

Market Monitoring Survey 2020





TV subscriptions







Contents

INTRODUCTION TO THE MMS

OVERVIEW OF FINDINGS

TRUST IN RETAILERS/PROVIDERS

Trust in providers/operators

Experience of purchasing services

CHOOSING PRODUCTS/SERVICES

Source of purchase

Ease of comparing services

Difficulties when comparing services

Important factors when choosing services (Previous experiences of the brands or retailers)

Important factors when choosing services (Recommendations from family, friends or others you know)

Important factors when choosing services (Recommendations from influencers)

Important factors when choosing services (Other reviews or comments online)

<u>Important factors when choosing services (Ranking of the products or services in internet search results)</u>

Important factors when choosing services (Advertisements)

Important factors when choosing services (Price)

Important factors when choosing services (Level of customer service offered)

Online purchases - seller location check

Online purchases - website security checks

Buying services in combination

THE IN-MARKET EXPERIENCE

Experience of problems





Contents - Continued

THE IN-MARKET EXPERIENCE - CONTINUED

Experience of financial loss or non-financial impact

Scale of financial loss

Type of non-financial impact

Making a complaint

Satisfaction with complaint outcome

Satisfaction with complaint handling

Making complaints in the future

Switching provider/operator (yes + reasons)

Switching provider/operator (no + reasons)

Switching services with the same provider/operator

ANNEX - TECHNICAL NOTE

Introduction



The Consumer Market Monitoring Survey (MMS) assesses the performance of a range of product and service markets across the European Union, Iceland, Norway and the United Kingdom. It looks at consumers' experiences and perceptions of the markets using a standard set of indicators to allow consistent and comparable monitoring across markets, countries and survey waves. The indicators include both 'core' items, asked for all markets, as well as market-specific indicators that are asked for selected markets only (and in varying combinations).



TECHNICAL NOTE

The MMS is conducted using CATI (Computer Assisted Telephone Interviews) and the target population is the general public aged 18 and older. Around 50,000 people are interviewed each wave across the 30 countries in scope. The 2020 wave of the survey was conducted between 27 July 2020 and 26 October 2020. More detailed technical information about the survey can be found in the Annex to this report.



Survey website:

EC website:

THE 2020 WAVE OF THE MMS COVERED THE FOLLOWING THIRTEEN MARKETS:



New cars



Clothing and footwear



Bank accounts





Insurance services



Postal services



subscriptions



Mobile telephone services



Internet provision



Electricity services



services



Recreational services



Vehicle rental services



Packaged holidays and tours





Overview of key findings

Trust

- Just over three-quarters of EU27 consumers 77% trust the TV subscriptions services market. This figure varies to an extent by Member State, from a high of 90% (in Czechia) to a low of 62% (in Denmark).
- A large majority of consumers 88% report positive experiences of making purchases in the market, though, again, the figure is notably lower in Denmark (78%).

Choosing goods and services

- Just over half (53%) of consumers who have purchased TV subscriptions services have done so online from providers' websites, while 30% have done so in person at a shop or other outlet. Twenty per cent have purchased services over the phone or by post.
- Just under seven in ten (68%) consumers report finding it easy to compare the services of different TV subscriptions providers although the figure varies widely by Member State, from a high of 86% in Portugal to a low of 39% in Denmark. Among consumers who report finding it difficult to compare services, half (50%) say it is difficult to know how services compare on aspects other than price. Forty-one per cent say the total price of different services is not always clear, and a similar proportion (40%) say that service specifications are either not provided, are unclear or differ between providers.
- Eighty-seven per cent of consumers say that price is important to them when choosing TV subscriptions services. An almost equal proportion (86%) say the level of customer service offered by the provider is important.
- Twenty-three per cent of EU27 consumers have purchased TV subscriptions in combination with other, similar services (such as telephone services). This figure ranges from a high of 45% in Slovenia to a low of fourteen per cent in France, Italy and Sweden. Nine per cent of EU27 consumers have bought TV subscriptions in combination with other, non-similar products or services.

The in-market experience

- Thirteen per cent of EU27 consumers have experienced a problem with TV subscriptions services that they felt gave grounds for complaint. The figure is highest in Malta (39%) and lowest in Cyprus (6%). Looking at experience of problems more generally, whether or not these gave grounds for complaint, the most common is difficulties accessing support from providers (e.g., difficulties finding contact details), reported by 21% of consumers who have purchased TV subscriptions services.
- Of all those who have experienced a problem, approaching a third (30%) suffered financial detriment as a result and 73% suffered other, non-financial impacts. The non-financial impacts were most commonly a loss of time (82%) or anger/frustration (69%), though 38% also reported suffering stress or other negative mental health impacts.
- Fifty-nine per cent of all those who have experienced a problem in the market have gone on to make a complaint most commonly to the service provider (51%). Sixty-one per cent of all those who have made a complaint report being satisfied with the outcome.
- Eleven per cent of consumers in the TV subscriptions services market have switched provider in the last year, most commonly to obtain a cheaper service (37%) or a higher quality service (28%). The main reason given for *not* switching provider is satisfaction with the existing provider, mentioned by 77% of those concerned.





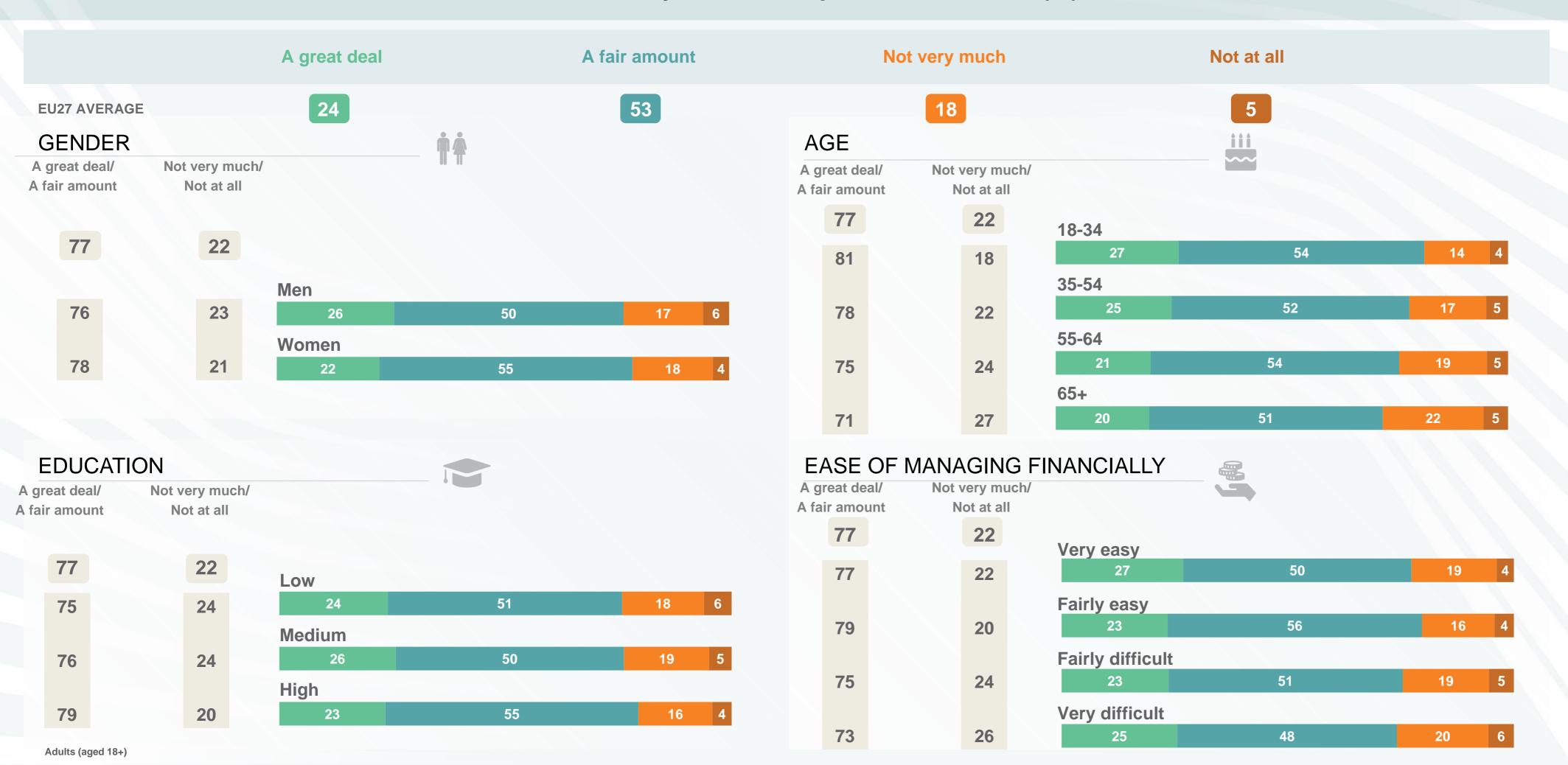
How much do you trust the providers overall? (%)

	A great deal/ A fair amount	Not very much/ Not at all	A great deal	A fair amount	Not very much	Not at all
EU27 AVERAGE	77	22	24	53	18	5
Belgium	79	19				3
Bulgaria	76	21	33	2	<u> </u>	6
Czechia	90	9		3	0	0
Denmark	62	34	23	33	30	6
Germany	72	28		49	2	0
Estonia	81	15	20			0
Ireland	85	15		3	0	0
Greece	83	16	23	33	0	0
Spain	72	28	2	3	2	0
France	86	14	2		0	0
Croatia	85	15	25		0	0
Italy	81	19	2	50	0	6
Cyprus	86	13	2	©	0	0
Latvia	77	20	•	•	0	0
Lithuania	84	15			(A)	0
Luxembourg	83	17	30	<u> </u>		0
Hungary	86	12	0		10	0
Malta	72	25	20	Ω	2	O
Netherlands	86	14		5	0	0
Austria	81	19	3		a	0
Poland	64	33	3	4	13	6
Portugal	77	23	1	6	0	a
Romania	65	34	20	G	30	a
Slovenia	67	31				0
Slovakia	86	13			0	0
Finland	84	14	29	33	0	O O
Sweden	77	21	25	$\overline{\Omega}$		6
Iceland	66	33	0	55	(3)	4
Norway	90	8		50	6	3
United Kingdom	87	12	33)	50	0	0





How much do you trust the providers overall? (%)







How would you rate your experiences of purchasing products/services in this market? (%)

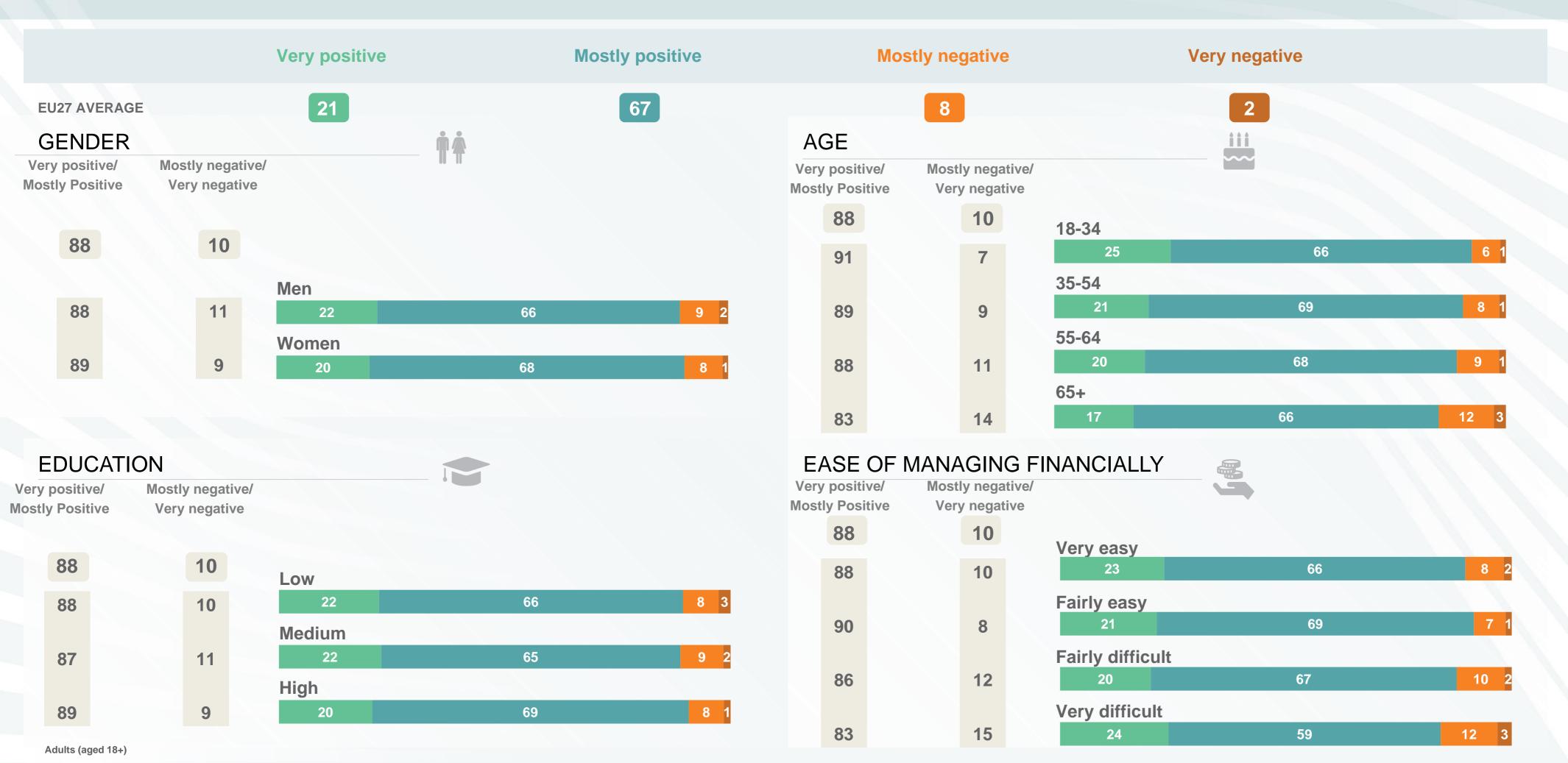
	Very positive/ Mostly Positive	Mostly negative/ Very negative	Very positive	Mostly positive	Mostly negative	Very negative
EU27 AVERAGE	88	10	21	67	8	2
Belgium	91	7	20		6	0
Bulgaria	82	13	0		0	0
Czechia	90	8	20		o l	O O
Denmark	78	16	2		0	0
Germany	88	10			0	0
Estonia	91	6	20		6	The state of the s
Ireland	92	7	2	(3)	6	0
Greece	91	9	29	0	0	o l
Spain	87	11	3	55	8	0
France	91	8	9		o l	O
Croatia	89	9	29		0	0
Italy	88	12	20	63	10	o l
Cyprus	91	8	25		6	o l
Latvia	87	9	75	0	<u> </u>	o l
Lithuania	90	8		0	<u> </u>	0
Luxembourg	91	9	2)	o o	<u> </u>	6
Hungary	87	11	30	5	8	0
Malta	85	14		<u> </u>	10	0
Netherlands	91	7	23		6	0
Austria	92	7		0	6	0
Poland	89	7			6	.
Portugal	83	16	33		0	6
Romania	84	15		0	<u> </u>	<u>o</u>
Slovenia	81	17		0	G	Image: Control of the
Slovakia	91	7		2	6	Ŏ
Finland	93	5	3	3	6	The state of the s
Sweden	85	13	a		10	0
Iceland	91	8		63	6	0
Norway	91	7		<u>o</u>	6	The state of the s
United Kingdom	93	7	330	G	6	

Adults (aged 18+)





