of a number of listed and non-listed groups of companies mainly in the fast-moving consumer goods (FMCG) and shipping industries. I have participated in various business development initiatives and in the preparation of client proposals. I have presented multiple internal and external training courses relating to both technical topics as well as soft skills.
Feb 09-Jun 12	PricewaterhouseCoopers (PwC), Greece, Manager, Advisory As a member of the advisory group (Finance and Accounting and Shipping industry teams), I was involved in a variety of projects (e.g. budgeting, reporting, cash flow, working capital management) in a number of different industries. Main projects included: <ul style="list-style-type: none">- New Corporate Structure, big private shipping groups: Assisted a big private shipping group in developing a new corporate structure which involved the finalisation of the corporate and capital structure of the group entities, dividend distribution policy, governance definition, review of agreements, definition of internal operations, business partner interactions, accounting entries definition, determination of reporting requirements and the development of the business requirements for the implementing the required changes in the current IT systems.

- **XBRL Reporting, Foreign Private Issuers (FPIs):** Led a team of five and launched a new PwC service to meet the XBRL reporting requirements of the SEC registered shipping groups. Our end-to-end services included mapping the clients' financial statements to the SEC taxonomies, creating and validating the client's taxonomy, tagging, validating and assisting the client with the SEC filing.
 - **IFRS Manual of Accounting, big cement manufacturing group:** Managed a team which developed a tailor-made IFRS manual of accounting for the parent company and its subsidiaries and performed classroom training and webcasts to the users of the manual.
 - **Cash Flow Forecasting, big group in the telecommunications industry:** Developed a cash flow forecasting and reporting process which covered the entire OTE Corporation. This process enabled OTE to reliably forecast the operating free cash flows and led to an effective cash and working capital management.
 - **Budgeting, Elpedison Power:** Developed an Excel based solution for the preparation of the next year budget (Income Statement, Balance Sheet and Cash Flow Statement).
 - **Policies and Procedures redesign:** Assisted a number of companies in redesigning their policies and procedures such as credit policies, year-end close and consolidation processes.
- Additionally, I was involved in business development initiatives such as client proposals, presentations and preparation of flyers and other external marketing material.

- Jun 05-Dec 08 PricewaterhouseCoopers (PwC), London, Senior Associate, External Audit**
I participated in the audit of financial statements of listed and unlisted groups. I also performed transaction work (working capital review) and review of internal controls (SOX s404).
- Apr 04-May 05 Fairway Motor Enterprises Ltd, Cyprus, CFO**
As the CFO of the Mitsubishi motor vehicles importer in Cyprus, I was responsible for the overall operation of the finance department for both the spare parts and motor vehicles operations. Duties included preparing monthly management accounts, budgeting, costing, price negotiation with the manufacturer, cash management and bank relationship management.
- Feb 99-Mar 04 PricewaterhouseCoopers (PwC), Cyprus, External Audit**
I participated in the audit and the preparation of financial statements for companies in a variety of industries. In addition, I performed special assignments, such as review of security of IT environment and Internal audit assignments. During this period, I also studied and received the ACA qualification.

SEMINARS and Conferences

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| 2016 | Influencing with Impact, by PwC Business Learning, Amsterdam |
| 2009-16 | IFRS and other technical and soft-skills seminars by PwC. |
| 2014 | Meet the experts, by PwC, London |
| 2014 | Shipping Finance, by PwC Academy |
| 2013 | The 5 Choices to extraordinary productivity, by Franklin Covey, Athens. |
| 2013 | Leading teams, by PwC, Athens. |
| 2012 | Goal Mapping workbook, by Brian Mayne, Athens. |
| 2011 | Treasury Academy, by PwC, Amsterdam. |
| 2010 | Project Management Fundamentals, by PwC, Brussels. |
| 2010 | Coaching skills, by PwC, Athens |

ACHIEVEMENTS, INTERESTS AND ACTIVITIES

Running/Athletics, Photography, Skiing, Gold Award of Duke of Edinburgh Award Scheme (Hiking), St. John's Ambulance Brigade-Medallion (First Aids), Art/Painting Exhibitions

References available upon request.