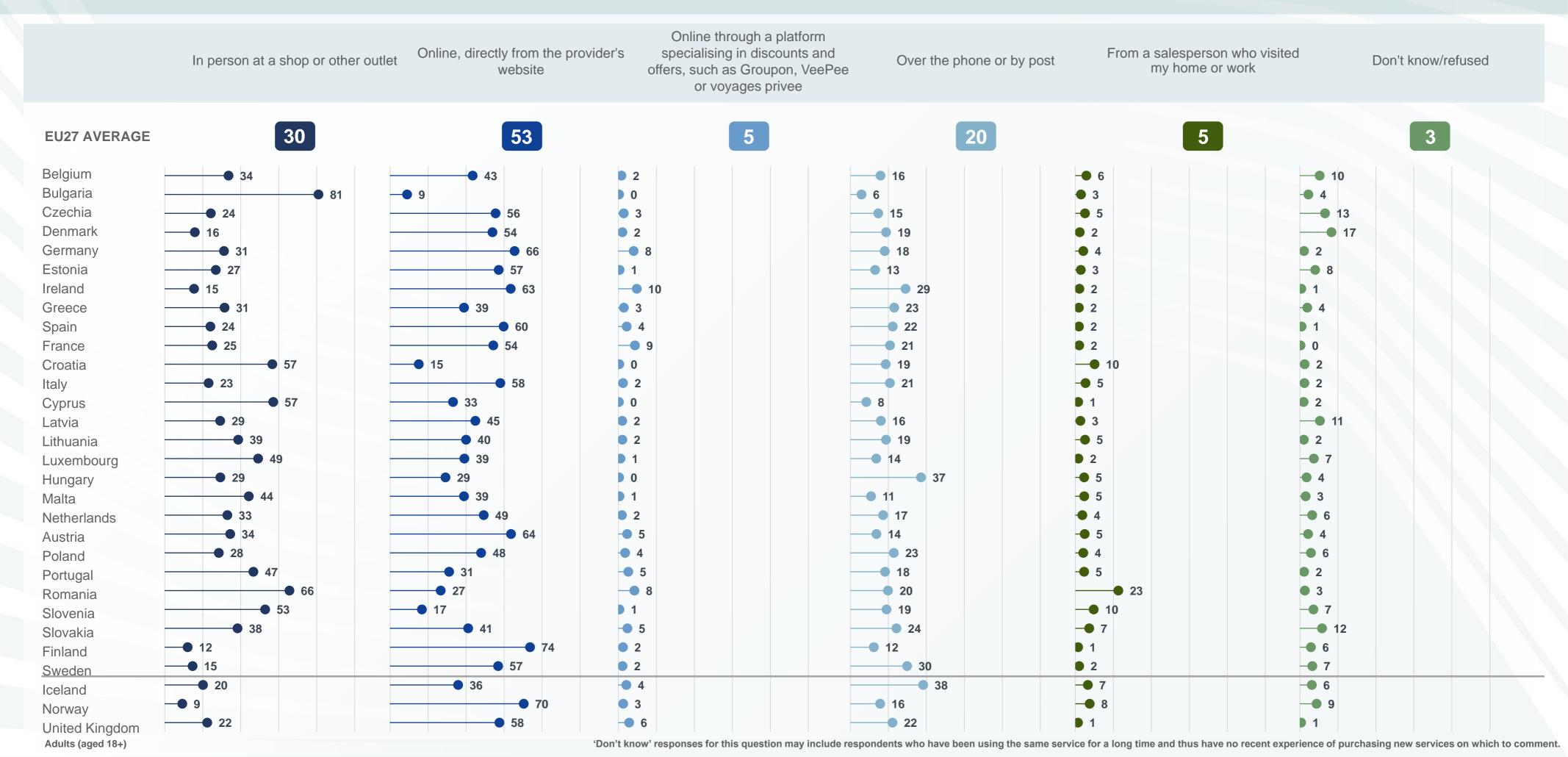
How would you rate your experiences of purchasing products/services in this market? (%)







From where have you purchased products or services? (%)







From where have you purchased products or services? (%)







How easy or difficult was it to compare the products or services of different providers? (%)

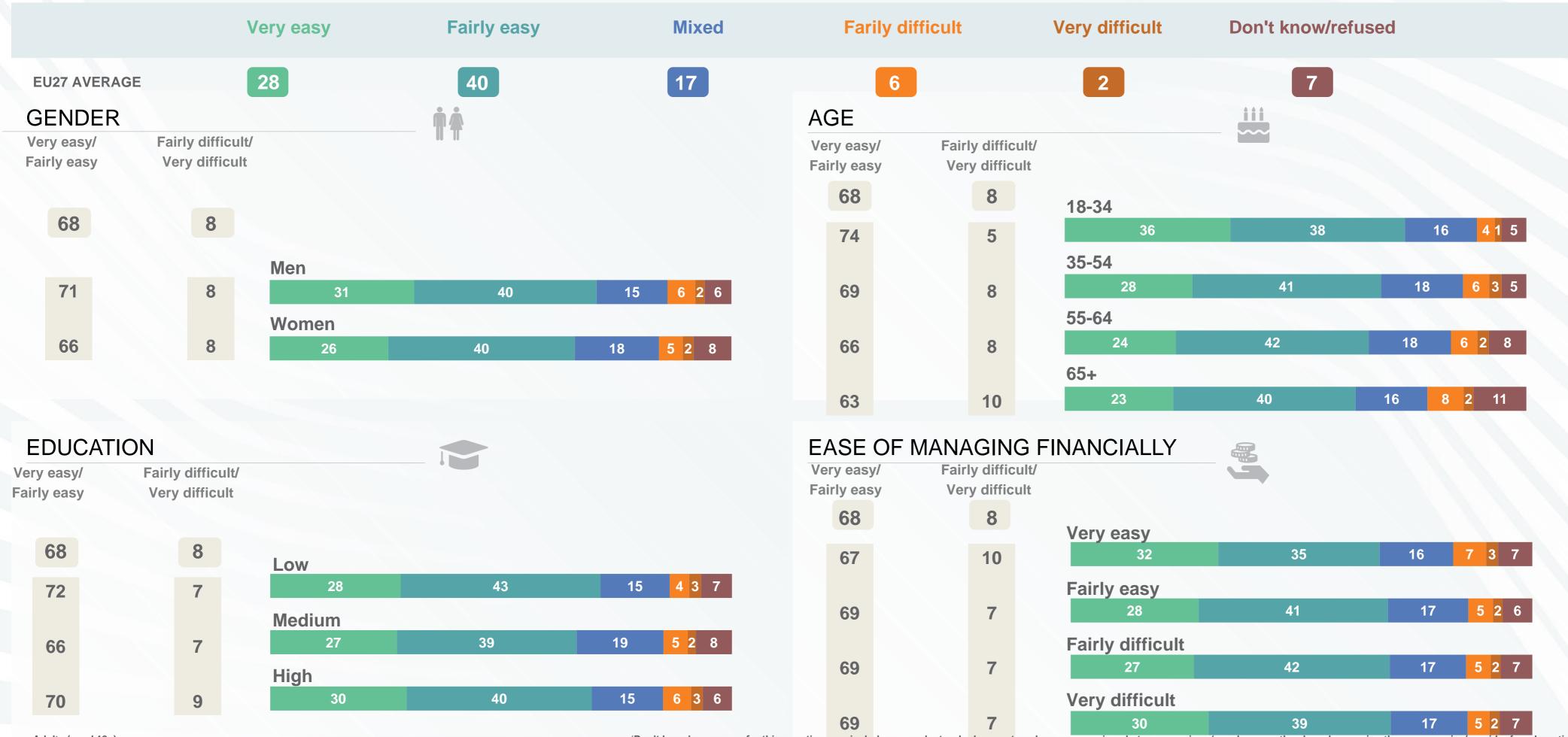
	Very easy/ Fairly easy	Fairly difficult/ Very difficult	Very easy	Fairly easy	Mixed	Farily difficult	Very difficult	Don't know/refused
EU27 AVERAGE	68	8	28	40	17	6	2	7
Belgium	54	17	0	33	0	0	6	G
Bulgaria	63	7	13	3	(3)	6	0	6
Czechia	70	6	3	35	O O	6	0	0
Denmark	39	22	20	0	Ø	(A)	8	2
Germany	65	6	23	3	2	6	0	0
Estonia	60	9	5	3	0	0	0	0
Ireland	66	8	3	<u> </u>	2	6	3	0
Greece	72	5		0	0	<u> </u>	0	a
Spain	79	6	3	4	O O	0	3	0
France	70	8	23		13	6	0	0
Croatia	58	4	2	100	2	<u> </u>	0	Ø
Italy	76	6	25	50	<u>a</u>	6	0	0
Cyprus	76	8	3		0	6	Ø	6
Latvia	65	6		33	0	6	0	6
Lithuania	53	8	20	3	2	6	0	0
Luxembourg	66	7		5	0	6	0	0
Hungary	61	5	2		139	0	0	5
Malta	55	10	2	33	13	8	0	O
Netherlands	72	8	0	0	0	6	o l	0
Austria	62	9	<u>G</u>	31	23	6	3	6
Poland	64	10	2	(3)	6	8		0
Portugal	86	7	G	33	6	6	0	0
Romania	68	6	33	30	(3)	(3)	6	0
Slovenia	46	10	20	75	30	0	6	0.
Slovakia	68	4	2	(5)	0	0	0	
Finland	62	14	2	0	0	0	0	Q
Sweden	47	20	0	3	6	0	0	Ø
Iceland	41	18	(3)	23	21	0	6	20
Norway	49	14	G	33	2	0		0
United Kingdom	74	4	20	6	13	<u> </u>	0	0

Iceland, Norway and the United Kingdom excluded from top 3 shading





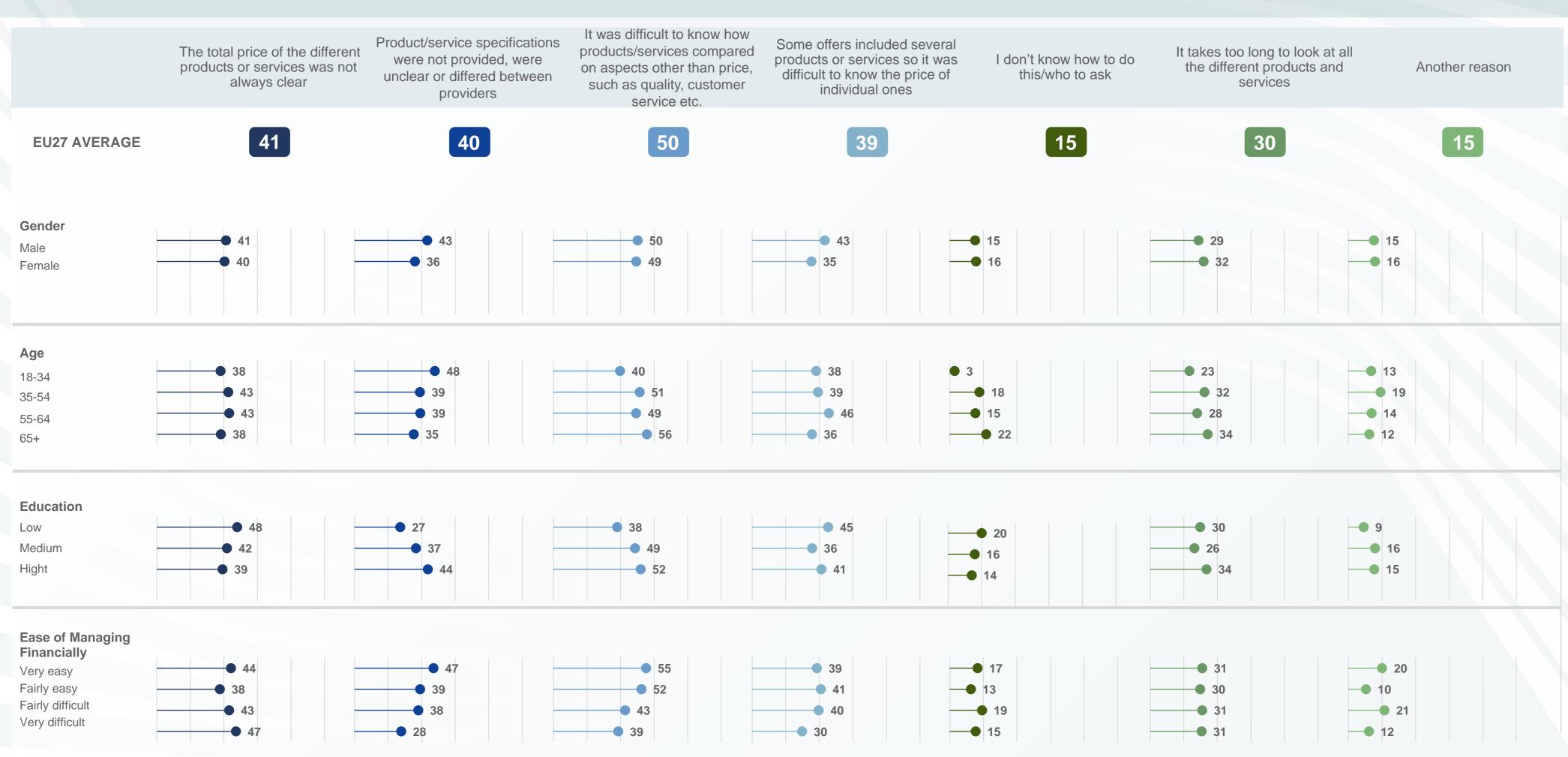
How easy or difficult was it to compare the products or services of different providers? (%)







Why do you say it was difficult to compare the products or services of different providers? (%)







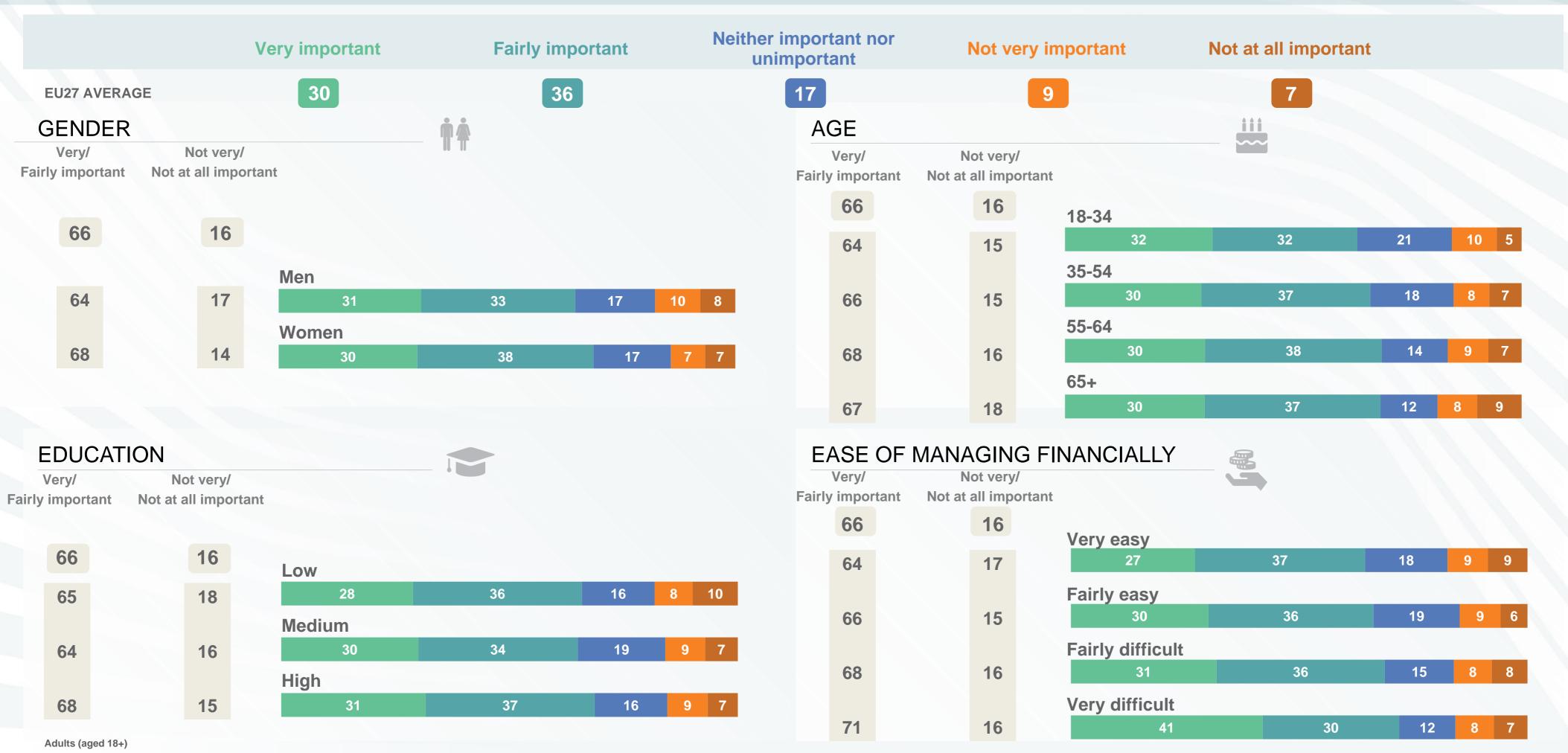
Overall, how important to you were each of the following when choosing products or services?... Previous experiences of the brands or providers (%)

				-	•		
	Very/ Fairly important	Not very/ Not at all important	Very important	Fairly important	Neither important nor unimportant	Not very important	Not at all important
EU27 AVERAGE	66	16	30	36	17	9	7
Belgium	64	24		•	(C)	(B)	6
Bulgaria	62	17	33	30	<u> </u>	8	9
Czechia	70	11	1		0	0	6
Denmark	45	27	0	1 5	0	0	6
Germany	49	16	0	3	33	8	8
Estonia	65	22	2	0	0	9	0
Ireland	81	8	a	5	(1)	6	0
Greece	62	25	2	3	0	a	(5)
Spain	75	12	0	0	0	8	
France	82	7	0	(3)	0	6	0
Croatia	72	9	6	1	0	0	6
Italy	59	24	1	0	3	0	0
Cyprus	70	22	<u> </u>	0	6	6	0
Latvia	44	37	(6)	28	G	0	
Lithuania	59	29		5		0	0
Luxembourg	60	13	0	79	100	0	6
Hungary	72	12	•	1	0	0	8
Malta	60	24	35	2	0	0	0
Netherlands	72	14	33	33	0	8	6
Austria	56	15	1	10	23	8	0
Poland	70	15	2	•	O .	8	6
Portugal	80	9	•	33	0		6
Romania	72	17	3)	4	0	0	0
Slovenia	67	14	35	3	(3)	6	0
Slovakia	73	13	29		0	8	6
Finland	70	19	20	49	0	<u> </u>	8
Sweden	61	24	20	0	0		0
Iceland	58	21	2	33	0	8	13
Norway	61	20	2	33	0	9	0
United Kingdom	78	12	•	3	0	0	3





Overall, how important to you were each of the following when choosing products or services?... Previous experiences of the brands or providers (%)







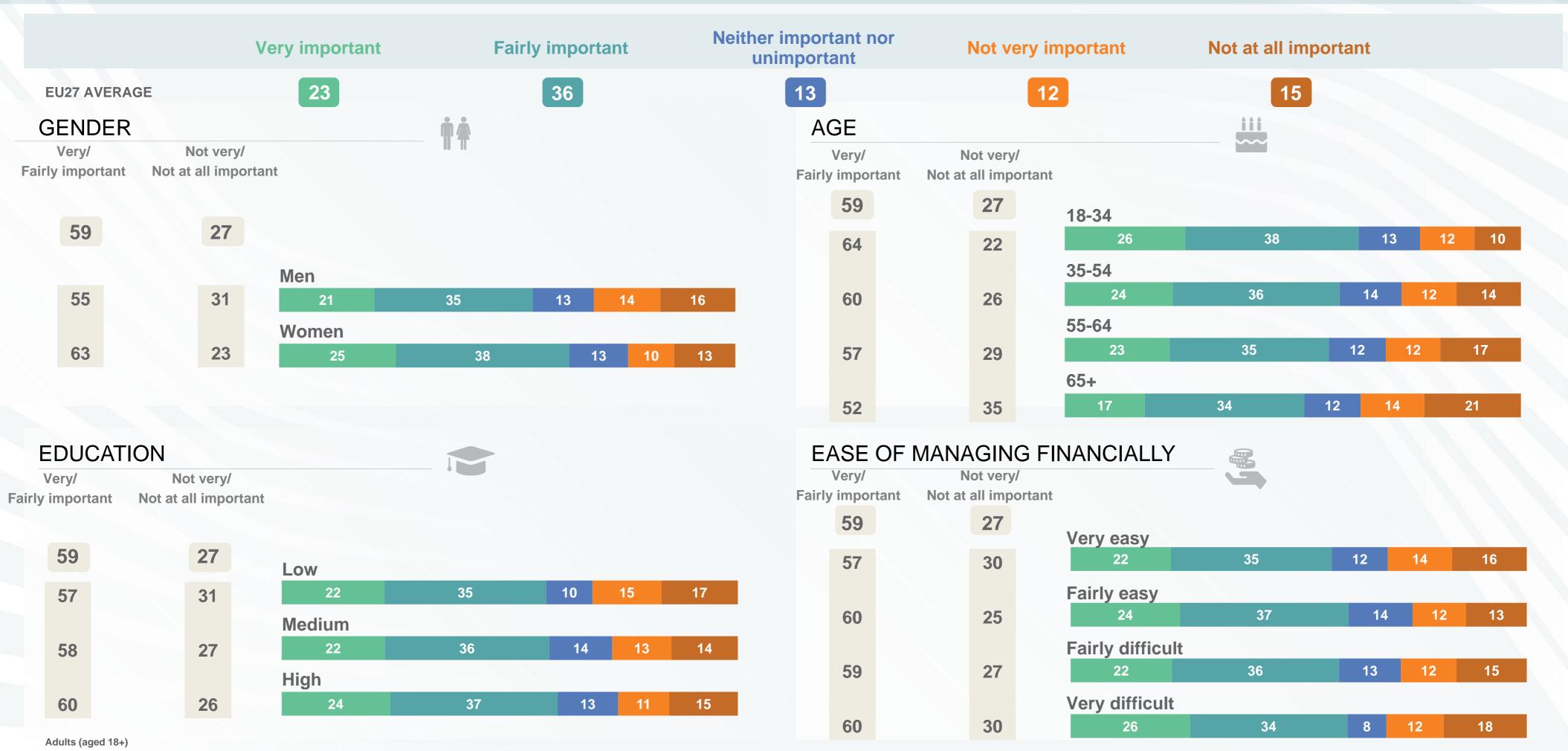
Overall, how important to you were each of the following when choosing products or services?... Recommendations from family, friends or others you know (%)

	rannig, monde er emiere year intent (70)							
	Very/ Fairly important	Not very/ Not at all important	Very important	Fairly important	Neither important nor unimportant	Not very important	Not at all important	
EU27 AVERAGE	59	27	23	36	13	12	15	
Belgium	57	35			8		(A)	
Bulgaria	59	31		0	0	0	0	
Czechia	60	22	70	40	3	0	0	
Denmark	38	38	<u> </u>	2	ō	<u> </u>	<u></u>	
Germany	58	27	2		6	<u>0</u>	5	
Estonia	51	36	(6)	33		<u>a</u>	2	
Ireland	71	19	33)	5	8	8	C)	
Greece	57	35	2	3		0	2	
Spain	68	18	Ω	33	0	G	0	
France	66	21	2	0	0		C)	
Croatia	70	11	0	25	(3)	6	6	
Italy	56	30	(3)	0	B	6	6	
Cyprus	63	29	33	25	0	6	2	
Latvia	42	41	To the state of th	5	0	0	25	
Lithuania	51	38		33	0	10	C	
Luxembourg	52	29	70			(5)	0	
Hungary	46	37		2	(5)	<u> </u>	25	
Malta	60	25	2		a la	<u>o</u>	0	
Netherlands	49	36	3	3			20	
Austria	63	24	23	33		0	0	
Poland	61	25	20	a		0	G	
Portugal	67	21	33	20	<u>a</u>	0	a	
Romania	53	34	2	3	0	0	2	
Slovenia	54	25	75	23		<u>0</u>	0	
Slovakia	50	32	3	32	0	0		
Finland	59	33	G .	0	8			
Sweden	45	45	0	2	8	<u> </u>		
Iceland	44	48	(6)	23	6	0	36	
Norway	45	40	0	©	a	8	22	
United Kingdom	66	21	32			2		





Overall, how important to you were each of the following when choosing products or services?... Recommendations from family, friends or others you know (%)







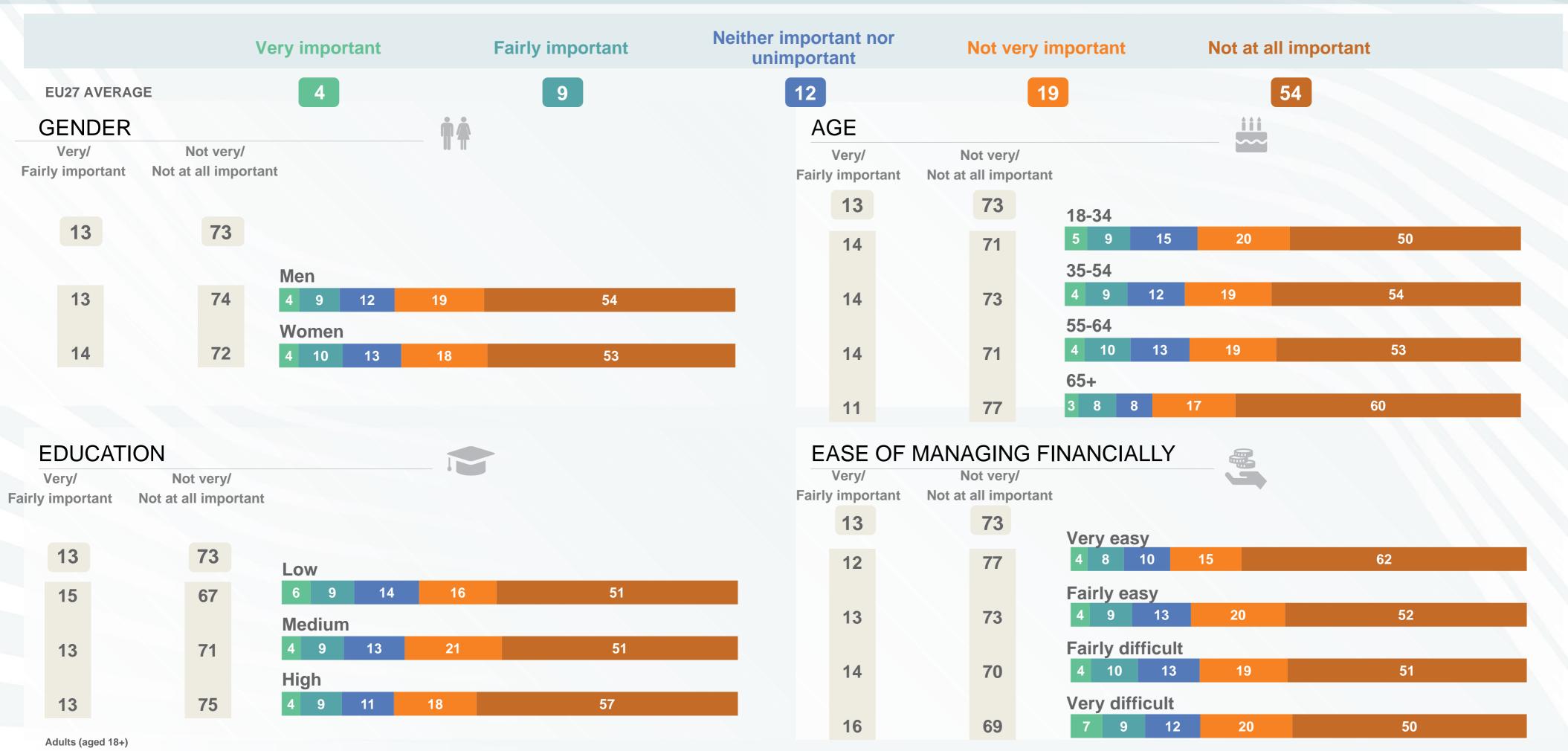
Overall, how important to you were each of the following when choosing products or services?... Recommendations from bloggers or other influencers (%)







Overall, how important to you were each of the following when choosing products or services?... Recommendations from bloggers or other influencers (%)







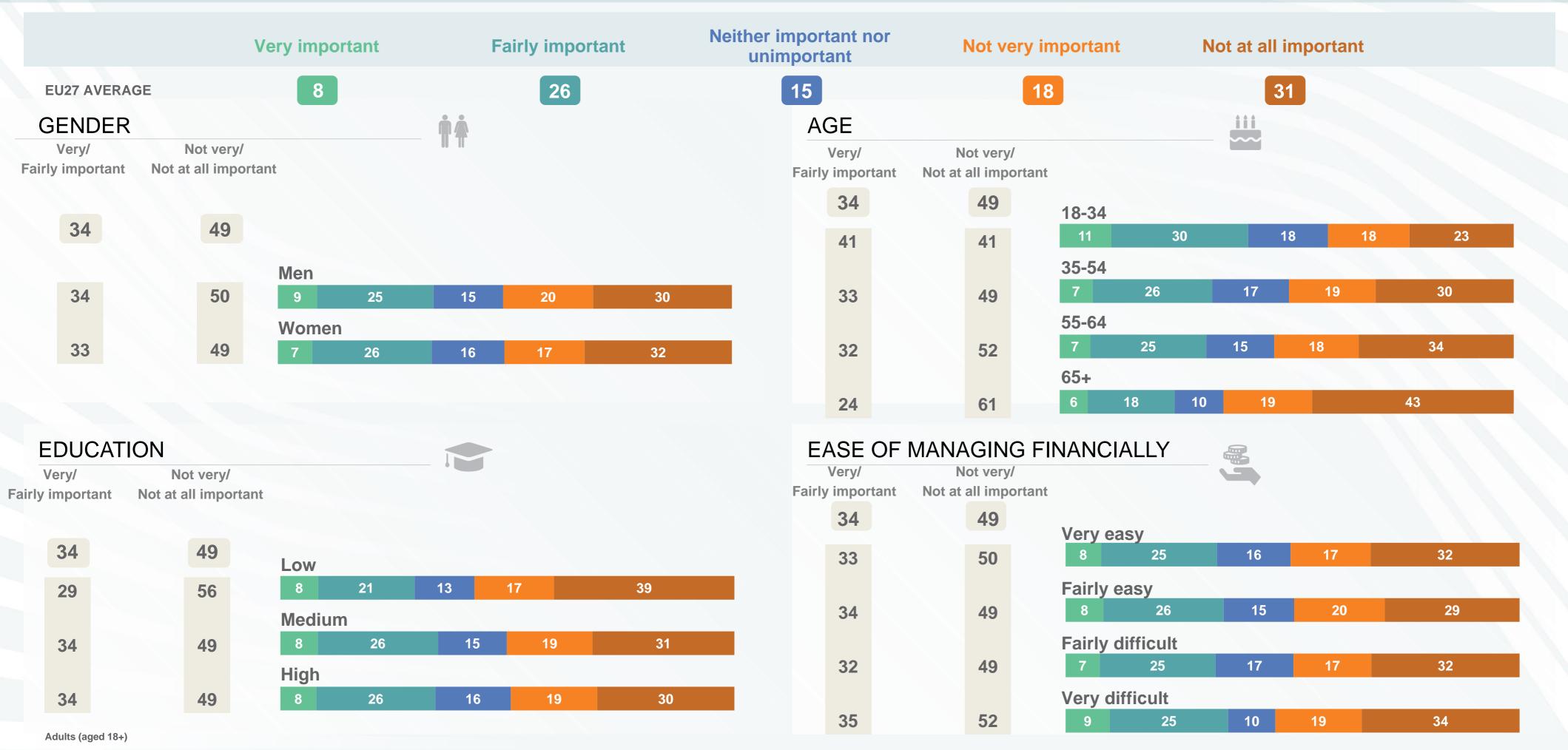
Overall, how important to you were each of the following when choosing products or services?... Other reviews or comments online (%)

	Very/ Fairly important	Not very/ Not at all important	Very important	Fairly important	Neither important nor unimportant	Not very important	Not at all important
EU27 AVERAGE	34	49	8	26	15	18	31
Belgium	34	56	0	•	8		1
Bulgaria	26	62	6	2	0	B	•
Czechia	36	42	6	0	2	75	•
Denmark	16	59	a	0	0	0	46
Germany	32	48	8		70	0	3
Estonia	19	65	6	G	0	(S)	50
Ireland	49	36	0	33	0	8	0
Greece	30	57	0	0	0	<u>o</u>	
Spain	36	44	0	0	0	(3)	25
rance	35	51	0	10 10	0	2	25
Croatia	22	57	0	G	0	0	33
taly	36	48	8	29	(3)		30
Cyprus	28	61	0	0	0	0	52
_atvia	21	61	6	0	0	(A)	0
_ithuania	29	57	6	20	0	23	3
_uxembourg	22	57	0	10	20		3
Hungary	15	63	0	0	(3)	0	Ω
Malta	29	50	0	20	0	6	33
Netherlands	44	42	0	0	0	(5)	2
Austria	27	55	6	2	Ø	2	3
Poland	37	46	©	33	(a)	10	10
Portugal	41	38	0	30	0	0	25
Romania	28	56	0	20	0	0	40
Slovenia	16	62	0	(A)	(3)	3	
Slovakia	31	49	0	23	0	(3)	30
inland	37	52	0	33	0	0	(5)
Sweden	28	61	4	2	9	(5)	0
celand	16	76	0	G	0	0	633
Vorway	27	56	0	25	(3)	<u> </u>	40
United Kingdom	56	25	3	33	8	0	0





Overall, how important to you were each of the following when choosing products or services?... Other reviews or comments online (%)







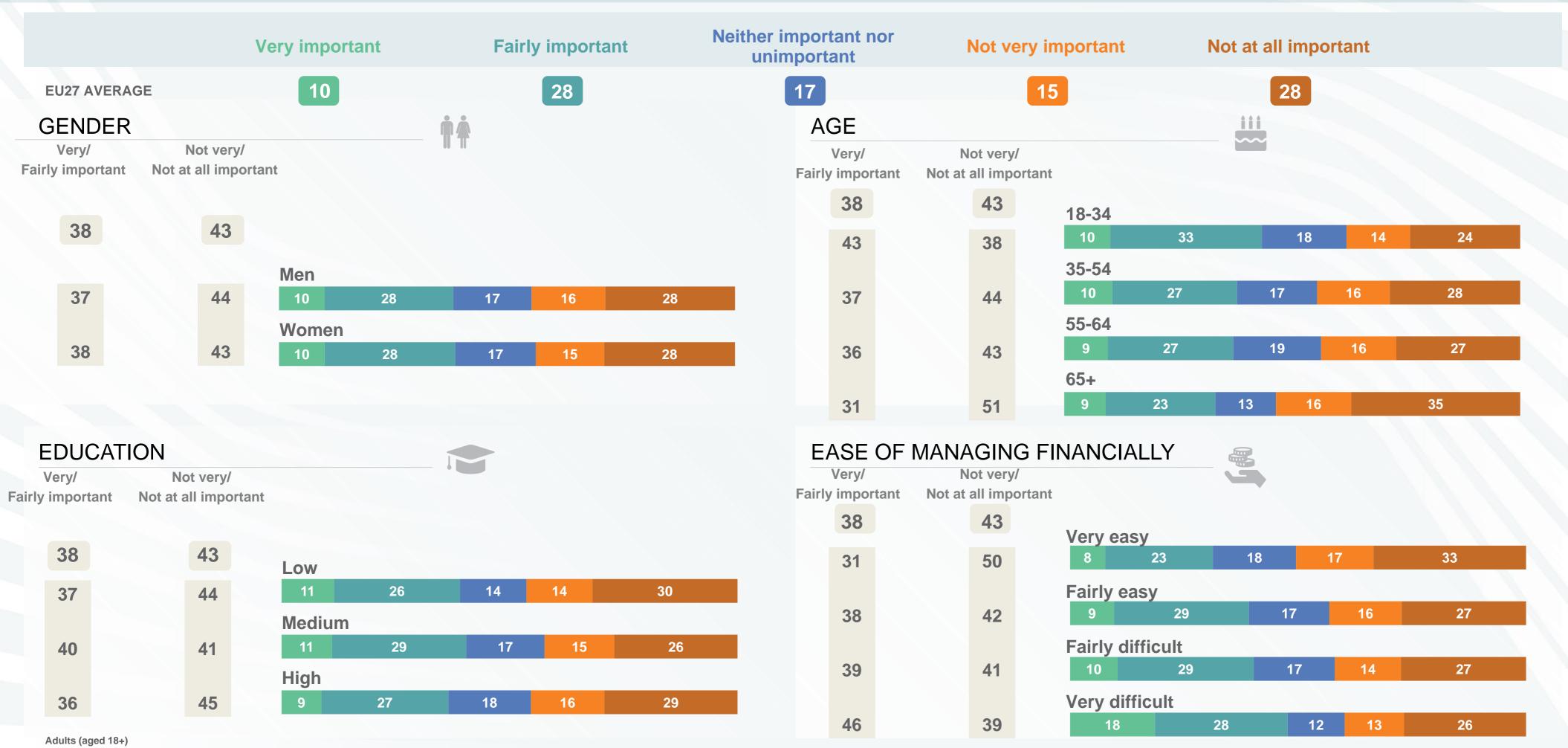
Overall, how important to you were each of the following when choosing products or services?... The ranking of the products or services in internet search results (%)







Overall, how important to you were each of the following when choosing products or services?... The ranking of the products or services in internet search results (%)







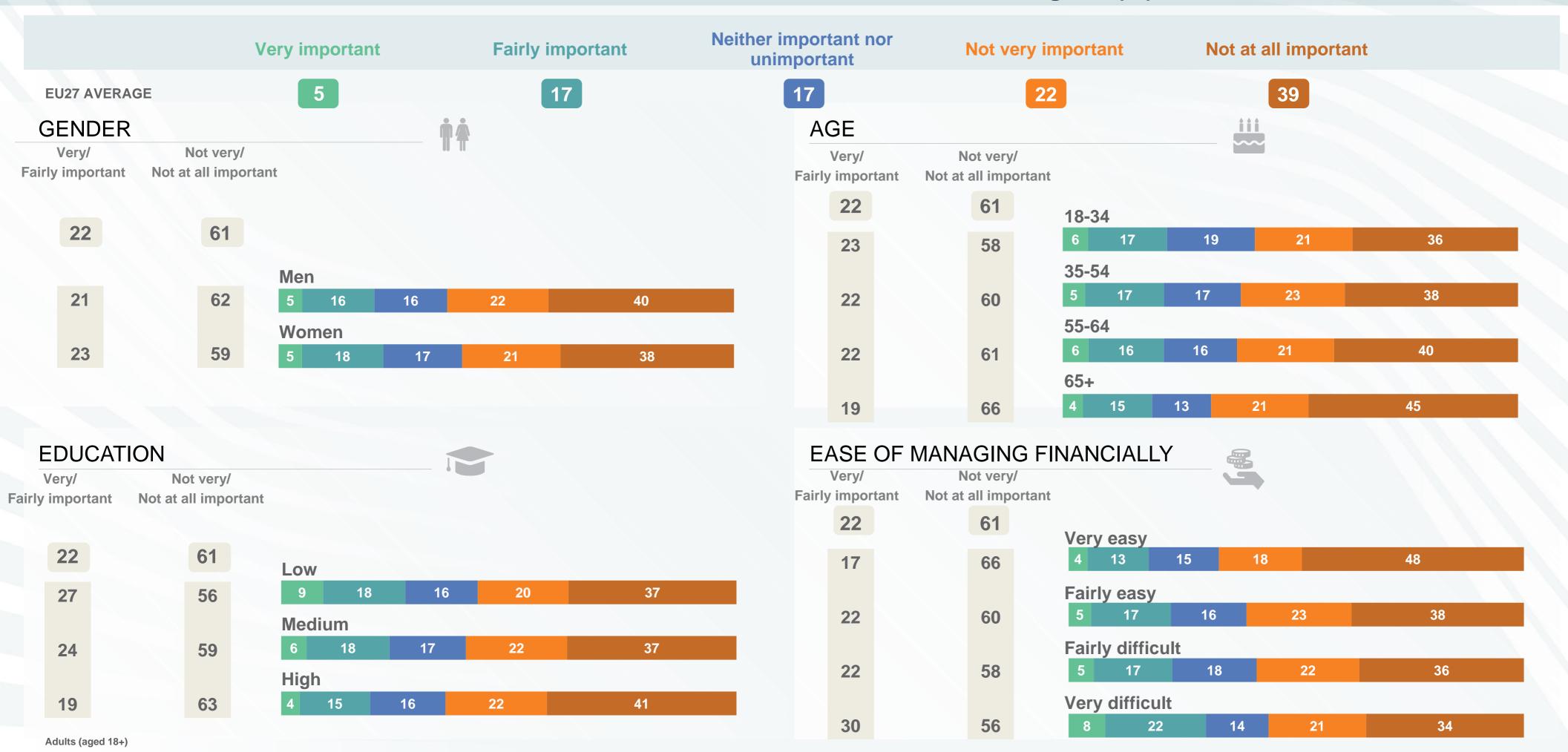
Overall, how important to you were each of the following when choosing products or services?... Advertisements on TV, radio or on social media sites like Facebook or Instagram (%)

	Very/ Fairly important	Not very/ Not at all important	Very important	Fairly important	Neither important nor unimportant	Not very important	Not at all important		
EU27 AVERAGE	22	61	5	17	17	22	39		
Belgium	18	72		<u>a</u>	0	30	0		
Bulgaria	28	66	6	0	0	2	45		
Czechia	7	74	0	6	<u> </u>	10			
Denmark	14	62	Ø	Ω	Ō	(5)	0		
Germany	11	71	0	8	Ō	<u></u>	500		
Estonia	14	72	<u> </u>	0	<u> </u>	6	516		
Ireland	34	54	0	25	0	75	8		
Greece	24	60	6		6	10	40		
Spain	29	48	9	70			2		
France	27	58		2	3	20	0		
Croatia	11	63	0	9		32	30		
Italy	30	50		23	0	20	30		
Cyprus	26	62		3	0	C C	(3)		
Latvia	17	65		<u>Q</u>	(2)	10	45		
_ithuania	15	74			0		49		
Luxembourg	10	76	0				50		
Hungary	14	67			0	6	9		
Malta	30	49		2	0	1 3	2		
Netherlands	20	65		The state of the s		2	0		
Austria	13	70	0	<u>Q</u>	G		To the state of th		
Poland	16	67	0	a			6		
Portugal	35	41	0	25	©	<u> </u>	2		
Romania	33	52	0	2	0	<u></u>	30		
Slovenia	16	61		(2)	2)	<u> </u>	0		
Slovakia	14	69	Ŏ	2	G	2	46		
Finland	29	58	O O			2	0		
Sweden	12	78	•	0	0	2	55		
celand	33	59	0	33)	6	0	52		
Norway	11	67	•		2	2	45		
United Kingdom	40	43	0	2	6	2	20		





Overall, how important to you were each of the following when choosing products or services?... Advertisements on TV, radio or on social media sites like Facebook or Instagram (%)







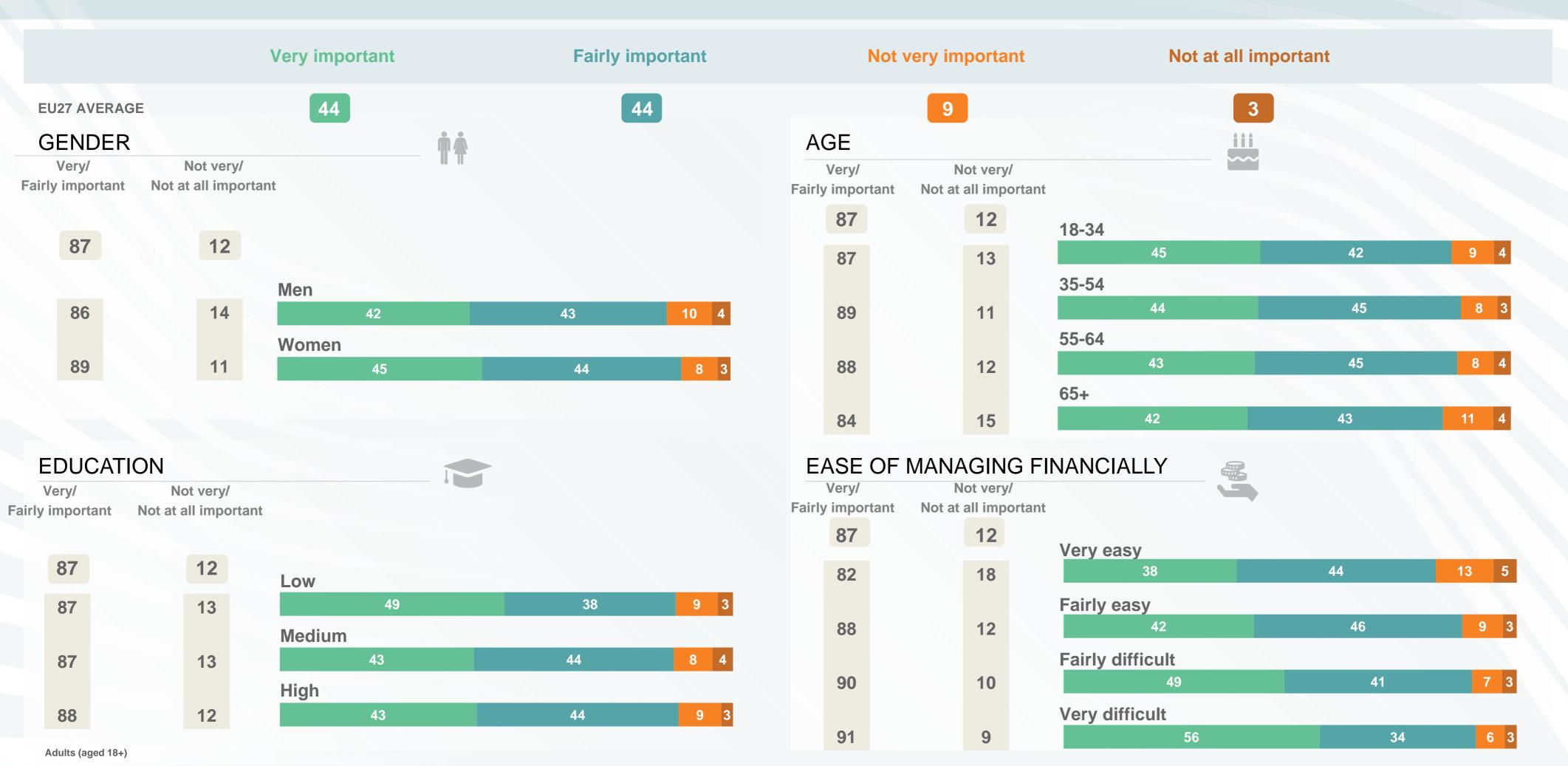
And how important to you were each of the following?... Price (%)

	Very/ Fairly important	Not very/ Not at all important	Very important	Fairly important	Not very important	Not at all important
EU27 AVERAGE	87	12	44	44	9	3
Belgium	89	11				6
Bulgaria	84	15		(3)	0	6
Czechia	88	12		50	0	0
Denmark	75	21		3	C	9
Germany	79	21	2		G	6
Estonia	84	15		a	0	<u> </u>
reland	94	5			<u> </u>	0
Greece	89	10		25	8	0
Spain	93	6	45	Q3		
- France	95	5	535	339		
Croatia	91	8		3		
taly	90	10	33	2	o l	6
Cyprus	89	11		(6)		6
_atvia	82	17	•		<u> </u>	
_ithuania	87	12	(5)			
_uxembourg	86	14	33		(a)	O O
Hungary	87	13	33	3		G C
Malta	92	6		23		
Netherlands	87	12			9	
Austria	81	19				
Poland	83	16	0	46		
Portugal	94	6		2	3	
Romania	83	17		3	0	
Slovenia	89	10	33			
Slovakia	85	14	45	4		
Finland	85	14				
Sweden	78	21	(3)	Φ Φ		
celand	89	10		3	6	
Norway	81	18				
Jnited Kingdom	93	6		32		





And how important to you were each of the following?... Price (%)







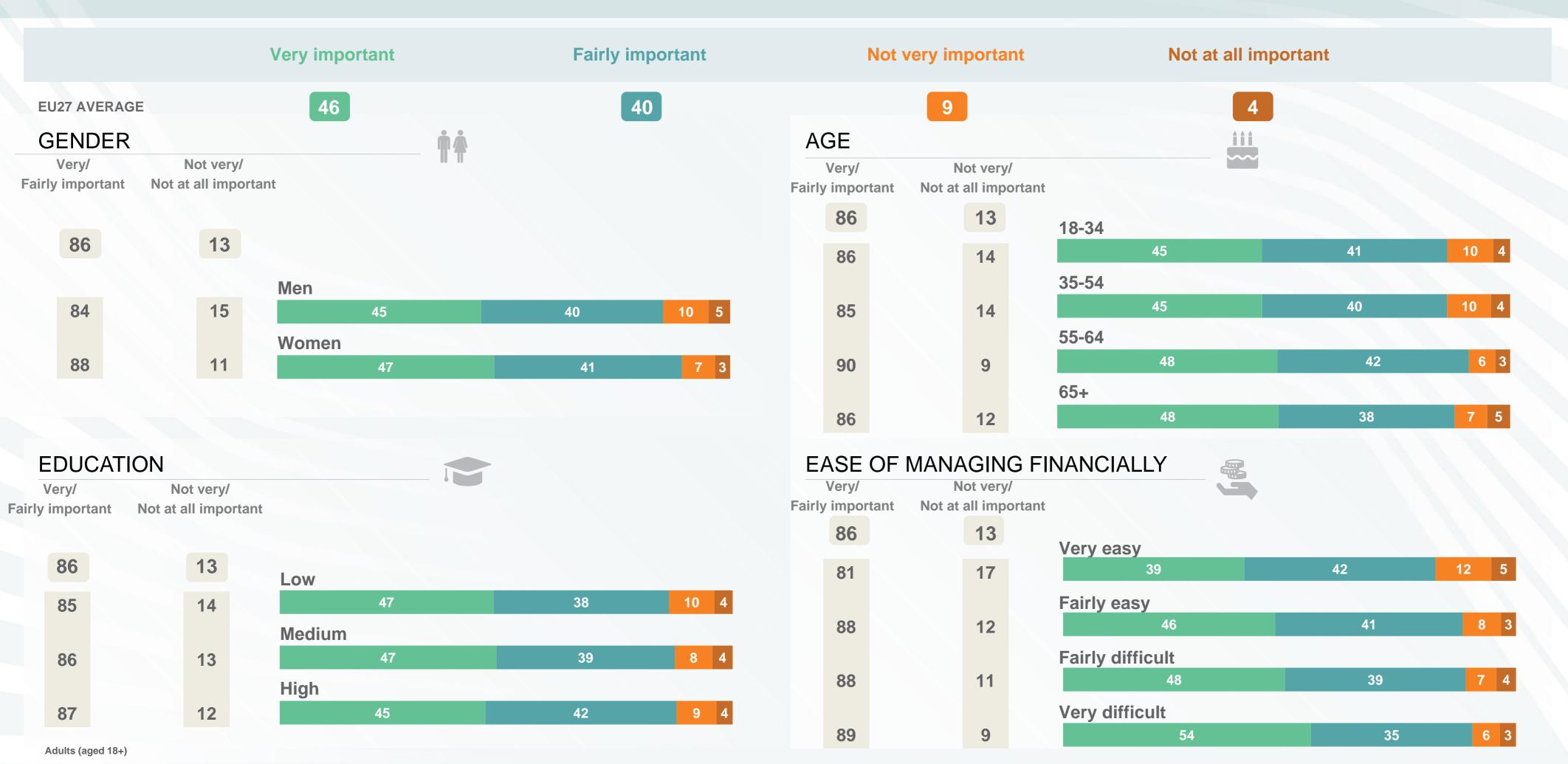
And how important to you were each of the following?... The level of customer service offered by the provider (%)

	Very/ Fairly important	Not very/ Not at all important	Very important	Fairly important	Not very important	Not at all important
EU27 AVERAGE	86	13	46	40	9	4
Belgium	87	12	50	3	8	
Bulgaria	92	5		G	3	0
Czechia	88	11		•	8	3
Denmark	70	24		<u> </u>	0	0
Germany	79	21	3	45		6
Estonia	90	8	S		6	0
reland	93	7		30	6	0
Greece	93	6		23		O O
Spain	88	11	3		9	O
France	94	6	50		6	Ō
Croatia	90	8	(C)	75	6	0
taly	87	11	33	0	6	6
Cyprus	93	7	35	8	0	6
_atvia	84	14		35		0
_ithuania	89	10		Q	0	0
_uxembourg	86	12			0	0
Hungary	87	11	Ω		0	0
Malta	94	5		0	0	o l
Netherlands	84	15	(3)	6		6
Austria	80	17		O	3	6
Poland	88	11		45	8	<u> </u>
Portugal	90	10		2	<u> </u>	6
Romania	86	13	50	33	0	<u> </u>
Slovenia	93	7		2	6	o l
Slovakia	88	10	6			0
Finland	67	30	23	<u>ā</u>	20	
Sweden	78	20			0	o l
celand	92	8	0	23	6	0
Norway	76	20	33		G	<u> </u>
Jnited Kingdom	90	8		3		





And how important to you were each of the following?... The level of customer service offered by the provider (%)



Adults (aged 18+) who have bought online





Iceland, Norway and the United Kingdom excluded from top 3 shading

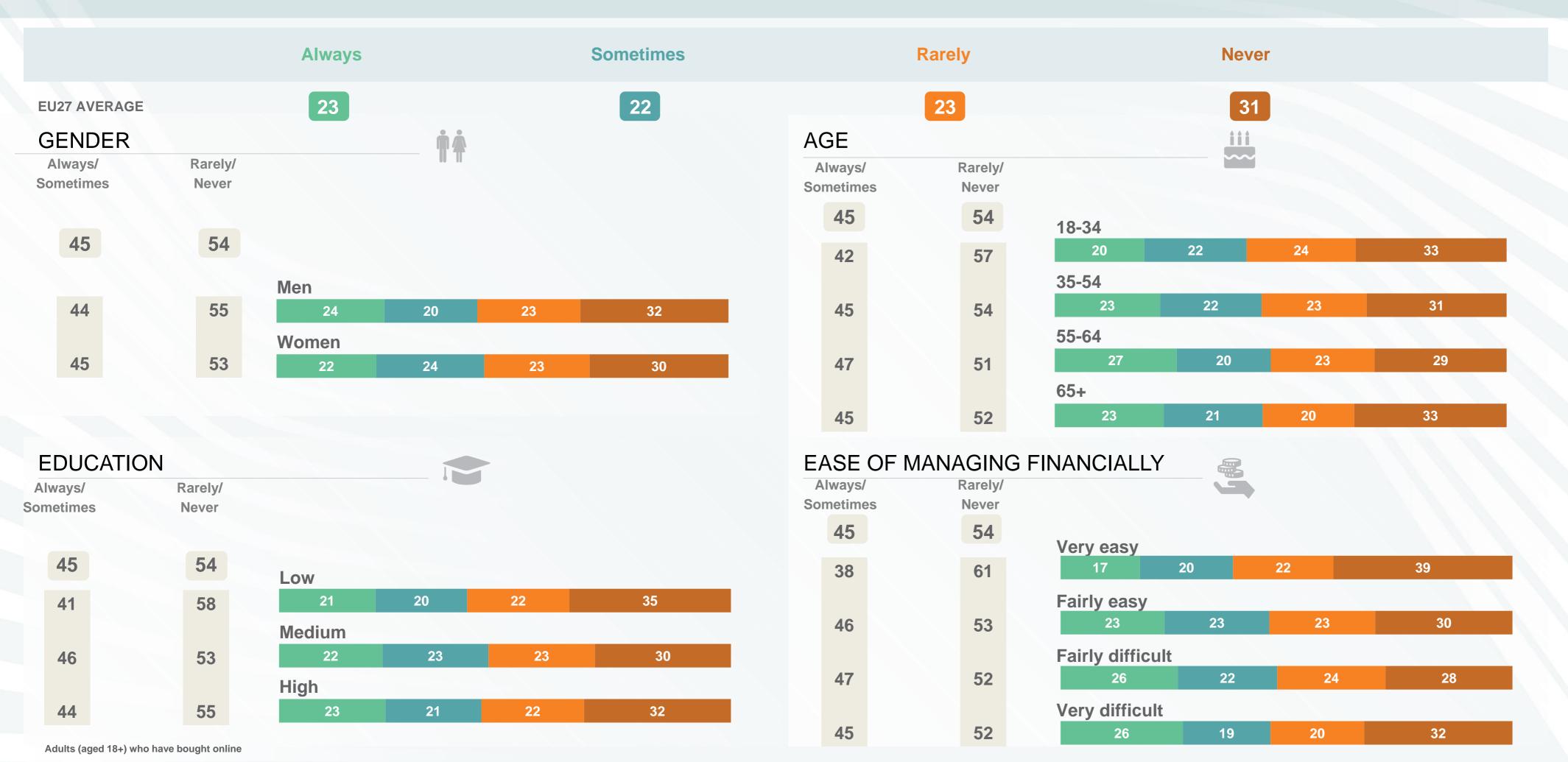
When you are buying products or services online, how often, if at all, do you check where the seller is located? (%)

	Always/ Sometimes	Rarely/ Never	Always	Sometimes	Rarely	Never
EU27 AVERAGE	45	54	23	22	23	31
Belgium	47	50	2	25	<u>(3)</u>	32
Bulgaria	58	35	3	0	0	
Czechia	46	53		20	25	33
Denmark	25	70	(0)	<u>G</u>	2	49
Germany	39	60	(2)	25	75	
Estonia	44	53		0	0	33
reland	51	48	3	20		
Greece	54	43	2	2	0	100
Spain	51	48	30	2	<u> </u>	20
rance	45	55	20	•	0	(3)
Croatia	40	57		20	25	3
aly	42	56	0	2	25	3
Cyprus	73	25			0	(5)
atvia	32	64	3	0	0	Ω
Lithuania	53	41	30		0	
uxembourg	47	52	0	0	20	0
Hungary	36	54	0	0		
/lalta	59	37	23	3	(1)	100
Netherlands	57	40	33	2	0	75
Austria	40	59		20		•
Poland	41	57	2	0	2)	0
Portugal	47	53	30	0	100	2
Romania	58	42	3	2	0	23
Blovenia	56	43	3	0	(6)	2
lovakia	61	39		0	15	<u>a</u>
inland	29	70	0	3	2	•
Sweden	29	69	C C	(6)	2	•
celand	25	73	(Q)	0	O _	55
lorway	24	74	9	G		•
Inited Kingdom	58	41		23	2	





When you are buying products or services online, how often, if at all, do you check where the seller is located? (%)







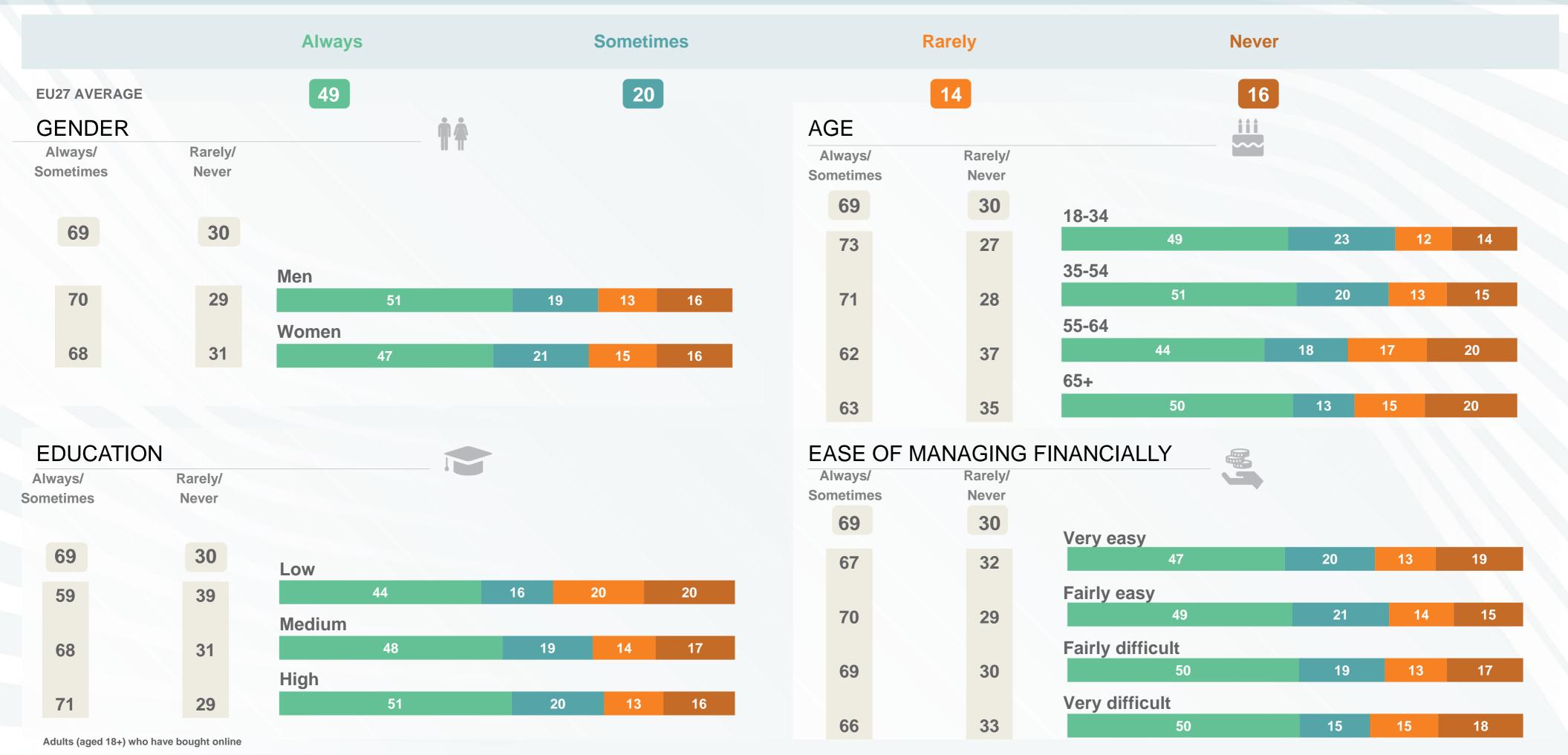
When you are buying products or services online, how often, if at all, check whether websites you are buying from are secured and safe to visit? (%)

	A1/	David /				
	Always/ Sometimes	Rarely/ Never	Always	Sometimes	Rarely	Never
EU27 AVERAGE	69	30	49	20	14	16
Belgium	77	20	555	20	8	0
Bulgaria	58	38		<u>o</u>		
Czechia	63	36	6	0	(3)	0
Denmark	61	34		20	0	2
Germany	74	25	•	20		0
Estonia	71	26	55	6	6	2)
Ireland	72	27	<u>s</u>		0	6
Greece	77	20	556	2	6	<u>o</u>
Spain	69	31		a	G	16
France	67	33	55	<u> </u>	6	The state of the s
Croatia	50	47		(3)	2	
Italy	63	36			o l	(3)
Cyprus	73	25	33	G	9	6
Latvia	46	50	30)	<u> </u>	9	
Lithuania	55	39	35	20	o l	2
Luxembourg	69	30		25	a	•
Hungary	51	40	9	3	0	10
Malta	60	38	39		12	10
Netherlands	84	15			6	9
Austria	66	33			(C)	18
Poland	75	23	<u> </u>		0	0
Portugal	62	38		2	2	
Romania	70	29	Ω		9	
Slovenia	64	35		3	o l	23
Slovakia	69	30		2	(9)	
Finland	71	28	50		a a	
Sweden	52	46	3			30
celand	42	56	2	20	2	4.
Norway	66	31		1		0
United Kingdom	71	28	33			2





When you are buying products or services online, how often, if at all, check whether websites you are buying from are secured and safe to visit? (%)





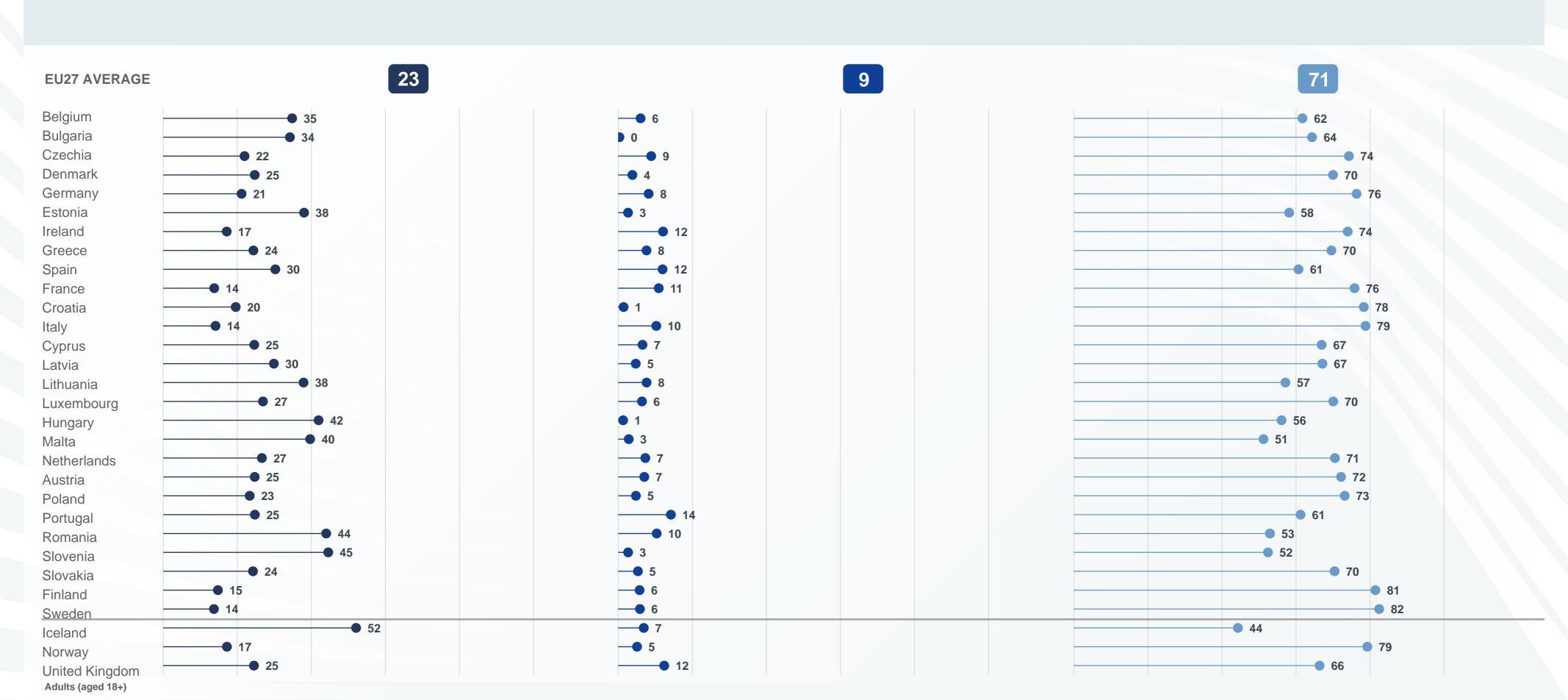


Over the last year have you purchased services in this category in combination with other products or services? (%)

In combination with other similar services (e.g. electricity and gas, TV and telephone, loan, mortgage or insurance services)

In combination with other non-similar products and services

No

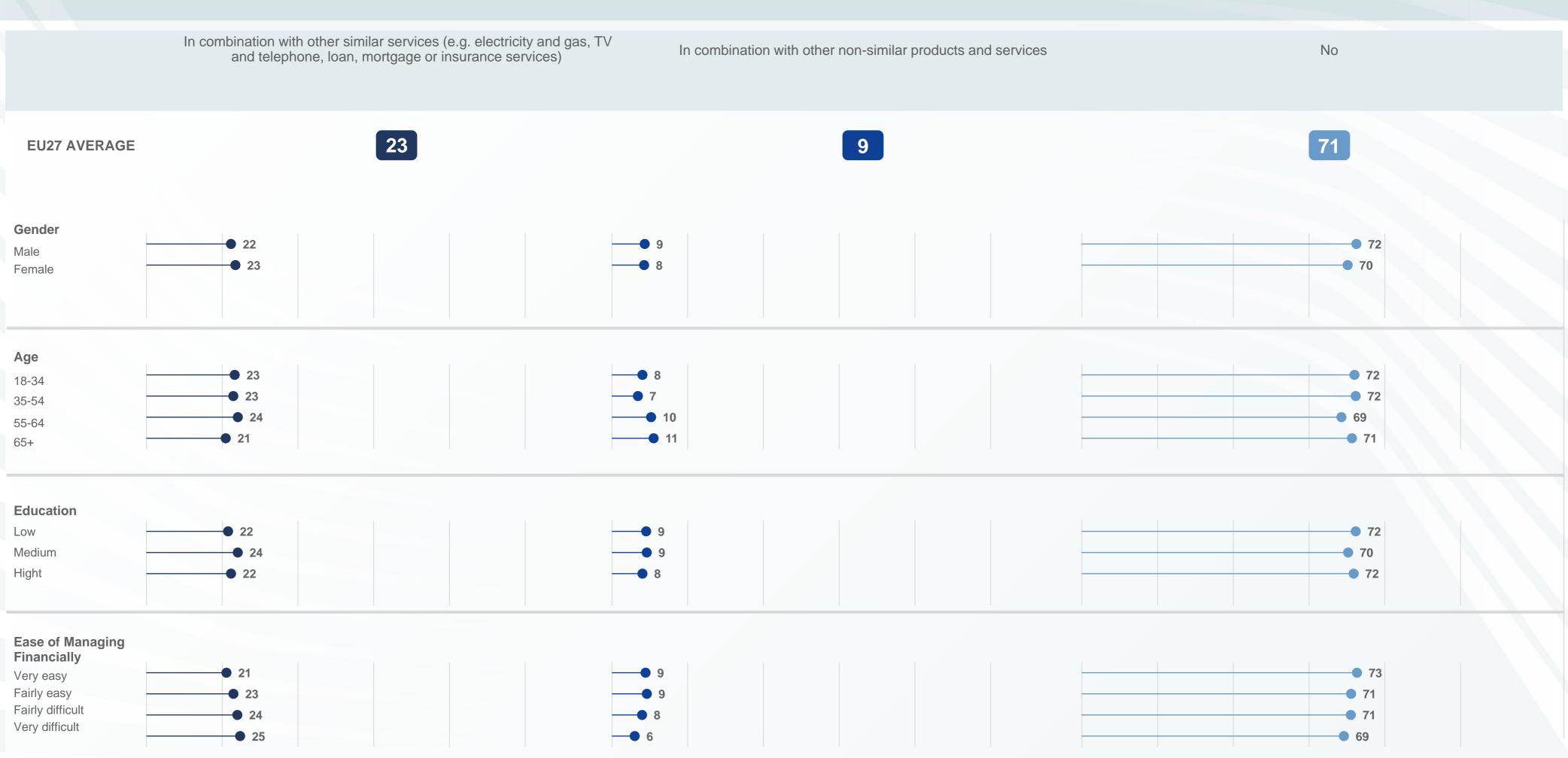




Adults (aged 18+)



Over the last year have you purchased services in this category in combination with other products or services? (%)







Did you personally experience any of the following with products or services you purchased? (%)

Any problem giving cause for complaint

Incorrect or unclear pricing that resulted in you paying unexpected additional costs

Incorrectly told to buy a product or service within a specific timeframe to get a special offer or because it is in high

Problems withdrawing from the contract within the permitted timeframe

Inaccurate or misleading information about the product or service or unclear terms and conditions

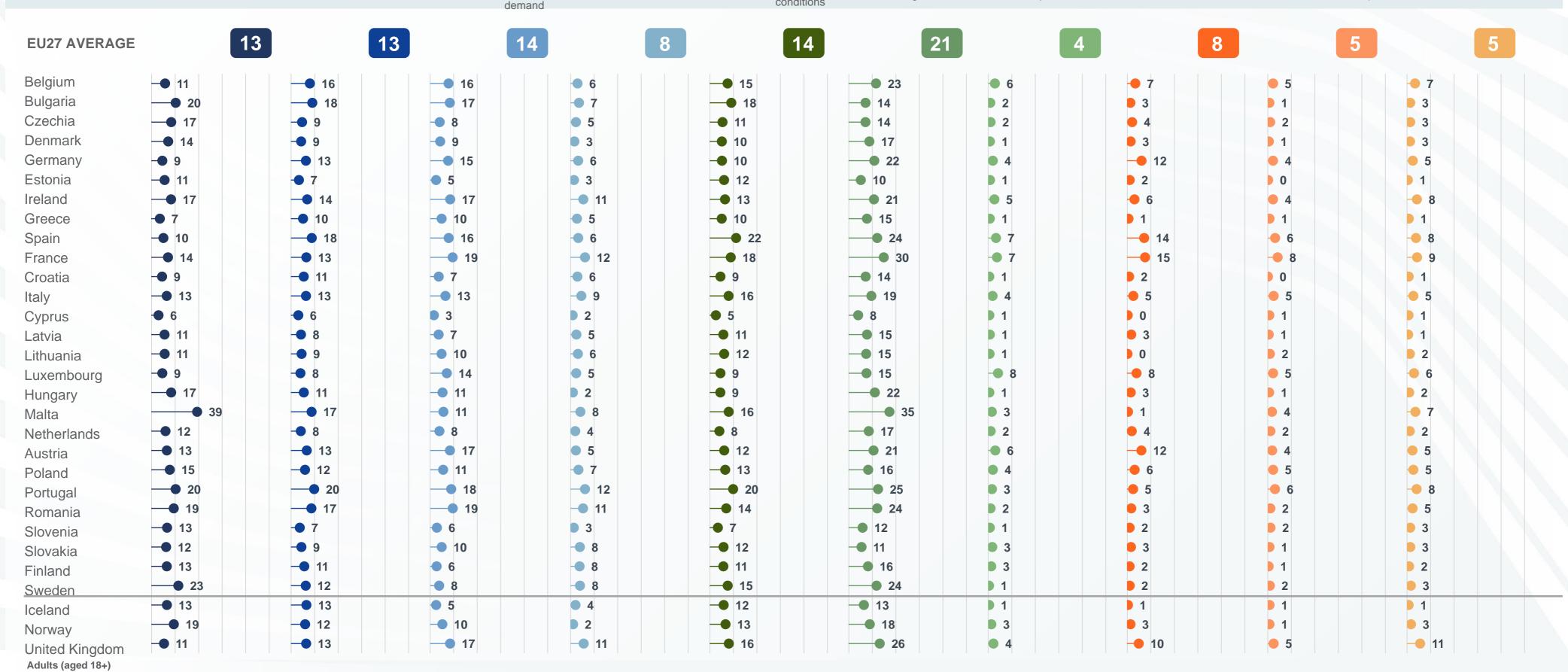
Difficulties accessing support from the provider – for example difficulties finding contact details

Not being able to buy from the provider's website in another European Member State

Your personal data being sold, given or leaked to others

You were a victim of fraud (e.g. you never received any product or service)

Difficulties getting compensation you were entitled to







Did you personally experience any of the following with products or services you purchased? (%)

Incorrectly told to buy a Inaccurate or misleading Difficulties accessing Not being able to buy You were a victim of Incorrect or unclear product or service within Problems withdrawing information about the Your personal data being Difficulties getting Any problem giving support from the provider from the provider's fraud (e.g. you never pricing that resulted in a specific timeframe to from the contract within sold, given or leaked to compensation you were product or service or cause for complaint you paying unexpected get a special offer or - for example difficulties website in another received any product or the permitted timeframe unclear terms and others entitled to because it is in high additional costs finding contact details European Member State service) conditions demand 14 21 13 13 8 5 14 8 **EU27 AVERAGE** Gender **5 1**4 **15** 8 **15** _____ 21 **5 6 --** 14 Male **13** 8 **1**3 - 22 • 4 **4 5** Female Age **5 5 12 1**3 14 **1**3 ______20 **5** 18-34 **6** 8 - 22 • 4 **—** 14 35-54 **15 —** 13 8 23 • 4 **9 4 5 14 16** 55-64 • 4 **7** ______20 **4 4 13 13 15 13** - 8 65+ **Education 1**3 19 10 **7 10** - 8 - 8 Low **1**6 - 21 **18 1**3 **1**3 **—** 15 **7 3 4 5** Medium **21 1**3 **12** Hight **1**3 13 8 _____ 22 • 4 - 8 **4 5 15 Ease of Managing** Financially _____ 22 • 4 - 8 3 **4 -0** 14 **11 7 1**4 Very easy **13** Fairly easy **7 1**3 ______20 • 4 - 8 **5** 6 **11** 13 Fairly difficult • 4 9 - 9 **4 5 17** 23 **16** Very difficult 19 **17 11 18** 23 7 **5** _____ 21





Thinking about the most recent problem did you personally experience financial loss/other non-financial impacts? (%)



Other, non-financial impacts such as loss of time, anger, frustration, stress, anxiety

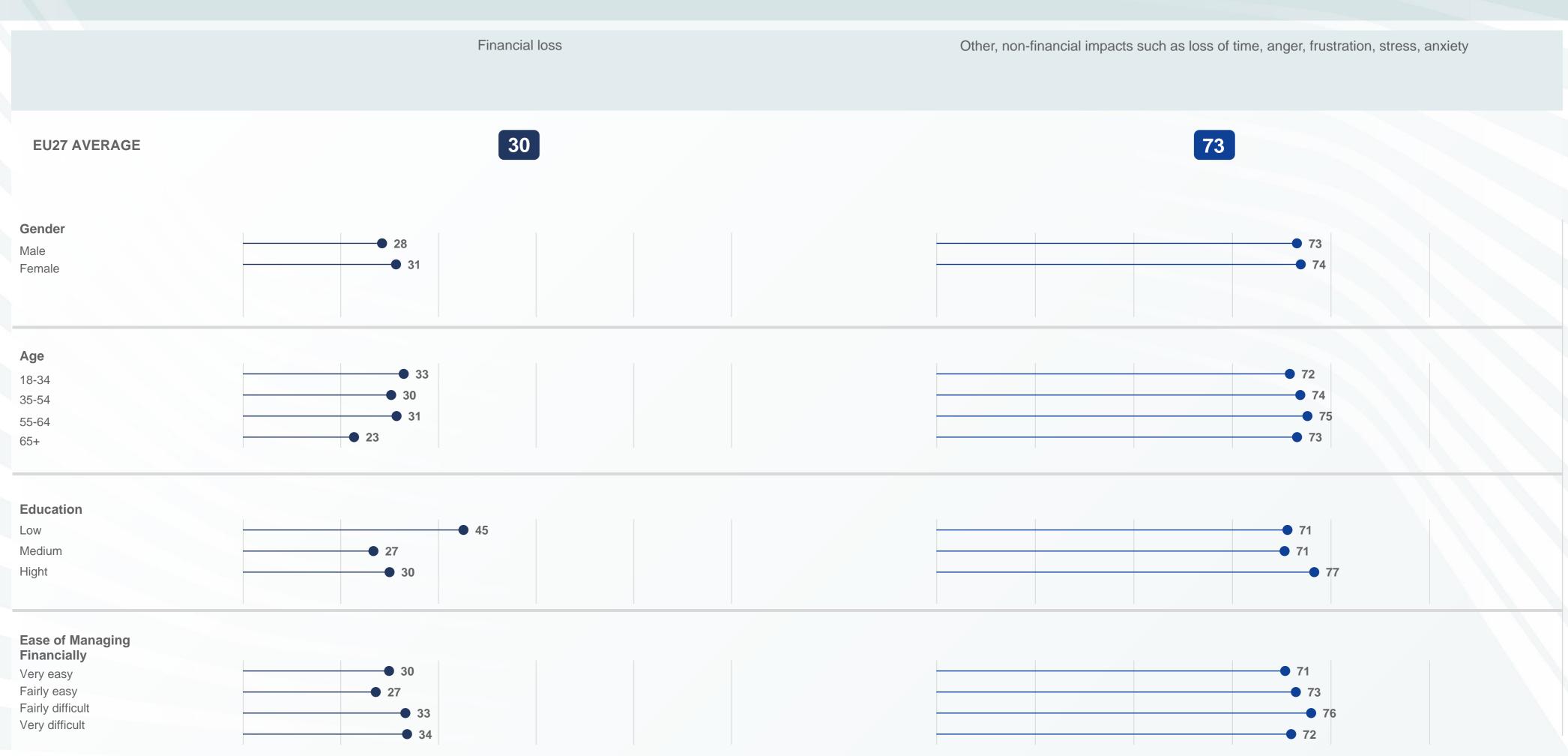


Adults (aged 18+) who have experienced a problem





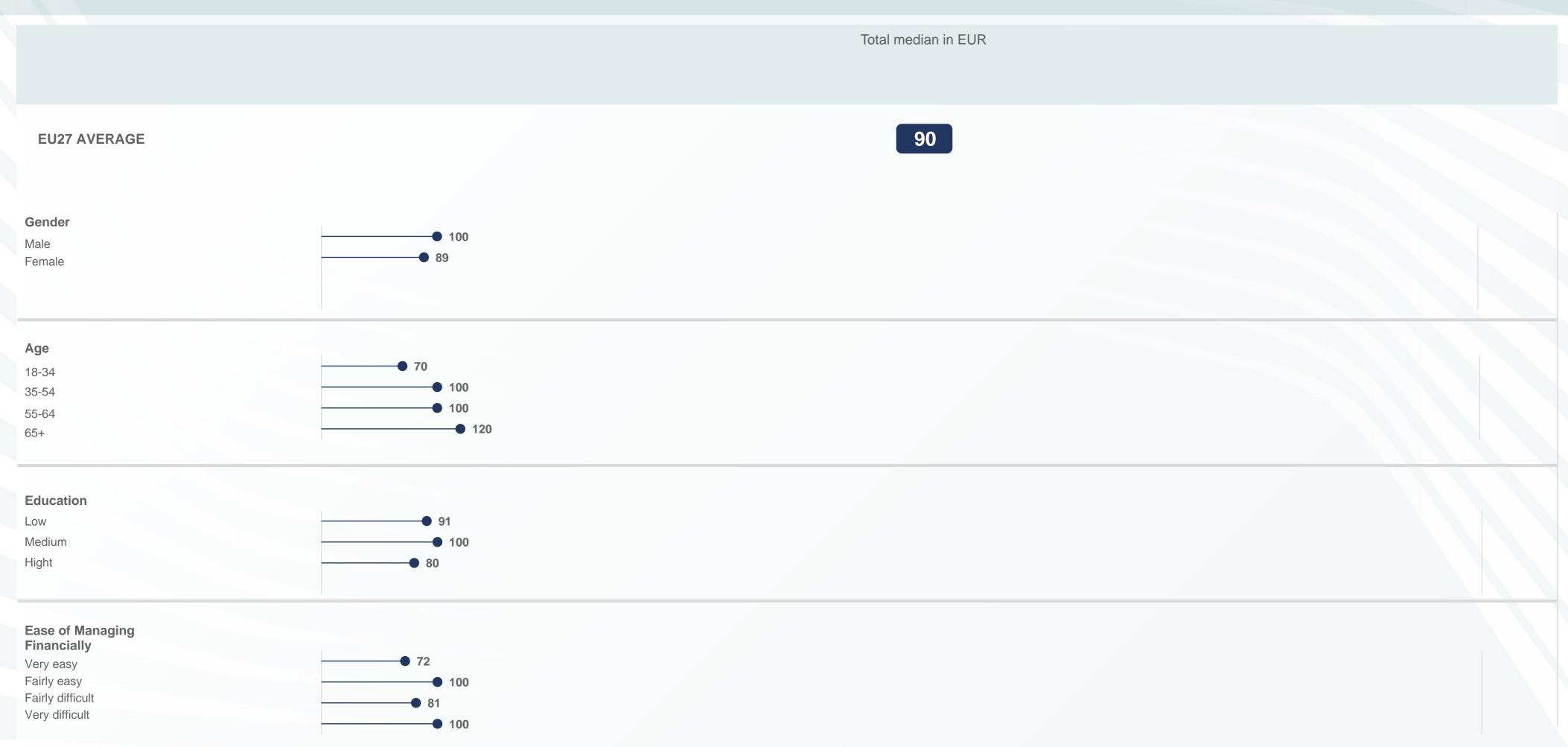
Thinking about the most recent problem did you personally experience financial loss/other non-financial impacts? (%)







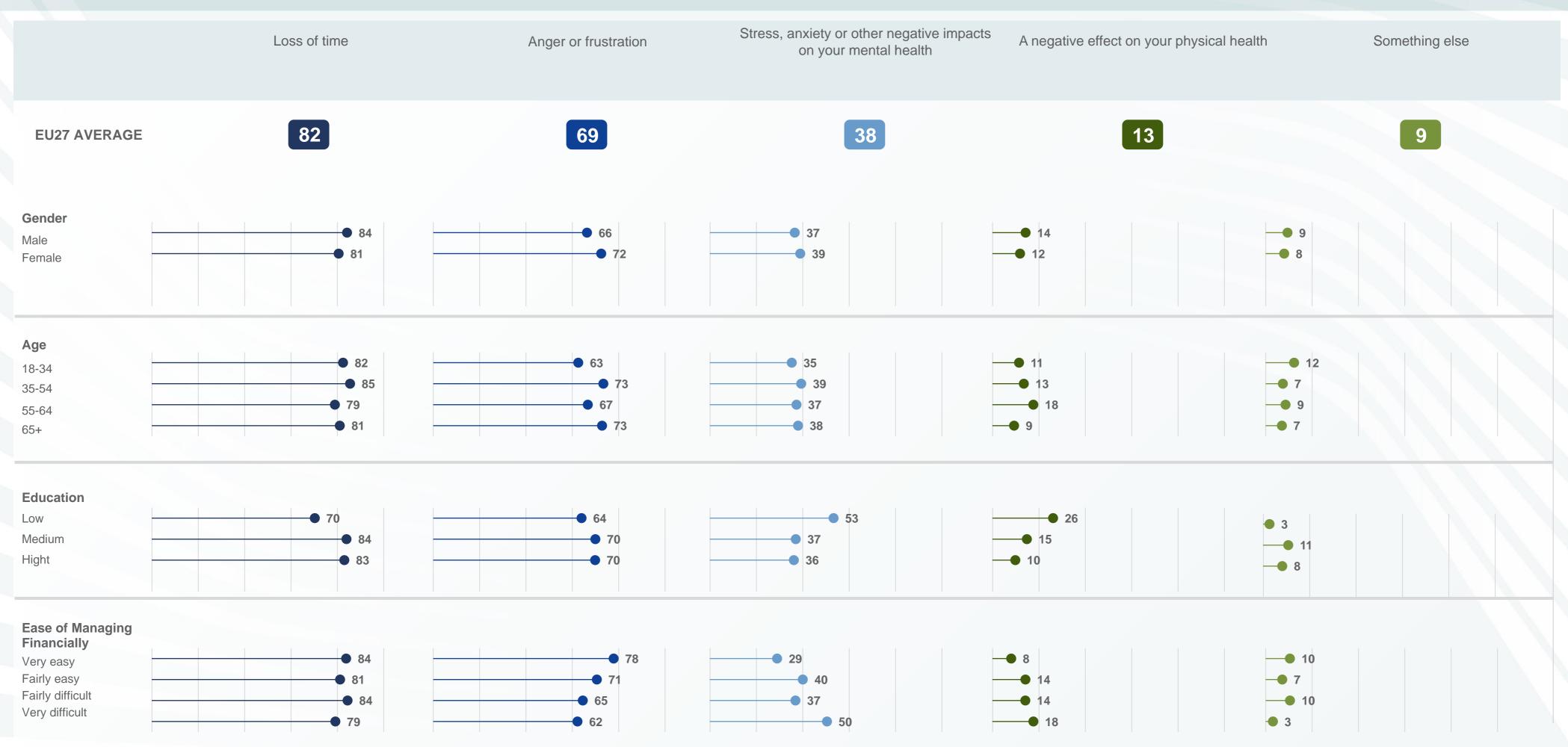
What was the total financial loss? (%)







What was the non-financial impact? (%)







Thinking about the most recent problem, did you make a complaint? (%)







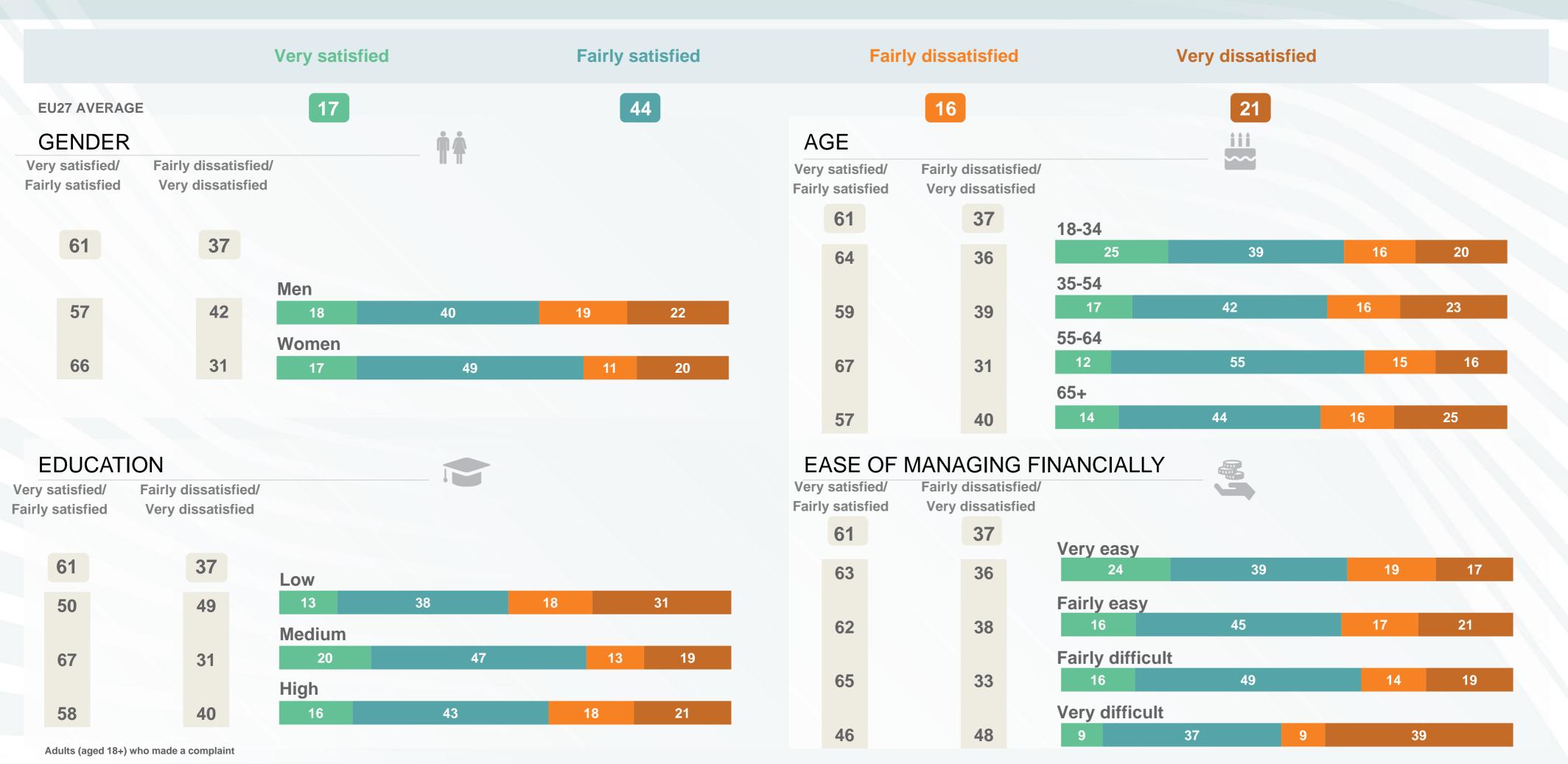
Thinking about the most recent problem, did you make a complaint? (%)







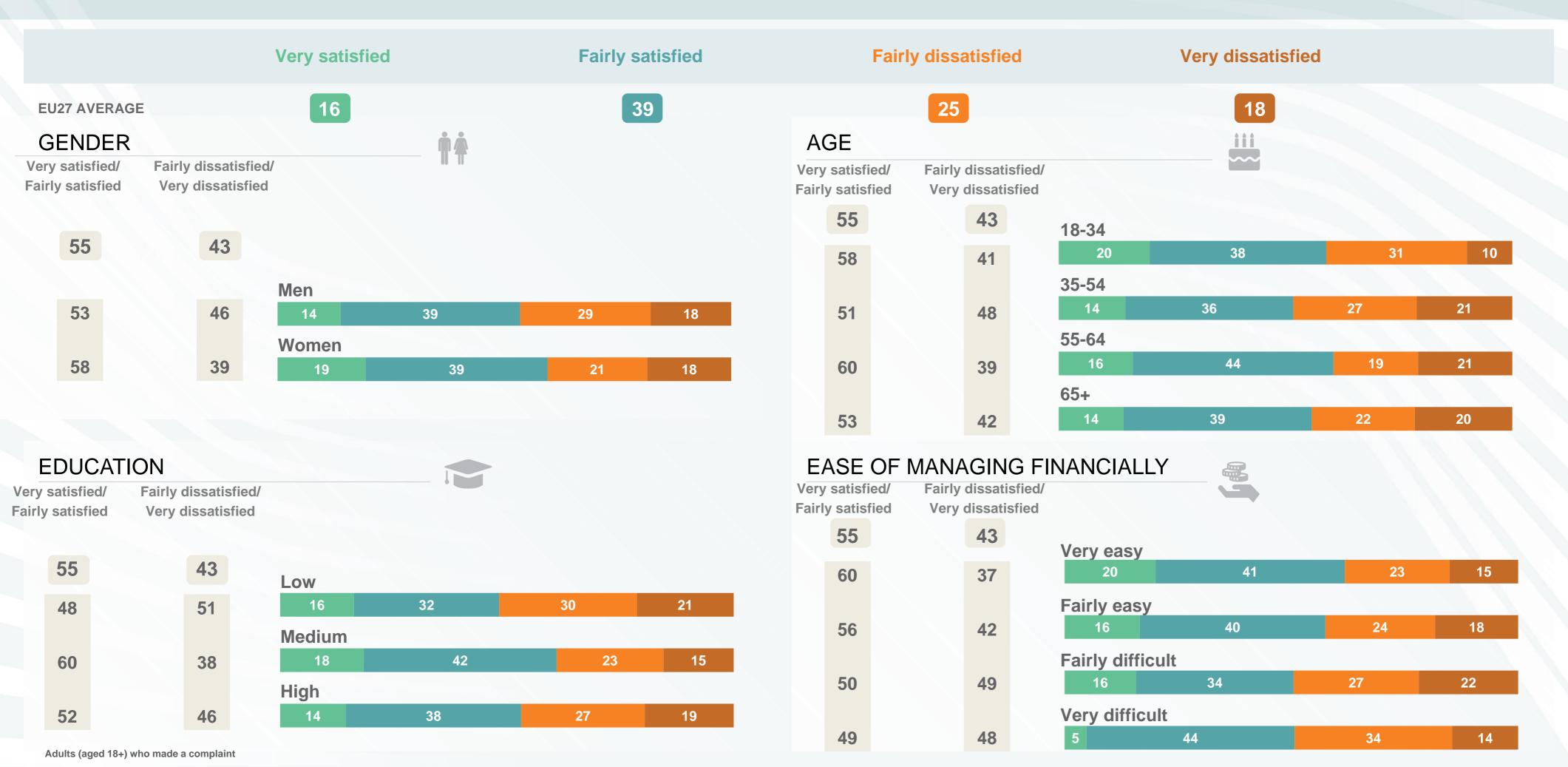
How satisfied were you with the complaint outcome? (%)







How satisfied were you with the level of effort put into dealing with your complaint? (%)



Adults (aged 18+) who did not make a complaint





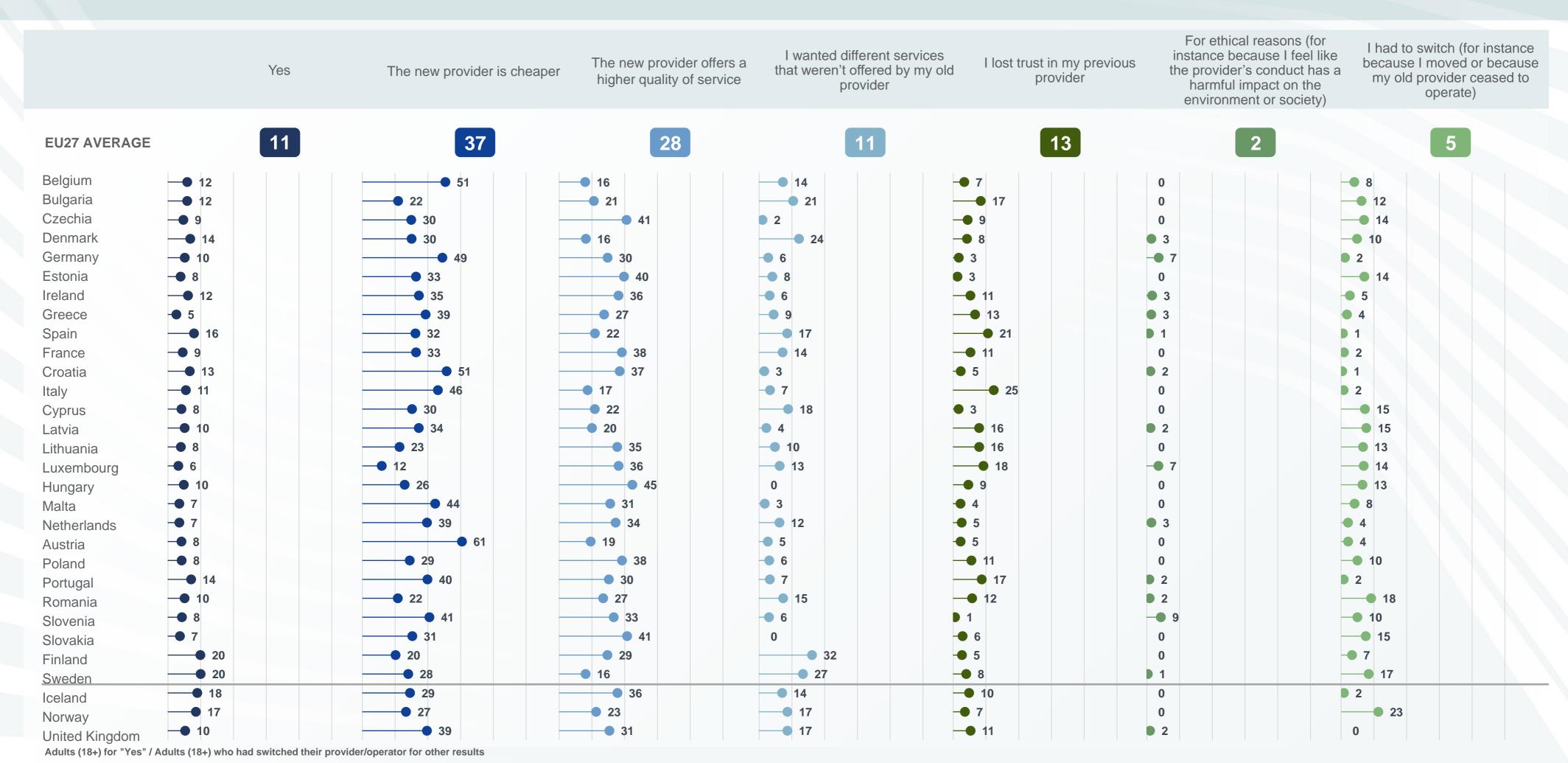
If you were to make a complaint to a provider in the future, and were unhappy with their final response, what, if anything, would you do? (%)







Have you switched your provider in the last year? Why? (%)







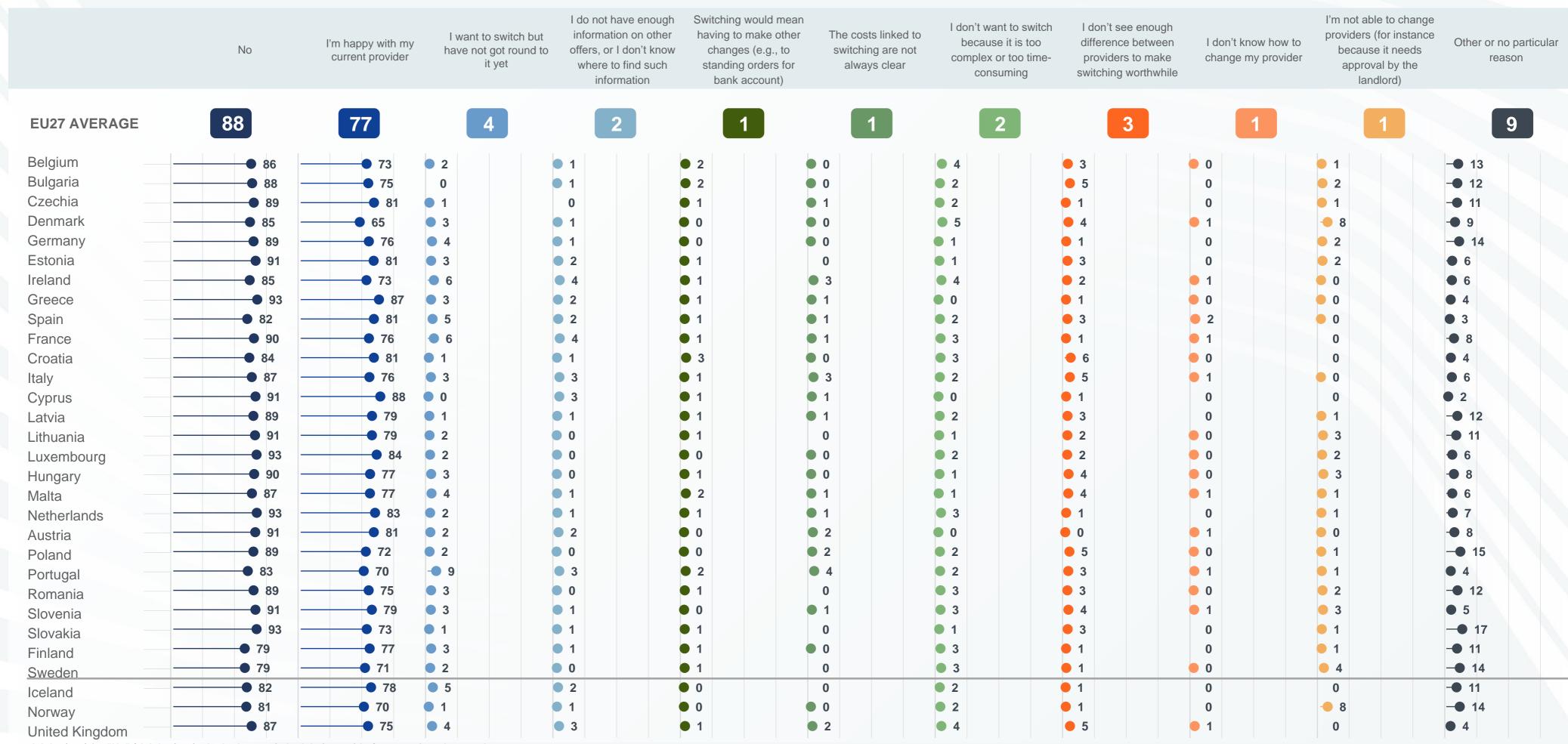
Have you switched your provider in the last year? Why? (%)







Have you switched your provider in the last year? Why not? (%)



Adults (18+) for "No" / Adults (18+) who had not switched their provider/operator for other results





Have you switched your provider in the last year? Why not? (%)

	No	I'm happy with my current provider	I want to switch but have not got round to it yet	I do not have enough information on other offers, or I don't know where to find such information	Switching would mean having to make other changes (e.g., to standing orders for bank account)	The costs linked to switching are not always clear	I don't want to switch because it is too complex or too time- consuming	I don't see enough difference between providers to make switching worthwhile	I don't know how to change my provider	I'm not able to change providers (for instance because it needs approval by the landlord)	Other or no partic reason
EU27 AVERAGE	88	77	4	2	1	1	2	3	1	1	9
Gender	● 87	76	• 4	2	• 1	• 1	• 1	• 3	• 1	1	-● 10
Male Female	89	77	• 4	• 2	• 1	• 1	• 2	• 2	0	1	-● 9
Age											
8-34	87	77	• 4	• 2		• 1	• 2	2	• 1	0 1	- 9
5-54	88	77	• 4	• 1	• 1	• 1	• 1	2	• 0	• 1	- 10
55-64	89	7 3	• 5	• 2	• 1	• 2	• 2	• 4	• 1	• 1	9
55+	89	7 8	• 3	• 1	• 1	• 1	• 2	• 2	0	• 1	-● 9
Education											
.ow –	8 9	79	• 4	• 2	• 1	• 2	• 2	• 3	• 0	• 1	• 5
ledium -	87	78	• 4	• 2	• 1	• 1	• 2	2	• 0	1	-● 9
light -	● 88	● 75	• 4	• 1	• 1	• 1	• 2	• 3	• 1	• 1	-● 10
Ease of Managing Financially											
ery Easy	● 89	7 6	• 4	• 1	• 1	• 1	• 3	• 3	o 0	1	-● 9
irly Easy -	● 88	77	• 4	2	• 1	• 1	• 2	2	1	• 1	- 9
irly Difficult _	87	7 6	• 4	2	• 1	• 1	• 2	• 3	0	0	-1 1
ery Difficult _	85	78	• 4	2	• 1	• 2	• 2	4	0	1	• 6





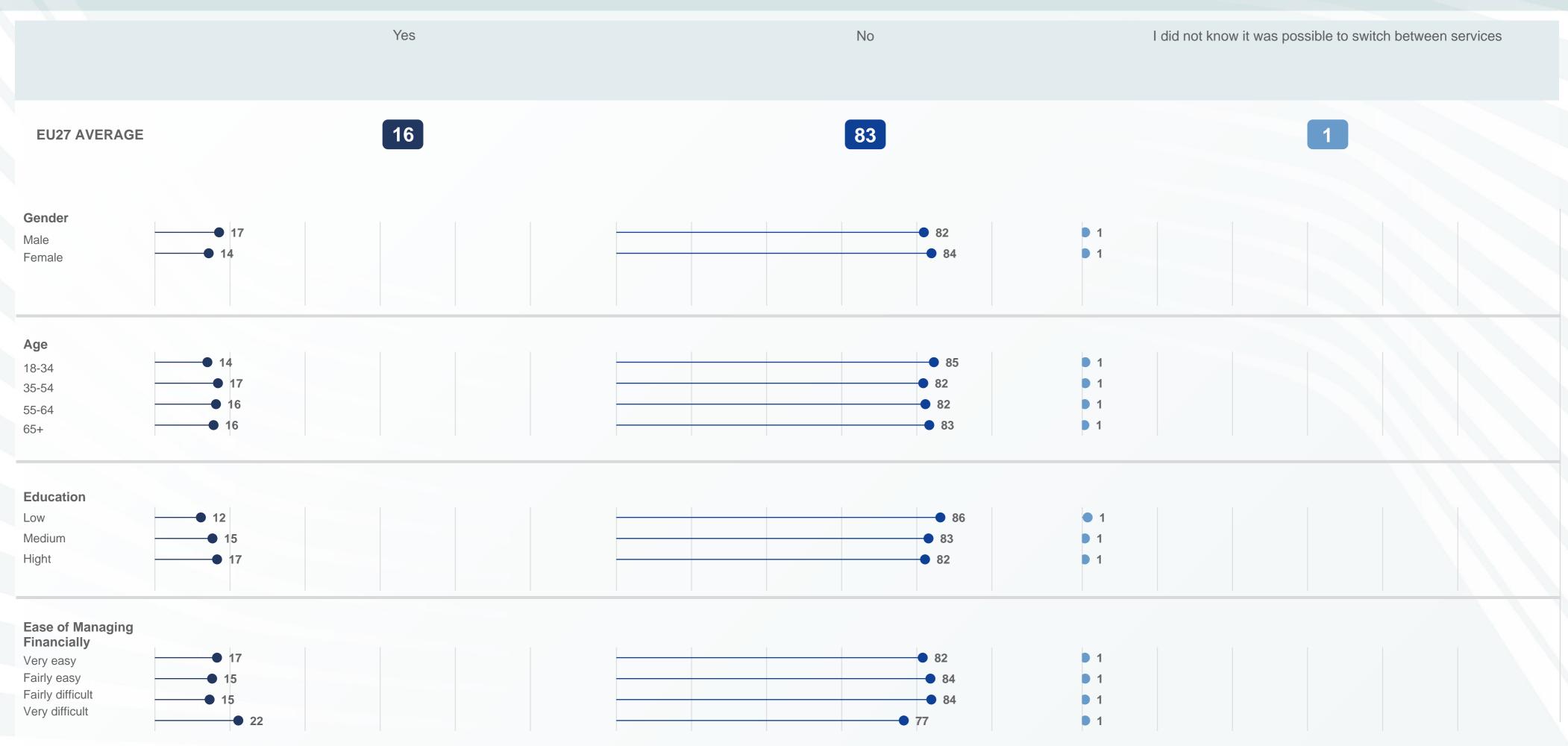
Have you switched to a different service with the same provider/operator in the last year? (%)







Have you switched to a different service with the same provider/operator in the last year? (%)





Annex



ANNEX 1: Market Monitoring Survey 2020 – technical notes





TARGET POPULATION

The MMS is conducted in a total of 30 countries: the 27 European Union Member States, Iceland Norway and the United Kingdom. The target population is all adults aged 18 and over, resident in these countries who have sufficient command of (one of) the respective national language(s) of the counties to answer the questionnaire. Interviews were offered to respondents in 28 languages: the 24 official European Union languages, Luxembourgish, Russian, Icelandic and Norwegian



MARKET REFERENCE PERIODS

Respondents' eligibility to participate in the survey is based on their having had experience of the markets within a pre-defined 'reference period' (timeframe). The reference period is set with the aim of ensuring that they will be able to recall their experiences of the markets without too much difficulty. As detailed below, the reference period varies by market, reflecting the fact that some types of goods and service are purchased more frequently than others.



New cars



Clothing and footwear

1 year



Bank accounts



Insurance services

1 year



Postal services

1 year



subscriptions

1 year



Mobile telephone services

1 year

2 years



Electricity services



Gas services Recreational services

Vehicle rental services

Packaged holidays and tours

1 year

provision 1 year

Internet

1 year

1 year

1 year

2 years

ANNEX 1: Market Monitoring Survey 2020 – technical notes





WEIGHTING

The Market Monitoring Survey uses a multi-stage weighting procedure. Single weight factors per market interview are calculated by calculating consecutively:

- a separate design weight per country to control for unequal selection probabilities of sample units, based on phone type ownership of the respondent (% mobile, % fixed, % mobile and fixed).
- a post-stratification weight is performed separately per country to balance out an unequal representation of different age and gender groups in the unweighted sample, so that the weighted sample is representative for these two parameters.
- for results at the country group level (e.g., EU27), a population calibration weight so that the results for each country are included in the aggregate in the same proportion as their relative population share in that country group.



OTHER NOTES ON INTEPRETING THE DATA AND CHARTS

- This slide deck presents indicator results and allows for the comparison of differences between countries and sociodemographic groups. It should be noted that survey results are subject to sampling tolerances meaning that not all apparent differences between groups may be statistically significant. For reasons of legibility and accessibility, indications of statistical significance are not included in this slide deck.
- Where percentages do not sum to 100%, this may be due to computer rounding or multiple answers. Rounding can also cause a slight deviation between aggregate percentages (e.g., "fairly satisfied / very satisfied") and the percentages of their separate components.
- In some of the charts showing results per country, bullets representing very small percentages (< 2%) are very slightly repositioned so that they are visible in the chart, meaning that they are visually closer to 2% than they would be if positioned exactly on the axis according to their true value. The numeric values shown are always accurate.